

## AGENDA



## Recommendation for Council Action

## AUSTIN CITY COUNCIL

Regular Meeting: August 9, 2018

Item Number: 049

## Purchasing Office

Authorize negotiation and execution of a multi-term contract with Convergent Technologies, LLC, to provide maintenance and support for the airport security access control and video management system, for up to five years for a total contract amount not to exceed \$3,488,583. (Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

<b>Lead Department</b>	Purchasing Office.
<b>Fiscal Note</b>	Funding in the amount of \$167,900 is available in the Fiscal Year 2017-2018 Operating Budget of Aviation. Funding for the remaining contract term is contingent upon available funding in future budgets.
<b>Purchasing Language</b>	The Purchasing Office issued a Request for Proposals (RFP) 5600 PAX0144 for these services. The solicitation issued on February 26, 2018 and it closed on March 29, 2018. Of the two offers received, the recommended contractor submitted the only responsive offer. A complete solicitation package, including a response list, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: <a href="https://www.ci.austin.tx.us/financeonline/vendor_connection/solicitation/solicitation_details.cfm?sid=124088">Solicitation Documents</a> < <a href="https://www.ci.austin.tx.us/financeonline/vendor_connection/solicitation/solicitation_details.cfm?sid=124088">https://www.ci.austin.tx.us/financeonline/vendor_connection/solicitation/solicitation_details.cfm?sid=124088</a> >.
<b>For More Information</b>	Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or <a href="mailto:AgendaOffice@austintexas.gov">AgendaOffice@austintexas.gov</a> < <a href="mailto:AgendaOffice@austintexas.gov">mailto:AgendaOffice@austintexas.gov</a> > NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized

	Contact Person: Sai Xoomsai Purcell, at 512-974-3058 or <a href="mailto:Sai.Xoomsai@austintexas.gov">Sai.Xoomsai@austintexas.gov</a> <mailto:Sai.Xoomsai@austintexas.gov>.
<b>Council Committee, Boards and Commission Action</b>	July 10, 2018 - Approved by the Airport Advisory Commission on a 10-0 vote, with Commission Member Owens absent.
<b>Client Department(s)</b>	Aviation.

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#### **Additional Backup Information:**

The contract will provide maintenance and support for the airport security access control system and video management system for Aviation (Airport). The contractor will provide system monitoring, database maintenance, software licenses, training, on-site support, and related repair parts. The access control system ensures that only appropriate personnel have access to certain areas while the video management system is used to monitor inside the terminal and the perimeter. This contract will ensure that the Airport has a stable, reliable system that is in compliance with Federal Aviation Administration (FAA) and Transportation Security Administration (TSA) regulations.

This new contract is replacing the current contract expiring in April 2019. The new contract will cover additional requirements such as on-site support and additional funds needed to support airport future expansion projects. The recommended contractor is the current provider for these services.

An evaluation team with expertise in this area evaluated the offers and scored Convergent Technologies, LLC as the best to provide these services based on prior experience and references, concepts and solutions, service-disabled veterans business enterprise preference, local business presence, and price.

A delay in approving or failure to approve this contract will prevent the Airport from being compliance with FAA and TSA requirements for an active security system.

#### **Contract Detail:**

<b>Contract</b>	<b>Length</b>	<b>Contract</b>
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<u>Term</u>	<u>of Term</u>	<u>Authorization</u>
Initial Term	3 yrs.	\$2,065,004
Optional Extension 1	1 yr.	\$ 707,908
Optional Extension 2	1 yr.	\$ 715,671
<b>TOTAL</b>	<b>5 yrs.</b>	<b>\$3,488,583</b>

**Note:**Contract Authorization amounts are based on the City's estimated annual usage.