



Recommendation for Action

File #: 20-1393, **Agenda Item #:** 29.

3/12/2020

Posting Language

Authorize negotiation and execution of a contract with E Source Companies LLC D/B/A ESource, to provide a utility membership and online subscription for independent research, advisory, and information services, for a term of 57 months for a total contract amount not to exceed \$1,500,000.

(Note: Sole source contracts are exempt from the City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$187,256 is available in the Fiscal Year 2019-2020 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Sole Source.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>> or to Paula Barriffe, at 512-322-6118 or Paula.Barriffe@austintexas.gov <<mailto:Paula.Barriffe@austintexas.gov>>.

Council Committee, Boards and Commission Action:

February 10, 2020 - Recommended unanimously by the Electric Utility Commission on an 8-0 vote, with Commissioners Collier-Brown, Funkhouser, and Stone absent.

Additional Backup Information:

The contract will provide a utility membership and electronic subscription for online access to independent market research, online consulting, and information services. The ESource membership will provide Austin Energy access to proprietary information including a library of in-depth research and analysis in the areas of energy efficiency, emerging technology, product and service evaluation, and utility benchmarking. ESource provides information collected from a proprietary survey of 32,000 households nationwide that Austin Energy uses for evaluating potential new products and services as well as information on appliance saturation. ESource also conducts the annual Large Industrial Gap analysis which allows us to benchmark our Key Accounts program against other utilities nationwide. This information helps with our goal of enhancing the customer experience.

Government that Works for All.