## OPERATING BUDGET FISCAL NOTE

DATE OF COUNCIL CONSIDERATION:

CONTACT DEPARTMENT(S):

FUND(S):

8/22/19

Library

General Fund

**SUBJECT:** Approve an ordinance waiving up to \$2,650 in Library Department photo/digital scan reproduction and publication fees for Arcadia Press, Inc., in exchange for royalties for use of Austin History Center historical photos.

## **CURRENT YEAR IMPACT:**

Unrealized Revenue (Library):

\$1,090 High Resolution Digital Scans

\$1,560 Publication/Display Book Fee (1-5,000 copies)

\$2,650 Total Unrealized Revenue

## **FIVE-YEAR IMPACT:**

	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
Unrealized Revenue	(2,650)	0	0	0	0
Total Requirements	0	0	0	0	0
Net Budget Impact	(2,650)	0	0	0	0

**ANALYSIS / ADDITIONAL INFORMATION:** The total amount of fees waived for this item are estimated at \$2,650, with a maximum amount of fee waivers set at \$2,650. Though the waiver of these fees reduces potential revenue in FY 2019, the reduction is minimal and the Austin History Center will receive, over the life of the publication, a royalty payment of 4% directly from Arcadia Press.

Over a five year period, the Austin History Center expects to receive no less than \$2,000 (based on the publication having low to average sales figures based on the average sales of Arcadia titles). Arcadia Press keeps its titles in print for at leas five years, and sales figures average 2,500 to 10,000 for each title. If this agreement is not approved, the book will not be published and the Austin History Center will not receive any fee revenue from this project.