

## AGENDA



## Recommendation for Council Action

## AUSTIN CITY COUNCIL

Regular Meeting: November 15, 2018

Item Number: 032

## Purchasing Office

Authorize negotiation and execution of a contract with BryComm, LLC, to provide structured communications cabling services, for a term of five years in an amount not to exceed \$9,000,000. (Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program and subcontractor goals were applied to the solicitation. The subcontracting goals were met and the resulting contract will include 5.35% MBE and 2.34% WBE participation).

<b>Lead Department</b>	Purchasing Office.
<b>Fiscal Note</b>	Funding in the amount of \$1,240,000 is available in the Fiscal Year 2018-2019 Operating Budget of various City departments. Funding in the amount of \$60,000 is available in the Fiscal Year 2018-2019 Capital Budget of the Austin Public Library. Funding in the amount of \$500,000 is available in the Fiscal Year 2018-2019 Capital Budget of the Austin Convention Center Department. Funding for the remaining contract term is contingent upon available funding in future budgets.
<b>Purchasing Language</b>	The Purchasing Office issued a Request for Proposals (RFP) 5600 GAZ3000 for these services. The solicitation issued on June 18, 2018 and it closed on July 24, 2018. Of the three offers received, the recommended contractor submitted the best evaluated responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: <a href="https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=125296">Solicitation Documents &lt;https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=125296&gt;</a> .
<b>For More Information</b>	Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or <a href="mailto:AgendaOffice@austintexas.gov">AgendaOffice@austintexas.gov</a>

	<a href="mailto:AgendaOffice@austintexas.gov">&lt;mailto:AgendaOffice@austintexas.gov&gt;</a> NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Gil Zilkha, at 512-974-2696 or <a href="mailto:Gil.Zilkha@austintexas.gov">Gil.Zilkha@austintexas.gov</a> <a href="mailto:Gil.Zilkha@austintexas.gov">&lt;mailto:Gil.Zilkha@austintexas.gov&gt;</a> .
<b>Council Committee, Boards and Commission Action</b>	October 15, 2018 - Recommended by the Electric Utility Commission on a 7-0 vote, with Commissioners Hopkins, Weldon, and Wray absent, and one vacancy.
<b>Client Department(s)</b>	All City departments.

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#### **Additional Backup Information:**

The contract is for structured communications cabling services for use in all City departments. These services include turn-key installation of structured cable systems for voice, data, and security, cabling services for existing structured cable installations, turn-key installation of cable distribution systems, disposal services, audio/visual infrastructure installation, turn-key installation of inter-campus backbone cabling, as well as project management and contract administration services.

This contract will ensure that the communications cabling installation and maintenance requirements of the City are adequately met at a competitive cost. It will also ensure that the services satisfy the technical requirements of the City in a consistent and satisfactory manner. This contract also supports the City's goal of promoting economic development in Austin by encouraging the contractor to partner with minority owned and woman owned businesses.

This contract replaces the current contract which has been in place since 2013. The new contract includes additional costs due to the inclusion of Austin Energy and the Austin Convention Center Department as well as multiple building renovations that will require structured cabling services.

An evaluation team with expertise in this area evaluated the offers and scored BryComm, LLC as the best to provide these services based on system concept and solutions proposed, total evaluated cost, evidence of good organization and management practices, demonstrated applicable experience, personnel qualifications, local business presence, and service-disabled veteran business enterprise preference.

Approving this contract will allow the City to continue to support day-to-day requirements for the above services in existing buildings as well as installations in new construction projects.