



Recommendation for Action

File #: 19-2472, **Agenda Item #:** 58.

8/8/2019

Posting Language

Authorize award of a multi-term contract with Ennis-Flint, Inc., to provide preformed thermoplastic pavement marking materials, for up to five years for a total contract amount not to exceed \$1,035,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Transportation Department.

Fiscal Note

Funding in the amount of \$28,697 is available in the Fiscal Year 2018-2019 Operating Budget of the Austin Transportation Department. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued an Invitation for Bids (IFB) 2400 BJT1002 for these goods. The solicitation issued on April 1, 2019 and it closed on April 30, 2019. Of the two offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=129993)
<https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=129993>.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Bartley Tyler, at 512-974-2023 or bartley.tyler@austintexas.gov.

Additional Backup Information:

The contract is for preformed thermoplastic pavement marking materials for the Austin Transportation Department. The preformed thermoplastic material will be utilized in the Roadway Markings Program. Roadway markings are used to convey messages to roadway users such as which part of the road to use, information about conditions ahead, and to indicate where passing is allowed. Using durable preformed thermoplastic material instead of paint has greatly increased the life of the pavement marking program. Thermoplastic markings have a service life that outlasts paint by two to three years depending on traffic

volume. The durability and retroreflective properties of thermoplastic makes it the ideal method for striping high-traffic volume roadways.

This material will be used in the roadway installation of words such as ONLY and KEEP CLEAR, as well as arrows, bike symbols, crosswalk lines, and identifying speed humps. Preformed thermoplastic is also used to improve visibility of pavement markings during the day on light-colored asphalt and concrete roads.

This contract will replace a contract which expired on January 11, 2019. Surplus inventory from the previous contract is being depleted. The requested authorization amounts for the contract were determined using departmental estimates and historical spending.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	3 yrs.	\$ 590,000
Optional Extension 1	1 yr.	\$ 217,000
Optional Extension 2	1 yr.	\$ 228,000
TOTAL	5 yrs.	\$1,035,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.