Posting Language
Authorize negotiation and execution of a multi-term contract with FarrWest Environmental Supply, Inc., to provide hazardous materials detection and monitoring equipment and services, for up to five years for a total contract amount not to exceed $875,000.

(Note: Sole source contracts are exempt from the City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established).

Lead Department
Purchasing Office.

Client Department(s)
Austin Fire Department.

Fiscal Note
Funding in the amount of $169,000 is available in the Fiscal Year 2019-2020 Operating Budget of the Austin Fire Department. Funding in the amount of $6,000 is available from a Special Operations Grant from the Office of Homeland Security and Emergency Management. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:
Sole Source.

For More Information:
Inquiries should be directed to the City Manager’s Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov or to Paul Trimble, at 512-974-1714 or Paul.Trimble@austintexas.gov.

Additional Backup Information:
The contract will provide the City with a constant supply of gas monitoring equipment to be used to detect, locate, identify, and mitigate any hazardous materials incidents including chemical, biological, radiological, nuclear, and explosive. The City currently maintains an inventory of Honeywell/RAE Systems monitoring equipment which requires an authorized distribution outlet and certified repair service provider.

The City has been using Honeywell/RAE Systems equipment since 1999. The City, along with its regional partners use Honeywell/RAE Systems equipment for several important reasons. First, rigorous research, testing, and practical evaluations were completed by the Hazardous Materials Teams in the region (Austin, Travis, Hays, and Williamson Counties). Honeywell/RAE Systems equipment was selected to be the regionally recognized standard. This decision included input from local, state, and federal partner agencies including the Austin Police Department bomb squad, 6th National Guard Civil Support Team, Texas
Commission on Environmental Quality, and the Federal Bureau of Investigations. Standardization of equipment and training is critical with the joint agency/regional mutual aid support model.

FarrWest Environmental Supply, Inc. is the only authorized distributor and repair center in Central Texas that can provide Honeywell/RAE Systems equipment, training, demonstrations, and 24/7 technical support with Honeywell/RAE Systems authorized personnel. Without properly calibrated and up to date monitoring equipment, the City could not respond to or mitigate hundreds of hazardous condition and materials incidents annually. FarrWest Environmental Supply, Inc. is a Texas HUB-certified, women-owned small business enterprise.

Contract Detail:

<table>
<thead>
<tr>
<th>Contract Term</th>
<th>Length of Term</th>
<th>Contract Authorization</th>
</tr>
</thead>
<tbody>
<tr>
<td>Initial Term</td>
<td>3 yrs.</td>
<td>$525,000</td>
</tr>
<tr>
<td>Optional Extension 1</td>
<td>1 yr.</td>
<td>$175,000</td>
</tr>
<tr>
<td>Optional Extension 2</td>
<td>1 yr.</td>
<td>$175,000</td>
</tr>
<tr>
<td>TOTAL</td>
<td>5 yrs.</td>
<td>$875,000</td>
</tr>
</tbody>
</table>

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):
Safety.