



Recommendation for Action

File #: 19-1015, **Agenda Item #:** 21.

2/21/2019

Posting Language

Authorize negotiation and execution of a cooperative contract with Kudelski Security, Inc., to provide A10 Networks products and services, including maintenance, training and support services, for a term of three years in an amount not to exceed \$450,000.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$100,000 is available in the Fiscal Year 2018-2019 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple cooperative purchase programs were reviewed for these goods and services. The Purchasing Office has determined this contractor best meets the needs of the department to provide the goods and services required at the best value for the City.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>, or to the buyer, Brett Hardy, at 512-322-6122 or Brett.Hardy@austinenergy.com <<mailto:Brett.Hardy@austinenergy.com>>.

Council Committee, Boards and Commission Action:

January 14, 2019 - Recommended unanimously by the Electric Utility Commission on an 8-0 vote, with Chair Ferchill and Commissioner Hopkins absent and one vacancy.

Additional Backup Information:

The contract is for A10 Networks products and services for load balancer hardware including maintenance support, upgrades, training, and support services for Austin Energy. A10 Networks hardware is utilized 24/7 in all Austin Energy data centers, providing load balancing for domain name services, web services, and data power in support of virtually all Austin Energy hosted applications.

This contract is new and represents a consolidation of purchases of these products and services into a single

contract. The requested authorization amount is based on forecasted needs for the term of the contract.

The State of Texas Department of Information Resources cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement.

Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.