



Recommendation for Action

File #: 20-1250, **Agenda Item #:** 32.

2/20/2020

Posting Language

Authorize award of four multi-term contracts with Delta Fire & Safety D/B/A Delta Industrial Service & Supply; Metro Fire Apparatus Specialist Inc.; Municipal Emergency Services Inc.; and Safeware Inc.; for operations support and rescue equipment, each for up to five years for total amounts not to exceed \$2,238,010, divided among the contractors.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Fire Department.

Fiscal Note

Funding in the amount of \$447,602 is available in the Fiscal Year 2019-2020 Operating Budget of the Austin Fire Department. Funding for the remaining contract terms are contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued an Invitation for Bids (IFB) 8300 BRS1009 for these goods. The solicitation issued on September 16, 2019 and it closed on October 22, 2019. Of the six offers received, the recommended contractors submitted the lowest responsive offers. A complete solicitation package, including a tabulation for the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=132300)
<https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=132300>.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Bridney Stewart at 512-974-3127 or Bridney.Stewart@austintexas.gov <<mailto:Bridney.Stewart@austintexas.gov>>.

Additional Backup Information:

These contracts are for the purchase of operations support and rescue equipment including apparel and gear needed for various rescue events conducted by the Austin Fire Department (AFD). The rescue equipment included in these contracts will be used by firefighters and other specially trained individuals within the AFD to

perform rescues in various situations such as fires, medical calls, and emergency extrication events.

These contracts will replace two existing contracts which expire in March and October of 2020. Authorization amounts for the contracts were determined based on projected spending to outfit AFD personnel with apparel and equipment. If the City is unable to secure contracts, AFD will not have a reliable source for operations support and rescue equipment. This will likely result in higher prices and higher operational costs associated with spot purchases.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	3 yrs.	\$1,342,806
Optional Extension 1	1 yr.	\$ 447,602
Optional Extension 2	1 yr.	\$ 447,602
TOTAL	5 yrs.	\$2,238,010

Note: Contract Authorization amounts are based on the City's estimated annual usage.