Authorize award of a multi-term contract with Carus Corporation, to provide liquid phosphate, for up to five years for a total contract amount not to exceed $2,750,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department
Purchasing Office.

Client Department(s)
Austin Water.

Fiscal Note
Funding in the amount of $91,667 is available in the Fiscal Year 2018-2019 Operating Budget of Austin Water. Funding for the remaining contract terms are contingent upon available funding in future budgets.

Purchasing Language:
The Purchasing Office issued an Invitation for Bids (IFB) 2200 GLB1021 for these goods. The solicitation issued on April 1, 2019 and it closed on April 23, 2019. Of the four offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City’s Financial Services website, Austin Finance Online. Link: Solicitation Documents <https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=130271>.

For More Information:
Inquiries should be directed to the City Manager’s Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <mailto:AgendaOffice@austintexas.gov>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation’s Authorized Contact Person: Georgia Billela, at 512-974-2939 or Georgia.Billela@austintexas.gov <mailto:Georgia.Billela@austintexas.gov>.

Council Committee, Boards and Commission Action:
July 10, 2019 - Recommended by the Water and Wastewater Commission on a 6-0 vote, with Commissioners Williams, Michel and Turrieta absent; and Commissioners Ho and Parton off the dais.

Additional Backup Information:
The contract will provide liquid phosphate for Austin Water treatment plants. Liquid phosphate is used in the
treatment of the drinking water at the water treatment plants to reduce the amount of scale formed in the distribution system lines. If the water treatment plants do not add liquid phosphate during the treatment process, there would be a significant amount of additional scale built-up over time.

This contract will replace a current contract which expires December 19, 2019. The requested authorization amount was determined using estimates of increased annual usage and historical spending.

**Contract Detail:**

<table>
<thead>
<tr>
<th>Contract Term</th>
<th>Length of Term</th>
<th>Contract Authorization</th>
</tr>
</thead>
<tbody>
<tr>
<td>Initial Term</td>
<td>2 yrs.</td>
<td>$1,100,000</td>
</tr>
<tr>
<td>Optional Extension 1</td>
<td>1 yr.</td>
<td>$ 550,000</td>
</tr>
<tr>
<td>Optional Extension 2</td>
<td>1 yr.</td>
<td>$ 550,000</td>
</tr>
<tr>
<td>Optional Extension 3</td>
<td>1 yr.</td>
<td>$ 550,000</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>5 yrs.</td>
<td><strong>$2,750,000</strong></td>
</tr>
</tbody>
</table>

**Note:** Contract Authorization amounts are based on the City’s estimated annual usage.