



Recommendation for Action

File #: 19-1384, **Agenda Item #:** 27.

3/28/2019

Posting Language

Authorize negotiation and execution of a cooperative contract with HERC Rentals, Inc., for the rental of heavy-duty, commercial, industrial and construction equipment, vehicles, and related products, for up to 56 months for a total contract amount not to exceed \$1,000,000.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Fleet Services.

Fiscal Note

Funding in the amount of \$126,000 is available in the Fiscal Year 2018-2019 Operating Budget of the Fleet Services. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple cooperative purchase programs were reviewed for these services. The Purchasing Office has determined this contractor best meets the needs of the department to provide the services required at the best value for the City.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>> or to Sydney Ceder, at 512-974-2225 or Sydney.Ceder@Austintexas.gov <<mailto:Sydney.Ceder@Austintexas.gov>>.

Additional Backup Information:

The contract is for rental of heavy-duty equipment and vehicles for use by all City departments. The Fleet Services Department will coordinate with departments to obtain rental units under this contract which includes commercial, industrial, construction equipment and vehicles, dump trucks, backhoes, boom trucks, rollers, cranes and other heavy-duty equipment that is specialized and may not be available within the department or from the City's own rental pool.

An analysis was conducted to determine if the U.S. Communities Government Purchasing Alliance contract was the best value to the City. This contract offers low prices and the best variety of heavy-duty equipment and vehicles and is able to fully meet the needs of departments requesting rentals. The U.S. Communities Government Purchasing Alliance cooperative establishes competitively bid contracts that can be utilized by government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by

leveraging volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

This contract will replace the current contract which expires March 31, 2019. The requested authorization amount for this contract was determined using departmental estimates based on historical spend and will allow for a small annual increase for unforeseen equipment needs.

This contract is necessary to provide City departments with a reliable and continuous source for the rental of heavy-duty equipment and vehicles for daily use and high demand situations, such as natural disasters and special projects.