



Recommendation for Action

File #: 18-4052, **Agenda Item #:** 26.

2/7/2019

Posting Language

Authorize negotiation and execution of a cooperative contract with SHI Government Solutions to provide Vertiv/Liebert products and services for uninterruptible power supply batteries including maintenance, training, and support services, for a term of five years in an amount not to exceed \$585,000.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$78,000 is available in the Fiscal Year 2018-2019 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple cooperative purchase programs were reviewed for these goods and services. The Purchasing Office has determined this contractor best meets the needs of the department to provide the goods and services required at the best value for the City.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>> or to the buyer, Brett Hardy, at 512-322-6122 or Brett.Hardy@austinenergy.com <<mailto:Brett.Hardy@austinenergy.com>>.

Council Committee, Boards and Commission Action:

January 14, 2019 - Recommended unanimously by the Electric Utility Commission on an 8-0 vote, with Chair Ferchill and Commissioner Hopkins absent and one vacancy.

Additional Backup Information:

The contract is for Vertiv/Liebert products and services for uninterruptible power supply (UPS) batteries including hardware, maintenance support, training, and support services. Vertiv/Liebert batteries are utilized throughout Austin Energy to provide backup power for network devices in the event of power outages. The UPS batteries maintain the power for several seconds up to several minutes until generators can come online to take the power load from the batteries, or to allow for a managed shutdown of network equipment in order to

protect the network hardware from potential damage.

This contract is new and represents a consolidation of purchases of these products and services into a single contract. The requested authorization amount is based on forecasted needs for the term of the contract.

The Texas Association of School Boards (BuyBoard) cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.