



## Recommendation for Action

**File #:** 19-1411, **Agenda Item #:** 13.

4/11/2019

### **Posting Language**

Authorize negotiation and execution of a multi-term contract with PASSUR Aerospace, Inc., to provide landing fee management software, for up to five years for a total contract amount not to exceed \$417,720.

(Note: Sole source contracts are exempt from the City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established).

### **Lead Department**

Purchasing Office.

### **Client Department(s)**

Aviation.

### **Fiscal Note**

Funding in the amount of \$39,336 is available in the Fiscal Year 2018-2019 Operating Budget of Aviation. Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

Sole Source.

### **For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov) <<mailto:AgendaOffice@austintexas.gov>> or to Sai Xoomsai Purcell, at 512-974-3058 or [Sai.Xoomsai@austintexas.gov](mailto:Sai.Xoomsai@austintexas.gov) <<mailto:Sai.Xoomsai@austintexas.gov>>.

### **Council Committee, Boards and Commission Action:**

March 12, 2019 - Recommended by the Airport Advisory Commission on a 7-0 vote, with Commission Members Saulmon, Sepulveda, and Maldonado absent at this vote.

### **Additional Backup Information:**

The contract will provide Aviation with a landing fee management billing solution. The patented process collects aircraft operational data and integrates it with additional aviation data sets to create a single, standardized source of complete, accurate, and timely information. The result is a reliable, accurate, independent source of landing data that can be exported directly into the airport's existing invoicing system.

PASSUR Aerospace, Inc. is the sole provider for aircraft operational data through the use of a company-owned network of passive surveillance radars (over 180 currently installed across the U.S., Canada, Europe, and Asia). The network allows the contractor to capture information from one system that helps to improve the

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accuracy and completeness of the entire database. There is no other company available that is able to provide this information, and PASSUR Aerospace, Inc. has no authorized resellers of this proprietary software.

This contract will replace the previous contract which expired on March 20, 2019. The recommended contractor is the previous provider for these services.

**Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Contract Authorization</u></b>
Initial Term	3 yrs.	\$243,180
Optional Extension 1	1 yr.	\$ 85,980
Optional Extension 2	1 yr.	\$ 88,560
<b>TOTAL</b>	<b>5 yrs.</b>	<b>\$417,720</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.