Authorize award of a multi-term contract with Ennis-Flint, Inc., to provide airfield marking paint, for up to five years for a total contract amount not to exceed $886,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department
Purchasing Office.

Client Department(s)
Aviation.

Fiscal Note
Funding in the amount of $110,853 is available in the Fiscal Year 2019-2020 Operating Budget of Aviation. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:
The Purchasing Office issued an Invitation for Bids (IFB) 8100 BJT1010 for these goods. The solicitation issued on October 7, 2019 and it closed on October 29, 2019. Of the six offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City’s Financial Services website, Austin Finance Online. Link: Solicitation Documents <https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=132956>.

For More Information:
Inquiries should be directed to the City Manager’s Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <mailto:AgendaOffice@austintexas.gov>
NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation’s Authorized Contact Person: Bartley Tyler, at 512-974-2023 or Bartley.Tyler@austintexas.gov <mailto:Bartley.Tyler@austintexas.gov>.

Council Committee, Boards and Commission Action:
January 14, 2020 - Recommended by the Airport Advisory Commission on a 8-0 vote, with Commissioners Hendricks and V. Sepulveda absent.

Additional Backup Information:
The contract will provide approximately 18,000 gallons of traffic paint for use on Austin-Bergstrom International Airport’s (ABIA) runways, taxiways, aprons, public streets, parking lots, and walkways. The airfield markings
are repainted year-round with frequencies ranging from every six weeks to annually. ABIA is a Federal Aviation Regulation Part 139 Certificated airport and is subject to the requirements and minimum standards set forth by the Federal Aviation Association. Among such standards are airfield markings to increase airfield safety and enhance runway and taxiway visibility to those that need them, such as pilots and others who operate on the airfield surfaces.

This contract will replace a contract which expired on September 2, 2019. Surplus inventory from the previous contract is being depleted. The requested authorization amounts for the contract were determined using departmental estimates and historical spending. The recommended contractor is not the current provider for these goods.

**Contract Detail:**

<table>
<thead>
<tr>
<th>Contract Term</th>
<th>Length of Term</th>
<th>Contract Authorization</th>
</tr>
</thead>
<tbody>
<tr>
<td>Initial Term</td>
<td>3 yrs.</td>
<td>$531,600</td>
</tr>
<tr>
<td>Optional Extension 1</td>
<td>1 yr.</td>
<td>$177,200</td>
</tr>
<tr>
<td>Optional Extension 2</td>
<td>1 yr.</td>
<td>$177,200</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>5 yrs.</strong></td>
<td><strong>$886,000</strong></td>
</tr>
</tbody>
</table>

**Note:** Contract Authorization amounts are based on the City’s estimated annual usage.