Public notice was given for this solicitation, CLMC735 5th St. Garage Tenant Finish Out, through the City’s Vendor Connection web portal. Three bids were received and opened on March 7, 2019. Of the three bids received two were from MBE/WBE certified firms. Majestic Services, Inc. submitted the lowest responsive bid of three bids received including an allowance of $2,000:

<table>
<thead>
<tr>
<th></th>
<th>Base Bid</th>
<th>Base Bid + Allowance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Majestic Services, Inc., Austin, TX (MBE/FB)</td>
<td>$526,000</td>
<td>$528,000</td>
</tr>
<tr>
<td>Lovejoy Construction, Austin, TX</td>
<td>$754,000</td>
<td>$756,000</td>
</tr>
<tr>
<td>Industrial Laminates Corp dba ILCOR Builders, Austin, TX (WBE/FW)</td>
<td>$755,100</td>
<td>$757,100</td>
</tr>
</tbody>
</table>

The contractor’s choice of work methodology provides for 15 areas of subcontracting opportunities which are listed below. Participation subgoals stated in the solicitation were 1.75% African American; 2.47% Hispanic; 0.58% Native/Asian; and 1.92% WBE. Total participation estimated on base bid amount:

- **Base Bid:** $526,000.00

**PRIME M/WBE TOTAL**

- (FB) Majestic Services, Inc., Austin, TX $169,626.00 32.25%

**MBE TOTALS - SUBCONTRACTORS**

- **African American Subtotal** $144,400.00 31.52%
  - (MB) Jurnee Mechanical and Services, LLC, Hutto, TX (HVAC) $105,400.00 20.04%
  - (MB) Ceda Tex, Cedar Park, TX (fireproofing and drywall, sheetrock) $39,000.00 7.40%

- **Hispanic Subtotal** $3,660.00 0.70%
  - (MH) Longhorn Blinds of Austin, Austin, TX (window shades) $3,660.00 0.70%

**NON MBE/WBE TOTALS - SUBCONTRACTORS**

- Competent Electrical Services, Lexington, TX (electrical and lighting fixtures) $40,000.00 7.60%
- ASD Consultants, Inc, Austin, TX (bathrooms and masonry) $22,000.00 4.18%
- Flooring Solutions, Austin, TX (flooring) $13,314.00 2.53%
- TexDoor, Ltd, (doors and windows) $7,000.00 1.33%
- Wolff Construction, LP, Salado, TX (concrete) $15,000.00 2.85%
- Hudson Building Systems, Houston, TX (floors and handrails) $50,000.00 9.51%
- Estrada Countertops, Cedar Creek, TX (millwork) $21,000.00 3.99%
- Chabert Plumbing, Austin, TX (plumbing) $40,000.00 7.60%

The Contractor submitted a MBE/WBE Compliance Plan that demonstrated a Good Faith Effort and was approved by the Small and Minority Business Resources Department. Second and third low bidder information is provided.

**SECOND BIDDER** – Lovejoy Construction, Austin, TX $756,000.00
71.18% NON M/WBE participation; 7.88% African American; 2.51% Hispanic; 0.66% Native/Asian; 2.95% WBE; 14.82% Non M/WBE subcontractor participation

**THIRD BIDDER** – (FW) Industrial Laminates Corp dba ILCOR Builders, Austin, TX $757,100.00
55.04% M/WBE prime participation; 12.30% African American; 8.90% Hispanic; 0.66% WBE; and 23.10% Non M/WBE subcontractor participation.