



Recommendation for Action

File #: 19-2550, **Agenda Item #:** 45.

8/22/2019

Posting Language

Authorize award of a multi-term contract with GTS Technology Solutions Inc., to provide mobile devices, docking stations and accessories for use in public safety and other city service vehicles, for up to five years for a total contract amount not to exceed \$16,000,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Communications and Technology Management.

Fiscal Note

Funding in the amount of \$6,400,000 is contingent upon approval of the Fiscal Year 2019-2020 Capital Budget of Communications and Technology Management. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued an Invitation for Bids (IFB) 6400 JCN1000 for these goods. The solicitation issued on April 22, 2019 and it closed on May 16, 2019. Of the five offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents <https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=129612>](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=129612).

Prior Council Action:

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov <mailto:AgendaOffice@austintexas.gov>](mailto:AgendaOffice@austintexas.gov)

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Jane Neal, at 512-974-3398 or [Jane.Neal@austintexas.gov <mailto:Jane.Neal@austintexas.gov>](mailto:Jane.Neal@austintexas.gov).

Council Committee, Boards and Commission Action:

Additional Backup Information:

The contract will provide a supply of electronic equipment including mobile devices, cellular modems, vehicle console equipment, vehicle docking stations and similar items to properly outfit City fleet vehicles as required by Communications and Technology Management (CTM).

The requested authorization amount is based on historical spend of the previous contract and will allow for parts replacement requirements associated with aging vehicles.

This contract is necessary to supply CTM with reliable replacement parts to minimize delay in repairs. If the City is unable to secure a contract, the departments will be forced to procure these parts on an as-needed basis which will result in higher prices, higher operational costs and increase vehicle down time.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	2 yrs.	\$ 6,400,000
Optional Extension 1	1 yr.	\$ 3,200,000
Optional Extension 2	1 yr.	\$ 3,200,000
Optional Extension 3	1 yr.	\$ 3,200,000
TOTAL	5 yrs.	\$16,000,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.