

AGENDA



Recommendation for Council Action

AUSTIN CITY COUNCIL
Regular Meeting: April 26, 2018

Item Number: **019**

Purchasing Office

Authorize negotiation and execution of a multi-term contract with ESO Solutions, Inc., to provide an electronic patient care record solution, for up to five years for a total contract amount not to exceed \$847,686. (Note: Sole source contracts are exempt from the City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established).

Lead Department	Purchasing Office.
Fiscal Note	Funding in the amount of \$83,270 is available in the Fiscal Year 2017-2018 Operating Budget of Emergency Medical Services. Funding for the remaining contract term is contingent upon available funding in future budgets.
Purchasing Language	Sole Source.
For More Information	Inquiries should be directed to the City Manager’s Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <mailto:AgendaOffice@austintexas.gov> or to the buyer, Sai Xoomsai Purcell, at 512-974-3058 or Sai.Xoomsai@austintexas.gov <mailto:Sai.Xoomsai@austintexas.gov>.
Client Department(s)	Emergency Medical Services.

Additional Backup Information:

The contract will provide Austin Travis County Emergency Medical Services (ATCEMS) with an ESO electronic patient care record (ePCR) solution to document patient information and care under time-sensitive and less than ideal conditions. The data contained in the electronic records can be exchanged more readily with other healthcare providers to improve care coordination, efficiency and avoid duplicate procedures. The tool translates seven common languages to English, allowing a medic to conduct a medical exam via a series of common questions that the patient can read or listen to in their own language and provide a yes or no answer.

ESO Solutions, Inc. is the provider of the software solution and is the only authorized provider of the training, technical support and maintenance for the ESO ePCR solution. ESO Solutions, Inc. is an Austin based company with a local presence that allows for faster services if system support is needed.

This contract will replace the current ePCR solution. The requested contract amount includes fees for the hosted solution, mobile application, system integration and interface, training, maintenance and support.

Failure to approve this solution will prevent ATCEMS from obtaining and sharing data with regional hospitals and other emergency medical service agencies and impact efficient communication for medical care of the non-English speaking population.

Contract Detail:

Contract Term	Length	Contract of Term Authorization
Initial Term	1 yr.	\$166,540
Optional Extension 1	1 yr.	\$162,813
Optional Extension 2	1 yr.	\$167,697
Optional Extension 3	1 yr.	\$172,727
Optional Extension 4	1 yr.	\$177,909
TOTAL	5 yrs.	\$847,686

Note: Contract Authorization amounts are based on the City's estimated annual usage.