



Recommendation for Action

File #: 19-1383, **Agenda Item #:** 26.

3/28/2019

Posting Language

Authorize negotiation and execution of two cooperative contracts with GovDeals, Inc. and Gaston & Sheehan Auctioneers, Inc., for auction services, for up to 15 months for an estimated revenue amount of \$1,000,000 between the contractors.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Financial Services Department; Fleet Services.

Fiscal Note

This item has no fiscal impact.

Purchasing Language:

Multiple cooperative purchase programs were reviewed for these services. The Purchasing Office has determined these contractors best meet the needs of the departments to provide the services required at the best value for the City.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>> or to Sydney Ceder, at 512-974-2225 or Sydney.Ceder@Austintexas.gov <<mailto:Sydney.Ceder@Austintexas.gov>>.

Additional Backup Information:

These contracts are for auction services to sell the City's surplus vehicles and equipment, office furniture, small tools, power tools, electronics, computers, and other miscellaneous items.

GovDeals, Inc. is a leading source for selling surplus materials, equipment and vehicles for government entities. It provides a means for government entities to list items for sale and for potential buyers to bid upon those items via an online auction system. GovDeals Inc. provides assistance and research to determine comparable fair market values; provides marketing of on-line auction service to potential buyers and has a staffed help desk on weekdays.

Gaston & Sheehan Auctioneers, Inc. provides online auctioneering services for sale of abandoned or unclaimed property received from the Austin Police Department, the Austin Convention Center, the Austin

Public Library, Aviation and the City's surplus property.

Each contractor's auction service captures a different audience and departments will choose the contractor that best meets the needs based on the item offered for auction.

The Texas Local Government Purchasing Cooperative, administered by the Texas Association of School Boards, Inc. (BuyBoard) cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.