Authorize award of a multi-term contract with ALTIVIA Chemicals, LLC, to provide liquid ferric sulfate, for up to five years for a total contract amount not to exceed $2,900,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department
Purchasing Office.

Client Department(s)
Austin Water.

Fiscal Note
Funding in the amount of $193,333 is available in the Fiscal Year 2018-2019 Operating Budget of Austin Water. Funding for the remaining contract terms are contingent upon available funding in future budgets.

Purchasing Language:
The Purchasing Office issued an Invitation for Bids (IFB) 2200 GLB1011 for these goods. The solicitation issued on February 11, 2019 and it closed on February 28, 2019. Of the three offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City’s Financial Services website, Austin Finance Online. Link: Solicitation Documents <https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=127811>.

For More Information:
Inquiries should be directed to the City Manager’s Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <mailto:AgendaOffice@austintexas.gov>
NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation’s Authorized Contact Person: Georgia Billela, at 512-974-2939 or Georgia.Billela@austintexas.gov <mailto:Georgia.Billela@austintexas.gov>.

Council Committee, Boards and Commission Action:
May 8, 2019 - Recommended by the Water and Wastewater Commission on an 8-0 vote, with Commissioners Parton, Fisher and Castleberry absent.

Additional Backup Information:
The contract will provide liquid ferric sulfate, to be used for coagulation processes at various water treatment...
plants owned and operated by Austin Water. Liquid ferric sulfate is added to raw water to begin the coagulation process and causes sediment, bacteria, and other suspended particles in the water to aggregate into larger masses for sedimentation/removal. It is essential in the treatment process to ensure the quality of the City’s water supply and to meet the Environmental Protection Agency’s regulations.

This contract will replace a current contract which expires June 12, 2019. The requested authorization amount was determined using estimates of increased annual usage and historical spending.

### Contract Detail:

<table>
<thead>
<tr>
<th>Contract Term</th>
<th>Length of Term</th>
<th>Contract Authorization</th>
</tr>
</thead>
<tbody>
<tr>
<td>Initial Term</td>
<td>2 yrs.</td>
<td>$1,160,000</td>
</tr>
<tr>
<td>Optional Extension 1</td>
<td>1 yr.</td>
<td>$ 580,000</td>
</tr>
<tr>
<td>Optional Extension 2</td>
<td>1 yr.</td>
<td>$ 580,000</td>
</tr>
<tr>
<td>Optional Extension 3</td>
<td>1 yr.</td>
<td>$ 580,000</td>
</tr>
<tr>
<td>TOTAL</td>
<td>5 yrs.</td>
<td>$2,900,000</td>
</tr>
</tbody>
</table>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.