

MBE/WBE Summary

Public notice was given for this solicitation CLMC739, South Austin Regional WWTP Electrical Substation No.1 Replacement project, through the City's Vendor Connection web portal. One bid was received and opened on December 19, 2019. The one bid received was from an MBE/WBE certified firm. T. Morales Company Electric & Controls Ltd. submitted the only bid including two allowances of \$880,000.

| | <u>Base Bid</u> | <u>Base Bid + Allowances</u> |
|---------------------------------------------------------------------|-----------------|------------------------------|
| T. Morales Company Electric & Controls Ltd., Florence, TX, (MBE/FH) | \$29,109,000 | \$29,989,000 |

The contractor's choice of work methodology provides for twenty-eight areas of subcontracting opportunities which are listed below. Project specific subgoals stated in the solicitation were 1.84% African American; 3.26% Hispanic; 1.35% Native/Asian; 1.89% WBE. Total participation is estimated on base bid amount:

Base Bid: \$ 29,109,000.00

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|-----------------------------|------------------------------------------------------------------------------|----|---------------|--------|
| PRIME | M/WBE TOTAL | \$ | 12,143,746.00 | 41.72% |
| | (FH) T. Morales Company Electric & Controls Ltd., Florence, TX | | | |
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| MBE TOTALS - SUBCONTRACTORS | | \$ | 1,096,000.00 | 3.76% |
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| | <i>African American Subtotal</i> | \$ | 664,000.00 | 2.28% |
| | (MB) Trini Construction Builders, Austin, TX (Curb & gutter, concrete) | \$ | 624,000.00 | 2.14% |
| | (MB) Lewis Clark Trucking, Austin, TX (Trucking) | \$ | 40,000.00 | 0.14% |
| | <i>Native/Asian American Subtotal</i> | \$ | 432,000.00 | 1.48% |
| | (MA) Shah Systems & Technology Corp., Austin, TX (Switchgear & parts) | \$ | 432,000.00 | 1.48% |
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| WBE TOTALS - SUBCONTRACTORS | | \$ | 7,529,500.00 | 25.87% |
| | (FW) Stephanie Braun Clayton Photography, Austin, TX (Photography) | \$ | 40,000.00 | 0.14% |
| | (FW) Terra Ecoservice, LLC, Austin, TX (Environmental & ecological services) | \$ | 32,000.00 | 0.11% |
| | (FH) Prota, Inc., Austin, TX (Excavation) | \$ | 7,450,000.00 | 25.59% |
| | (FW) Walker Texas Surveyors, Cedar Park, TX (Surveying) | \$ | 7,500.00 | 0.03% |

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| NON MBE/WBE TOTALS - SUBCONTRACTORS | \$ 8,339,754.00 | 28.65% |
| Power Engineering Services, Inc., Converse, TX (Electrical cable testing) | \$ 26,620.00 | 0.09% |
| Bonded Lightning Protection Systems, Argyle, TX (Lightning protection services) | \$ 150,680.00 | 0.52% |
| Matous Construction Ltd., Belton, TX (Construction, WW treatment facility) | \$ 5,033,000.00 | 17.29% |
| Tyco Fire & Security Management Inc. (Johnson Controls), Round Rock, TX (Fire alarm) | \$ 23,500.00 | 0.08% |
| Penhall Co., Austin, TX (Boring, drilling, testing, & soundings) | \$ 11,926.00 | 0.04% |
| Thermal Mechanical Contractors, Manor, TX (Heating, air conditioning) | \$ 658,700.00 | 2.26% |
| Control Panels USA, Austin, TX (Industrial & process control systems) | \$ 861,000.00 | 2.96% |
| Fuquay Inc., Austin, TX (Erosion control services) | \$ 35,110.00 | 0.12% |
| Viking Fence Company, Austin, TX (Fencing) | \$ 21,977.00 | 0.08% |
| Voges Drilling Company, New Braunfels, TX (Drilled shafts) | \$ 49,900.00 | 0.17% |
| CMC Steel Fabricators, Ltd., Buda, TX (Bars, steel reinforcing) | \$ 55,572.00 | 0.19% |
| Seguin Fabricators, Ltd., Seguin, TX (Miscellaneous steel) | \$ 351,914.00 | 1.21% |
| Alpha Painting & Decorating Co. Inc., Hutto, TX (Painting) | \$ 135,675.00 | 0.47% |
| Texas Roofing Co. LP, Round Rock, TX (Roofing) | \$ 183,700.00 | 0.63% |
| Alpha Insulation & Waterproofing, Inc., Round Rock, TX (Insulation) | \$ 121,022.00 | 0.42% |
| Cline Aluminum Doors, Inc., Bradenton, FL (Aluminum doors) | \$ 18,670.00 | 0.06% |
| DuraServ Corp dba Overhead Door Company of Austin, Austin, TX (Insulated rolling steel service doors) | \$ 81,303.00 | 0.28% |
| Jimsco Glass & Window, Inc., Temple, TX (Windows) | \$ 6,450.00 | 0.02% |
| Custom Masonry Corp., San Antonio, TX (Masonry) | \$ 408,126.00 | 1.40% |
| Lauren Concrete LP, Austin, TX (Concrete) | \$ 100,000.00 | 0.34% |
| Ferguson Waterworks, San Antonio, TX (Pipe, iron) | \$ 4,909.00 | 0.02% |

The Contractor submitted a MBE/WBE Compliance Plan that met the goals of the solicitation and was approved by the Small and Minority Business Resources Department.