

AGENDA



Recommendation for Council Action

AUSTIN CITY COUNCIL

Regular Meeting: September 20, 2018

Item Number: 045

Purchasing Office

Authorize award and execution of a multi-term contract with Fleet Safety Equipment Inc., to provide Troy products which are used for mounting equipment in public safety vehicles, for up to five years for a total contract amount not to exceed \$1,000,000. (Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department	Purchasing Office.
Fiscal Note	Funding in the amount of \$90,000 is available in the Fiscal Year 2017-2018 Operating Budget of Communications and Technology Management Department, Wireless Services Division. Funding for the remaining contract term is contingent upon available funding in future budgets.
Purchasing Language	The Purchasing Office issued an Invitation for Bids (IFB) 6400 EAD1000 for these goods. The solicitation issued on April 30, 2018 and it closed on May 24, 2018. The recommended contractor submitted the only responsive offer. A complete solicitation package, including a tabulation of the bid received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: <u>Solicitation Documents</u> < https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=125229 >.
For More Information	Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov < mailto:AgendaOffice@austintexas.gov > NOTE: Respondents to this solicitation, and their representatives,

	shall continue to direct inquiries to the solicitation's Authorized Contact Person: Erin D'Vincent, at 512-974-3070 or Erin.DVincent@austintexas.gov <mailto:Erin.DVincent@austintexas.gov>.
Client Department(s)	Communications and Technology Management, Wireless Services Division.

Additional Backup Information:

The contract will provide Troy products for use by City technicians. Since 2009, the City has used Troy products as the standard for mounting equipment in public safety vehicles. These items include center consoles for patrol vehicles, base plates and stands for fire engines and ambulances, and are used for mounting in-car computers, in-car camera systems, radio equipment, and similar items that need to be safely and securely installed.

Pricing on this contract represents an average savings of 10% on the same line items as the previous contract. The previous contract was not set to expire until 2022; however, the contractor is no longer able to supply these products so the contract was cancelled. The requested contract authorization amount is based on historical spend and future projected needs.

Contract Detail:

Contract Term	Length of Term	Contract Authorization
Initial Term	1 yr.	\$ 200,000
Optional Extension 1	1 yr.	\$ 200,000
Optional Extension 2	1 yr.	\$ 200,000
Optional Extension 3	1 yr.	\$ 200,000
Optional Extension 4	1 yr.	\$ 200,000
TOTAL	5 yrs.	\$1,000,000

Note:Contract Authorization amounts are based on the City's estimated annual usage.