



Recommendation for Action

File #: 19-1858, **Agenda Item #:** 37.

6/6/2019

Posting Language

Authorize negotiation and execution of a multi-term cooperative contract with Sirius Computer Solutions, Inc., to provide NetApp network storage products and services, for up to seven years in an amount not to exceed \$5,170,000.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$3,110,000 is available in the Fiscal Year 2018-2019 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple vendors within this cooperative purchasing program were reviewed for these goods and services. The Purchasing Office has determined this contractor best meets the needs of the department to provide the goods and services required at the best value for the City.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>> or to Brett Hardy at 512-322-6122 or Brett.Hardy@austinenergy.com <<mailto:Brett.Hardy@austinenergy.com>>.

Council Committee, Boards and Commission Action:

May 13, 2019 - Recommended by the Electric Utility Commission on an 8-0 vote, with Commissioner Weldon off the dais and Commissioners Hadden and Stone absent.

Additional Backup Information:

The contract is for NetApp products and services including provision, delivery, installation, configuration, maintenance, and training for storage area networks as well as continuing maintenance for existing fabric attached storage (FAS). The new storage area networks will replace aging storage systems within Austin Energy's data centers. This faster and more reliable modern technology will provide necessary and improved backup storage, minimize risk in data protection, and improve system availability, manageability, and

performance for critical Austin Energy systems. In addition, the contract will consolidate continuing maintenance for the FAS currently provided by the contractor under this new contract. The FAS provides storage for file systems currently utilized by Austin Energy staff.

The State of Texas Department of Information Resources cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	1 yr.	\$3,110,000
Optional Extension 1	1 yr.	\$ 180,000
Optional Extension 2	1 yr.	\$ 190,000
Optional Extension 3	1 yr.	\$ 380,000
Optional Extension 4	1 yr.	\$ 410,000
Optional Extension 5	1 yr.	\$ 420,000
Optional Extension 6	1 yr.	\$ 480,000
TOTALS	7 yrs.	\$5,170,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.