

## AGENDA



## Recommendation for Council Action

## AUSTIN CITY COUNCIL

Regular Meeting: April 26, 2018

Item Number: 018

## Purchasing Office

Authorize negotiation and execution of a multi-term contract through the State of Texas Department of Information Resources cooperative purchasing program with SHI-Government Solutions, Inc., to provide Tableau software licenses and technical services, for up to three years for a total contract amount not to exceed \$598,000. (Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

<b>Lead Department</b>	Purchasing Office.
<b>Fiscal Note</b>	Funding in the amount of \$220,051 is available in the Fiscal Year 2017-2018 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.
<b>Purchasing Language</b>	Multiple cooperative purchase programs were reviewed for these goods and services. The Purchasing Office has determined this contractor best meets the needs of the department to provide these goods and services required at the best value for the City.
<b>For More Information</b>	Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or <a href="mailto:AgendaOffice@austintexas.gov">AgendaOffice@austintexas.gov</a> or to the buyer, Brett Hardy, at 512-322-6122 or <a href="mailto:Brett.Hardy@austineregy.com">Brett.Hardy@austineregy.com</a> .
<b>Council Committee, Boards and Commission</b>	March 19, 2018 - Recommended unanimously by the Electric Utility Commission on a 7-0 vote, with Commissioners Reel and Wray absent

<b>Action</b>	and two vacancies.
<b>Client Department(s)</b>	Austin Energy.

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### **Additional Backup Information:**

The contract is for Tableau software which is a business intelligence and analytics software. This will allow Austin Energy to implement an interactive corporate dashboard consolidating Excel data sheets and other data sources across multiple business units, into a single source for corporate performance measures that is clear, easy to use, secure, and flexible enough to incorporate the functionality needed by each group. The platform will align corporate, business unit, departmental, and initiative metrics under a common framework of key performance indicators and provide line-of-sight for stakeholders throughout the organization to better access and analyze performance results and report results to stakeholders, including the City Council.

The current environment requiring collecting, validating, and synthesizing key performance results is arduous, time consuming, and susceptible to error. It also does not allow access to stakeholders across the organization making it more difficult for Austin Energy to align around shared objectives.

Austin Energy now recognizes a need for an enterprise platform. The Tableau software provides for an enterprise-wide server license, which will eventually subsume the different software packages and licenses currently used throughout Austin Energy, making individual desktop purchases no longer necessary. Tableau software offered the best package of options to meet the varied requirements of the business units. Tableau software is available through the State of Texas Department of Information Resources (DIR) by the sole reseller, SHI-Government Solutions, Inc.

The DIR cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

### **Contract Detail:**

<b>Contract Term</b>	<b>Length of Term</b>	<b>Contract Authorization</b>
Initial Term	1 yr.	\$220,051
Optional Extension 1	1 yr.	\$188,560

Optional Extension 2	1 yr.	\$188,560
<b>TOTAL</b>	<b>3 yrs.</b>	<b>\$597,171</b>

**Note:**Contract Authorization amounts are based on the City's estimated annual usage.