



Recommendation for Action

File #: 19-2459, **Agenda Item #:** 53.

8/8/2019

Posting Language

Authorize negotiation and execution of a multi-term contract with CLEARResult Consulting Inc. D/B/A CLEARResult, to support Austin Energy's multifamily energy efficiency programs, for up to five years for a total contract amount not to exceed \$2,635,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$126,000 is available in the Fiscal Year 2018-2019 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued a Request for Proposals (RFP) 1100 EAL3004 for these services. The solicitation issued on April 1, 2019 and it closed on April 23, 2019. Of the five offers received, the recommended contractor submitted the best evaluated responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=130115)
<https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=130115>.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Liz Lock, at 512-322-6251 or Liz.Lock@austinenergy.com <<mailto:Liz.Lock@austinenergy.com>>.

Council Committee, Boards and Commission Action:

July 15, 2019 - Recommended unanimously by the Electric Utility Commission on a 10-0 vote, with Chair Ferchill absent.

July 16, 2019 - Recommended unanimously by the Resource Management Commission on an 8-0 vote, with Commissioners Babyak and Brenneman and Vice Chair White absent.

Additional Backup Information:

The contract will provide support for Austin Energy's multifamily energy efficiency programs, including recruitment, education, quality control, and project management. The contractor will recruit both new multifamily property owners to participate in Austin Energy's energy efficiency programs and past participants for additional energy efficiency opportunities. The contractor will also educate multifamily property tenants on the benefits of energy efficiency improvements completed at their residence. Additionally, the contractor will coordinate local service providers to install energy efficiency measures at multifamily properties eligible for Austin Energy's rebate program. The contractor will train the local service providers, assign projects, ensure timely completion and perform quality control of their work.

Austin Energy's multifamily energy efficiency programs incentivize property owners to install energy efficiency measures such as lighting retrofits, duct seals, attic insulation, and solar screens. Austin Energy's goal for this contract is to increase the number of tenant units receiving energy efficiency improvements each year from approximately 5,400 to 6,500.

Performance metrics are tied to payment related to recruitment of local service providers, the number of measures installed per property, and maintaining a steady pipeline of projects. Multifamily properties are identified as standard or low-income rental properties with at least four rental units, or a combination of contiguous duplex or triplex units.

The measures installed as part of the multifamily rebate program assist in meeting the energy efficiency goals contained in the Austin Energy Resource, Generation and Climate Protection Plan including energy demand savings of 800 megawatts by 2020 and 900 megawatts by 2025. In addition, the program reduces utility coincident peak demand and provides energy savings for customers by supplying an incentive to offset the cost of equipment and/or services that exceed the City of Austin Energy Code and result in energy efficiency improvements.

This is a new contract. An evaluation team with expertise in this area evaluated the offers and scored CLEAResult Consulting Inc. D/B/A CLEAResult as the best to provide these services based on proposed solution, work plan, prior experience and personnel, price, local preference, and service-disabled veteran business enterprise.

Contract Detail:

Contract Term	Length of Term	Contract Authorization
Initial Term	2 yrs.	\$ 942,900
Optional Extension 1	1 yr.	\$ 444,500
Optional Extension 2	1 yr.	\$ 615,600
Optional Extension 3	1 yr.	\$ 632,000
TOTAL	5 yrs.	\$2,635,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.