



Recommendation for Action

File #: 20-1978, **Agenda Item #:** 26.

5/21/2020

Posting Language

Authorize negotiation and execution of a multi-term cooperative contract with Delta Fire & Safety Inc. D/B/A Delta Industrial Service & Supply, for bunker gear, for up to 17 months for a total contract amount not to exceed \$1,102,000.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Fire Department.

Fiscal Note

Funding in the amount of \$400,000 is available in the Fiscal Year 2019-2020 Operating Budget of the Austin Fire Department. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple cooperative purchase programs were reviewed for these goods. The Purchasing Office has determined this contractor best meets the needs of the department to provide the goods required at the best value for the City.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>> or to Bridney Stewart, at 512-974-3127 or Bridney.Stewart@Austintexas.gov <<mailto:Bridney.Stewart@Austintexas.gov>>.

Additional Backup Information:

The contract is for bunker gear for the Austin Fire Department (AFD). Bunker gear includes coats and pants worn by firefighting personnel to provide protection during structural fires or when physical hazards are likely to be encountered. Those hazards can include non-fire-related rescue operations, emergency medical operations, and/or victim extraction. Bunker gear is constructed from materials that protect the first responder from heat, steam, flames, and water during rescue operations.

A complete new set of bunker gear is issued to each fire cadet upon graduation. New bunker gear is also provided to incumbent firefighters as their gear reaches the end of its useful life or is damaged beyond repair. Additionally, AFD follows the standards established by the National Fire Protection Association which require

that all bunker gear be replaced after 10 years following the date of manufacture. AFD provides approximately 100 sets of replacement gear annually and up to 100 sets of new bunker gear to graduating fire cadets.

The Houston-Galveston Area Council Cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

The current contract for bunker gear expired March 31, 2020. The next round of bunker gear purchases is scheduled for June. The requested authorization amounts for this contract were determined using departmental estimates based on historical spend including replacing aging bunker gear and outfitting cadets.

If the City is unable to secure a contract, there may be increased cost and delays associated with outfitting first responders with appropriate gear for rescue operations through spot purchases.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	5 months	\$ 400,000
Optional Extension 1	1 yr.	\$ 702,000
TOTAL	17 months	\$1,102,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Safety.