

Austin Housing Finance Corporation

P.O. Box 1088, Austin, TX 78767-1088

Application for Financing Qualified Multifamily Residential Rental **Project**

Please read the instructions before completing and submitting this application.

Section A **Application Summary**

1. Name, Address, telephone and fax numbers of Applicant
MHP City Heights, Ltd.
c/o McDowell Housing Partners
601 Brickell Key Drive. Suite 700. Miami, FL 33131
Phone (786)257-2774 Fax (786)257-2779
 Name, address, telephone number, fax number and email address for Applicant's contact person
Christopher Shear
601 Brickell Key Drive. Suite 700. Miami, FL 33131

Christopher Shear
601 Brickell Key Drive. Suite 700. Miami, FL 33131
Phone (786)257-2767 Fax (786)257-2779

3. Amount of Tax-Exempt Bond Issuance Requested? \$22,000,000

What type of bond financing is being requested for this development? Private Activity Bonds 501(c)

5. If Private Activity Bonds, which Priority Election? X 2 3

Brief description of project 6.

City Heights is a a 175-unit new construction development to be located at approximately 4400 Nuckols Crossing Road in Austin, TX. The 100% income-restricted housing is intended to serve seniors and it will have one- and two-bedroom units.

The individual signing this Application represents that he or she read and understands the Austin Housing Finance Corporation Multifamily Residential Development Rules and Regulations, that the information contained in the Application form is correct and complete, that the Applicant agrees to the terms and conditions set out in the instructions, and that he or she is legally authorized to sign on behalf of the Applicant.

5/14/2020 Date

Signature

Christopher Shear - COO / Managing Director

Of McDowell Housing Partners

Typed Name and Title

Section B Applicant Information

1. What is the legal form of the Applicant (please check one)

Sole Proprietorship		General Partnership
Business Corporation	Χ	Limited Partnership
501(c)3 Corporation		Limited Liability Company

2. Is the Applicant a "to be formed" entity?

۷.	is the Applicant a	to be formed	entity:	
Yes				

3. Participants in the Application

Please attach an organizational chart identifying the Participants in the Application and identify it at "Attachment A". The purpose of this section is to identify and describe the organizations or persons that will own, control and benefit from the Application to be funded with AHFC assistance. The Applicant's ownership structure must be reported down to the level of the individual Principals (natural persons). Persons that will exercise control over a partnership, corporation, limited liability company, trust or any other private entity should be included in the organizational chart. Nonprofit entities, public housing authorities, housing finance corporations and individual board members must be included in this chart.

4. Has the Applicant, any of its officers or directors, or any person who owns a 10% of greater interest in the Applicant ever been found in violation of any rules or regulations of HUD or of any other federal or state agency or been the subject of an investigation by HUD or of any other federal or state agency? If yes, attached a full explanation.

Yes	X	No

5. Development Team Members

Please attach a list with the name, address, telephone number, fax number and email address of Applicant's professional development team members. This should include, but is not limited to, legal counsel, financial adviser, investment banker, mortgage banker, architect, general contractor, etc. This should be identified as "Attachment B".

7. Previous Experience

Please attach a summary of the Applicant's (or its principal's) development experience in terms of project types and dates, cost, locations and methods of financing. This should be identified as "Attachment C".

8. Financial Capacity Please attach copies of the Applicant's most recent audited financial statements including balance sheet and profit and loss statements. This should be identified as "Attachment D".

Section C Development Information

1. Is this Application for (please check one)?

	1 1	<u> </u>	,	
Χ	New Construction		Acquisition/Rehabilitation	

2. Describe the location of the project site, including the zip code and its street address (if available). This description will be used in the public hearing advertisement and must be complete enough to permit someone interested in the project to find the site.

4400 Nuckols Crossing Rd.
Austin, TX 70
Travis County

3. Project Location

Please attach a (1) legal description of the site boundaries and (2) map showing the site and surrounding area. Mark on the map any schools, churches, public parks, shopping centers and other relevant services within a half-mile radius of the site. This information should be identified as "Attachment E".

4. If the proposed site is located in a Qualified Census Tract, please give the tract number.

48453002413

5. If the Applicant owns the project site, please provide the:

Purchase date	
Purchase price	
Balance of existing mortgage	
Name of existing mortgage holder	

- 6. If the Applicant holds an option or contract to purchase the project site, attach a copy of the Agreement. This should be identified as "Attachment E".
- 7. Please indicate the total number of units in the development and the number of units that will be rent and income restricted.

Total number of units	175	Number of restricted units	175
Total Hullibel of utilits	173	Mulliper of restricted utilits	175

- 9. Please attach a financing proposal information package that includes at a minimum:
 - A. Rent Schedule
 - B. Utility Allowance Sheet

- C. Annual Operating Expense Schedule
- D. Development Cost Schedule (budget)
- E. Sources and Uses of Funds Schedule
- F. 30 year proforma
- G. Financing narrative detailing your development plan

This information package should be identified as "Attachment F".

10. Please check which of the following furnishings and equipment will be included in the individual apartment units:

X	Air conditioning	Χ	Range
Х	Disposal		Carpet
Х	Refrigerator	Χ	Dishwasher
	Fireplace		Cable TV
	Washer/Dryer		Other (describe)

10. Please check which of the following utilities development tenants will be required to pay for on an individual basis:

Х	Electricity	Х	Water and wastewater
	Gas		Garbage pickup
	Other (describe)		

11. Describe any additional facilities to be included in the project. For example: covered parking, laundry, community space in clubhouse, swimming pool, playground, etc.

Under building covered parking Swimming pool Community room Fitness center Computer room Walking path with fit Trail

12. Describe any restrictions the Applicant intends to impose on project tenants, such as family size, pets, etc.

	<i>y</i>
Senior - 55 years	

13.	Do you intend to set aside elderly?	% of the units for occu	upancy by the
X	Yes	No	
14.	Do you intend to pay the Tone-time fee equal to 0.10% bond issue?		
X	Yes	No	
15.	Has construction or rehabilita	ion work on the project	begun?
	Yes	X No	
If yes,	give the beginning and estimated	completion date:	
	give the anticipated beginning date	and completion date:	
April	2021 - April 2022		
	Please give the total cost e t up to the date of this applicatio	•	h respect the
17.	Please describe briefly th development management.		

APPENDIX A

AUSTIN HOUSING FINANCE CORPORATION APPLICATION FOR BOND FINANCING OR TRANSFER

I, the undersigned duly authorized representative of <u>Christopher Shear</u> (the "Applicant") of the proposed residential development described in the attached Application for Financing Qualified Multifamily Residential Rental Project, do hereby make application to Austin Housing Finance Corporation (the "Austin HFC") in accordance with the Austin HFC's Rules and Regulations regarding the Financing of Multifamily Rental Residential Developments, dated July 31, 2001 (the "Rules"). In connection therewith, I do hereby declare and represent as follows:

- 1. The applicant intends to own, construct or rehabilitate and operate a multifamily rental residential development (the "Development") to be located within the City of Austin, Texas, and desires that the Issuer issue obligations to provide financing for such residential developments in accordance with the Rules.
- 2. The Applicant has received a copy of the Rules, has reviewed the Rules and hereby agrees to comply with all terms and provisions of the Rules, except such provisions as may be expressly waived by the Board of Directors of the Austin HFC. Further Applicant agrees to comply with all terms and provisions of any rules finally approved by the Board prior to approval of an inducement resolution.
- 3. The Applicant has submitted herewith two completed copies of the Application. To the best of the Applicant's knowledge, the information contained therein is true and correct. Additionally, the Applicant has submitted herewith:
 - o If applying for a portion of the State Bond Cap, a \$5,000 check payable to the Texas Bond Review Board.
 - A \$5,000 check payable to the Austin HFC to cover staff time for reviewing the application and to compensate Bond Counsel for preparing and filing the Texas Bond Review Board application.

If bonds are not issued, this application fee is non-refundable.

If bonds are issued, the applicant will be required to pay an advance against the Issuance Fee of 10% of the estimated Issuance Fee. This advance will be used to pay for any Third-Party Reports, staff time and other expenses incurred by the Corporation. The advance is payable by the Applicant to the Austin HFC before the public (TEFRA) hearing is scheduled. If bonds are not issued and the total cost of the Third-Party Reports, staff time and expenses is less than the advance, the Austin HFC will refund the difference to the Applicant.

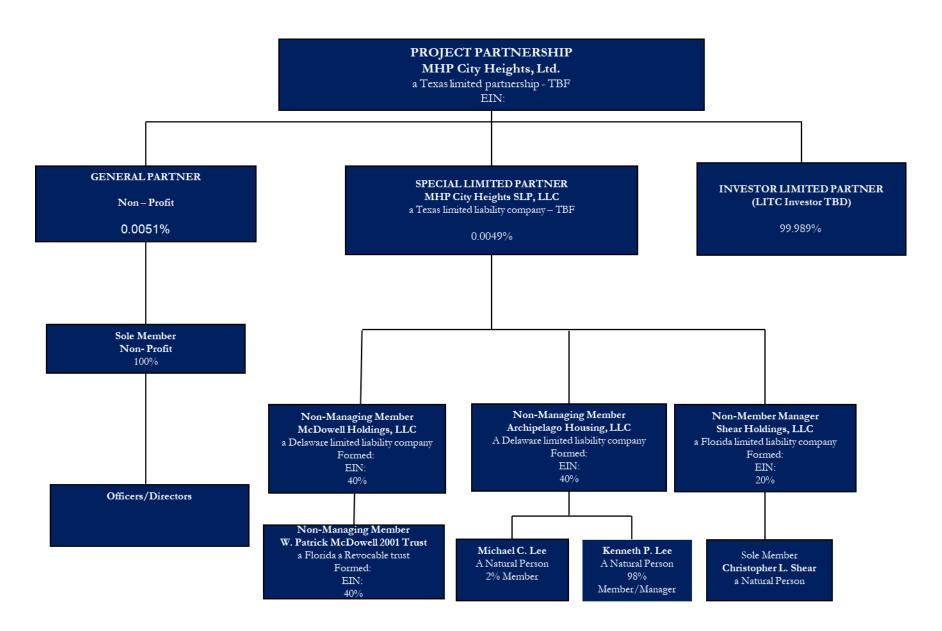
4. the Applicant will (a) pay all Development costs which are not or cannot be paid or reimbursed from the proceeds of the bonds issued to provide funds to finance the Development and (b) at all times, indemnify and hold harmless the Austin HFC against all losses, costs, damages, expenses, and liabilities of whatever nature (including, but not limited to, attorney's fees, litigation and court costs, amounts paid in settlement, and amounts paid to discharge judgments) directly or indirectly resulting from, arising out of or related to this Application, the Development, or the issuance, offering, sale, or delivery of the bonds or other evidences of indebtedness issued to provide funds to finance the Development, or the design, construction, rehabilitation, installation, operation, use, occupancy, maintenance, or ownership of the Development.

Based on the foregoing, the Applicant requests that the Board of Directors of the Austin Housing Finance Corporation grant preliminary approval of this Application for financing in accordance with the Rules.

WITNESS MY HAND ON	tasille
MHP City Heights, Ltd.	
NAME OF APPLICANT	
By: Christopher Shear	5/14/2020
N 81 - 5	
Title: Authorized Represe	entative

Attachment A

Proposed Org Chart



"Attachment B"

Development Team

Legal Counsel

Cynthia Bast - Locke Lord LLP 600 Congress Avenue Suite 2200 Austin, Texas 78701

Tel: 512-305-4707
Fax: 512-391-4707

Fax: 512-391-4707 cbast@lockelord.com

Financial Adviser

TBD

Investment Banker

TBD

Mortgage Banker

TBD

Architect

Ted Hunton
Fugleberg Koch, LLC
2555 Temple Trail . Winter Park, FL 32789

Tel: 407-629-0595 Fax: 407-628-1471

TedH@fuglebergkoch.com

Civil Engineer

Cliff Kendall - WGI 2021 East 5th St Suite 200 Austin, Texas 78702 512.669.5560 x1014 Cliff.Kendall@wginc.com

General Contractor

Frank White - Golf Coast Community Builders, LLC 3901 South Lamar, Suite 120 Austin, TX 78704

Tel: 512.808.088

Management Company

Highmark Residential 5429 LBJ Freeway, Suite 800 Dallas, Texas 75240

Phone: 214-561-1200 Fax: 214-561-1380

Attachment C

Previous Experience

			Chris Shear - Project Resume				
Carlisle Development Group	Туре	Location	Financing Structure	# Units	Year	To	otal Dev Cost
Northwest Gardens I	Acq/Rehab + New Construction	Fort Lauderdale, FL	4% LIHTC + AHP + TCEP	143	2011	\$	23,200,619
Northwest Gardens III	New Construction	Fort Lauderdale, FL	9% LIHTC + Broward HOME Loan +TCEP	150	2012	\$	28,922,764
Kennedy Homes	New Construction	Fort Lauderdale, FL	9% LIHTC + Broward HOME Loan +TCEP	132	2012	\$	27,754,851
Dixie Court III	New Construction	Fort Lauderdale, FL	9% LIHTC + AHP + Broward HOME Loan	100	2009	\$	16,537,396
Palafox Landing	New Construction	Pensacola, FL	4% LIHTC, HHRP, SHIP	96	2010	\$	16,050,461
Dixie Court I/II	New Construction	Fort Lauderdale, FL	9% LIHTC + TCEP+ Escambia Co Hurricane Recovery Loan + TCAP	154	2009	\$	29,232,751
Village Carver I	New Construction	Miami, FL	9% LIHTC + Miami-Dade Surtax	112	2010	\$	29,671,543
Elderly Housing Development a	1Туре	Location	Financing Structure	# Units	'ear Completed	To	otal Dev Cost
Mildred & Claude Pepper Towers	Acq/Rehab	Miami, FL	9% LIHTC, FHA Loan + Section 8 HAP	151	2011	\$	18,979,596
Mayfield Manor	Acq/Rehab	Canton, OH	4% LIHTC, FHA Loan, Section 8 HAP	144	2011	\$	14,218,746
Jacksonville Towers	Acq/Rehab	Jacksonville, AR	FHA Loan + Section 8 HAP	100	2011	\$	2,461,593
Johnson Towers	Acq/Rehab	Washington, DC	FHA Loan + Section 8 HAP	55	2012	\$	2,227,280
Robert Sharp Towers	Acq/Rehab	Miami Gardens, FL	4% LIHTC + Section 8 HAP + Surtax	218	2011	\$	28,688,000
Edward M. Marx Apartments	Adaptive Reuse (Rehab)	Chicago, IL	HUD Section 202 + City of Chicago Loan	31	2012	\$	7,011,069
J. Michael Fitzgerald	New Construction	Chicago, IL	HUD Section 202 + City of Chicago Loan	63	2013	\$	12,500,000
John Piazza Apartments	New Construction	Fontana, CA	HUD Section 202 + Fontana Redevelopment Agency Loan	60	2011	\$	11,100,000
			* amount of hard cos	st contrac	t only for mod	rehab	
Housing Trust Group	Туре	Location	Financing Structure	# Units	'ear Completed	To	otal Dev Cost
MLF Tower	Acq/Rehab	St. Petersburg, FL	9% LIHTC	146	2014	\$	20,000,000
Village Place	New Construction	Fort Lauderdale, FL	9% LIHTC, HOME	112	2014	\$	25,016,991
Pine Run Villas	New Construction	Greenacres, FL	4% LIHTC, NSP2, HOME	63	2013	\$	12,850,000
Courtside Family Apartments	New Construction	Miami, FL	4% LIHTC + City of Miami Loan + Surtax + HOME + Miami-Dade County Land	84	2014	\$	22,632,000
Whispering Palms	New Construction	Pinellas County, FL	9% LIHTC + Pinellas Co. Loan	63	2014	\$	11,650,000
Cornell Colony	New Construction	Avon Park, FL	HOME + AHP	44	2015	\$	8,150,000
Wagner Creek Apartments	New Construction	Miami-Dade County, FI	LIHTC, Surtax, HOME	73	2015	\$	22,800,000
Park at Wellington Apartments	New Construction	Pasco County, FL	9% LIHTC + Pasco Co. Fee Waiver	110	2016	\$	19,408,969
Park at Wellington Apartments II	New Construction	Pasco County, FL	4% LIHTC + SAIL Loan	110	2016	\$	18,338,164
Arbor View	New Construction	Broward County, FL	9% LIHTC + HOME	100	2016	\$	27,000,000
Hammock Ridge	New Construction	Hernando County, FL	9% LIHTC	104	2017	\$	19,103,716
Hammock Ridge II	New Construction	, ,	9% LIHTC	92	2017	\$	16,400,000
Osprey Pointe	New Construction	Pasco County, FL	4% LIHTC + SAIL Loan	110	Under Const.		

Attachment D

Financial Capability

MHP City Heights, Ltd. is a to be formed entity therefore there are no available

4500 Nuckols Crossing Austin, Texas

PURCHASE AND SALE AGREEMENT (UNIMPROVED LAND)

THIS PURCHASE AND SALE AGREEMENT (this "Agreement") is executed to be effective as of April 25, 2019 (the "Effective Date"), by and between MCDOWELL HOUSING PARTNERS, LLC, a Delaware limited liability company (601 Brickell Key Drive, Suite 700, Miami, Florida 33131, Attn: Christopher Shear; Telephone: (786) 257-2767; email: cshear@mcdhousing.com) (together with its successors and/or assigns, "Buyer"); and ANGELOS ANGELOU, an individual (8121 Bee Cave Road, Suite 100, Texas 78746, Telephone: Austin, (512)225-9320; angelos@angeloueconomics.com) and JOHN SASARIDIS, an individual (5700 Spurflower Drive, Austin, Texas 78759; Telephone: (512) 750-4550; email: john.sasaridis@gmail.com) (collectively, together with their respective successors and/or assigns, "Seller") (Buyer and Seller are collectively referred to as the "Parties", and each a "Party").

- 1. Property. On the terms herein set forth, Buyer agrees to purchase from Seller, and Seller agrees to sell to Buyer, that certain 9.9970 acre tract of land located near 4500 Nuckols Crossing, Austin, Travis County, Texas, Property ID No. 293209, as more particularly described on Exhibit A, attached hereto and made a part hereof (as may be updated pursuant to the last sentence of this Section 1, the "Land"), together with all of Seller's right, title, and interest in and to any and all of the following related to the Land: (a) rights of way, streets, roads, alleys, streets, and/or avenues, open or proposed, abutting the Land, (b) riparian and water rights, (c) air rights, (d) uses, servitudes, licenses, easements, tenements, hereditaments and appurtenances now or hereafter belonging to or benefiting the Land, (e) oil, gas and other minerals lying on or under the Land, (f) buildings, improvements and fixtures located on or under the Land; and (g) licenses, warranties, and permits (collectively, the "Property"). The exact legal description and acreage of the Land will be determined by the Survey (hereinafter defined) and will replace the Exhibit A attached to this Agreement.
- 2. <u>Purchase Price</u>. The purchase price for the Property shall be One Million Nine Hundred Thousand and 00/100 Dollars (\$1,900,000.00) (the "Purchase Price"), payable at Closing by Buyer.
- 3. <u>Title Company and Earnest Money.</u>
 - a. <u>Name and Amount</u>. Independence Title Company (5900 Shepherd Mountain Cove Bldg. 2, Suite 200, Austin, Texas 78730; attn.: Dan Phares; Telephone: 512.279.7273; Fax: 512.767.6350; email: dphares@independencetitle.com) (the "**Title Company**") will serve as the title company. Within five (5) business days of the date Buyer receives a copy of this Agreement executed by both Parties, Buyer shall deposit the sum of Twenty Thousand and 00/100 Dollars (\$20,000.00) with the Title Company as earnest money to be applied to the Purchase Price (the "**Original Earnest Money**"), subject to the terms and provisions of this Agreement.

- b. <u>Original Earnest Money Becoming Non-Refundable</u>. Notwithstanding anything in this Agreement to the contrary, unless Buyer timely terminates this Agreement by delivering written notice thereof to Seller prior to the expiration of the Financing Period (hereinafter defined), the Original Earnest Money shall be non-refundable to Buyer except as otherwise provided by the terms of this Agreement, but shall be applied to the Purchase Price at Closing.
- c. <u>Deposit of Additional Earnest Money</u>. If Buyer does not terminate this Agreement by delivering written notice thereof to Seller prior to the expiration of the Due Diligence Period (hereinafter defined), Buyer shall deposit with the Title Company additional earnest money in the amount of Thirty Thousand and 00/100 Dollars (\$30,000.00) (the "Due Diligence Earnest Money", and together with the Original Earnest Money, the "Earnest Money") in order to keep this Agreement in effect through and until the Closing Deadline (hereinafter defined). The aggregate total of the Earnest Money shall be (i) non-refundable, except as otherwise provided herein, and (ii) applied to the Purchase Price at Closing.
- d. <u>Account</u>. Until released to Seller or Buyer pursuant to the terms of this Agreement, the Earnest Money shall be held by the Title Company as escrow agent in an interest bearing account, separate from other accounts, to be handled in accordance with the terms and conditions of this Agreement. All interest earned on the Earnest Money shall be added to and become part of the Earnest Money.
- e. <u>INDEPENDENT CONSIDERATION</u>. NOTWITHSTANDING ANYTHING TO THE CONTRARY SET FORTH HEREIN, ONE HUNDRED AND 00/100 DOLLARS (\$100.00) OF THE ORIGINAL EARNEST MONEY SHALL BE DEEMED INDEPENDENT CONSIDERATION AND NON-REFUNDABLE AND RETAINED BY SELLER UNDER ALL CIRCUMSTANCES, FOR AND IN CONSIDERATION OF SELLER'S EXECUTION OF THIS AGREEMENT.

4. Conditions Precedent.

- a. <u>Financing Period</u>. Buyer shall have until 6:00 pm (CST) on August 9, 2019 (the "Financing Period") to terminate this Agreement if Buyer does not secure financing on terms acceptable to Buyer in Buyer's sole and absolute discretion, by delivering written notice thereof to Seller prior to the expiration of Financing Period, whereupon Buyer shall receive a full and prompt refund of the Original Earnest Money, together with accrued interest thereon without the need for Seller's signature or consent for its release.
- b. <u>Due Diligence Period</u>. Beginning on the Effective Date, Buyer shall have until 6:00 p.m. (CST) on October 8, 2019 (as may be extended, the "**Due Diligence Period**") to conduct inspections of the Property (the "**Due Diligence Investigations**") and its suitability, as determined by Buyer in its sole and absolute discretion, for Buyer's intended development of the Property (the "**intended purpose**" or "**proposed development**"). If all of the Due Diligence Materials (hereinafter defined) are not timely delivered by Seller to Buyer, the Due Diligence Period shall be extended by one day for each day after the

Delivery Date (hereinafter defined) until all of the Due Diligence Materials are delivered to Buyer. The right to conduct Due Diligence Investigations includes, without limitation, the right of Buyer and Buyer's employees, agents, affiliates, and contractors to enter upon any portion of the Property to conduct market studies, appraisals, and needs assessments, and to take measurements, inspect, conduct test borings, make boundary and topographical survey maps, and to conduct geotechnical, soil, environmental, groundwater, wetland and other studies required by Buyer in its sole discretion, and to, without limitation, determine the existence and adequacy of utilities serving the Property, zoning and compliance with laws. No Due Diligence Investigations shall constitute a waiver or relinquishment on the part of Buyer of its rights under any covenant, condition, representation, or warranty of Seller under this Agreement.

Buyer and Seller acknowledge that Buyer's intended use of the Property is for multifamily housing, which is not a permitted use under the current zoning for the Property. Seller agrees to pursue, at Seller's sole cost and expense, the re-zoning of the Property as needed to allow for multifamily housing, with a minimum density of one hundred twenty (120) dwelling units on the Property within a building of at least three stories in height as-of-right (the "Zoning Reclassification"), including without limitation, Seller's timely execution and delivery of all applications, documents, plats and instruments required by the applicable governmental authorities and/or third parties. Seller shall use its good faith and best efforts to obtain and provide Buyer with a recorded City of Austin ordinance reflecting the Zoning Reclassification (the "Zoning Reclassification Ordinance") prior to the expiration of the Financing Period and Seller shall keep Buyer timely informed of the approval process and the status of its efforts to obtain the Zoning Reclassification. Notwithstanding anything to the contrary set forth in this Agreement, in the event the Zoning Reclassification is not obtained on or prior to the Closing Date on terms acceptable to Buyer in Buyer's sole and absolute discretion, Buyer shall have the right to terminate this Agreement by delivering written notice thereof to Seller whereupon Buyer shall receive a full and prompt refund of the Earnest Money (including the Due Diligence Earnest Money and Extension Fees (as defined herein), if any (provided, however, that Buyer shall not be entitled to a refund of the Original Earnest Money to the extent that it has become nonrefundable pursuant to Section 3.b above)), together with accrued interest thereon without the need for Seller's signature or consent for its release.

- c. <u>Due Diligence Materials</u>. Within ten (10) days of the Effective Date (the "**Delivery Date**"), Seller shall deliver to Buyer, at no cost to Buyer, each of the following items that are in the possession of or available to Seller (collectively, the "**Due Diligence Materials**"):
 - (i) Current year and immediately prior year tax bills and evidence of payment of same through the Effective Date;
 - (ii) Existing soil and groundwater tests;
 - (iii) Title commitments, title policies and surveys;

- (iv) Environmental reports;
- (v) Underground storage tank test results;
- (vi) Waste disposal records; permit records;
- (vii) Code violation notices and records;
- (viii) Traffic studies; and
- (ix) All other engineering tests and other studies, reports, records and notices pertaining to the Property.

In the event the Property is not satisfactory to Buyer for any reason in Buyer's sole and absolute discretion, Buyer shall have the right to terminate this Agreement by delivering written notice thereof to Seller prior to the expiration of the Due Diligence Period, and Buyer shall receive a full and prompt refund of the Earnest Money (with the exception of the Original Earnest Money to the extent that it has become non-refundable pursuant to Section 3.b above), together with accrued interest thereon without the need for Seller's signature or consent for its release. Notwithstanding anything to the contrary set forth in this Agreement, including without limitation the expiration of the Buyer's right to terminate this Agreement as set forth in this Section 4.c, Buyer's right to continue to conduct Due Diligence Inspections shall continue while this Agreement remains in effect.

d. Title and Survey.

- (i) Within fifteen (15) days of the Effective Date, Seller shall obtain from the Title Company and deliver to Buyer a current title commitment (the "Commitment") for an Owner's Policy of Title Insurance (the "Title Policy"), in an amount equal to the Purchase Price, together with full and legible copies of all of the exceptions to title listed in Schedule B of the Title Commitment, and any documents listed in Schedule C of the Title Commitment (collectively, the "Title Exceptions").
- (ii) Buyer may at its option also obtain a survey of the Property (the "Survey") at Buyer's expense. If a Survey is obtained, the field note description set forth on the Survey that is acceptable to the Title Company will replace the depiction of the Land provided in this Agreement and shall be used in the Deed (hereinafter defined), unless a plat of the Land is filed of record prior to Closing, in which event the lot and block description of the Land contained in that recorded plat shall be used in the Deed.
- (iii) If any of the Commitment, the Title Exceptions or the Survey are not satisfactory to Buyer, then Buyer may give Seller written notice of the items that Buyer finds unacceptable (the "Title Objections") before the later of (A) fifteen (15) days after receipt of the Commitment and full and legible copies of the Title Exceptions, or (B) the expiration of the Financing Period. Seller shall have fifteen

- (15) days after such notice from Buyer to deliver written notice to Buyer that it either agrees to cure the Title Objections within thirty (30) days (or such longer period of time agreeable to the Parties) or to advise Buyer that it will not so cure the Title Objections. All Title Exceptions to which Buyer does not object or which are deemed waived and accepted by Buyer, as herein provided, are collectively referred to as the "**Permitted Exceptions**".
- (iv) If Seller does not agree to so cure one or more of the Title Objections (and Seller's failure to respond in writing shall be deemed to be an agreement to cure the Title Objections), Buyer may either (A) accept title to the Property subject to the Permitted Exceptions without a reduction in the Purchase Price, or (B) terminate this Agreement by delivering written notice to Seller on or before the earlier to occur of (A) ten (10) days after Buyer's receipt of Seller's written notice that it does not agree to cure one or more of the Title Objections and (B) the expiration of the Due Diligence Period, whereupon Buyer shall receive a full and prompt refund of the Earnest Money (including, without limitation, the Original Earnest Money), together with accrued interest thereon, without the need for Seller's signature or consent for its release.
- (v) Notwithstanding any other provision of this Agreement to the contrary, including without limitation whether or not Buyer includes such items in its schedule of Title Objections, Seller shall have the unconditional obligation to remove, discharge, pay or cure, at no cost to Buyer, any title matters that are a lien for the payment of money, any encumbrance that can be removed by the payment of a definite sum of money, and any title matter that arose after the Effective Date not approved by Buyer in writing, and none of such items shall be deemed Permitted Exceptions or appear in the Title Policy.
- Governmental Approvals. Buyer may, at its option and expense, prepare and submit applications for, and seek to obtain approval by the applicable governmental authorities and/or third parties of, approvals, permits, licenses, easements and agreements required for Buyer's intended development and use of the Property, including without limitation, those for utilities, zoning, special uses, building construction, access, platting, easements, ingress/egress easements, site construction and off-site improvements (collectively, the "Governmental Approvals"), including without limitation, appropriate rezoning if necessary. Seller shall cooperate with Buyer in connection with the preparation of the applications and seeking the Governmental Approvals, including without limitation, Seller's timely execution and delivery of all applications, documents, plats and instruments required by the applicable governmental authorities and/or third parties, provided that Seller shall not be obligated to incur any expense in connection therewith. Notwithstanding anything to the contrary contained herein, Buyer shall not record any easement, restriction, or other encumbrance burdening the Property prior to the Closing Date without obtaining Seller's prior written consent, such consent not to be unreasonably withheld, conditioned, or delayed.

- f. Other Conditions. It shall be a condition precedent to Buyer's obligation to close this transaction and purchase the Property that all of the following are timely satisfied:
 - (i) <u>Title Policy</u>. At Closing, the Title Company shall be prepared to issue the Title Policy to Buyer with all standard or pre-printed exceptions deleted (to the extent such can be deleted), evidencing Buyer owns good and indefeasible fee simple title in and to the Property subject only to the Permitted Exceptions.
 - (ii) Representations and Warranties. At Closing, all of the representations and warranties of Seller shall be true in all material respects.
 - (iii) No Liens. At Closing, there shall be no unpaid charges, debts, liabilities, claims or obligations of Seller related to the Property, or any portion thereof, which could give rise to any mechanics', materialmen or other statutory lien against any portion of the Property other than those that will be paid or otherwise satisfied by Seller at Closing, and possession of the Property, free of all tenancies, leases and occupants, shall be delivered to Buyer at Closing.
 - (iv) Zoning. Prior to Closing, Seller shall deliver to Buyer a recorded copy of the Zoning Reclassification Ordinance.
- g. <u>Termination</u>. In the event that any condition precedent in <u>Section 4.f.</u> is not satisfied by the date specified in <u>Section 4.f.</u>, Buyer shall have the right to terminate this Agreement by delivering written notice thereof to Seller, at which time Buyer shall receive a full and prompt refund of the Earnest Money (including without limitation, the Original Earnest Money and Extension Fees, if any), together with accrued interest thereon without the need for Seller's consent or signature for its release. Notwithstanding the foregoing, in the event that Buyer terminates this Agreement as a result of the condition precedent set forth in <u>Section 4.f.(iv)</u> above is not satisfied, Buyer shall not be entitled to a refund of the Original Earnest Money to the extent that it has become non-refundable pursuant to <u>Section 3.b</u> above.

5. **Closing**.

- a. <u>Delivery of Documents</u>. The conveyance of the Property and the closing of the transaction herein described (the "Closing") shall occur on or before November 22, 2019 (as may be extended, the "Closing Deadline"), in escrow at the offices of the Title Company (or such other manner and/or location mutually acceptable to Buyer and Seller); provided, however, Buyer may elect to close at any time upon three (3) days' prior written notice to Seller.
 - (i) <u>Seller shall deliver at Closing</u>: (A) a special warranty deed conveying good, marketable and indefeasible fee simple title in and to the Property to Buyer (or its designee) subject only to the Permitted Exceptions (the "**Deed**"); (B) a lien affidavit acceptable to the Title Company; (C) an affidavit of non-foreign status; (D) any other affidavit or document required by the Title Company to delete the so-called

standard exceptions to the Title Policy; and (E) such other customary documents, instruments, certifications and confirmations as may be reasonably required to fully effect and consummate the transactions contemplated hereby and for the Title Company to issue the Title Policy in the form required by this Agreement.

- (ii) <u>Buyer shall deliver at Closing</u>: (A) the remaining balance of the Purchase Price as provided by this Agreement; and (B) such other documents, instruments, certifications and confirmations as may be reasonably required to fully effect and consummate the transaction contemplated hereby.
- b. <u>Extensions</u>. Buyer shall have the right to extend the Closing Deadline two (2) times for forty-five (45) days each (i.e. to January 6, 2020 for the first extension option and to February 20, 2020 for the second extension option), by delivering to Seller written notice thereof prior to the end of the then applicable Closing Deadline, and delivering to the Title Company an extension fee in the amount of \$20,000.00 (each, an "**Extension Fee**") for each extension. Each Extension Fee shall become a part of and treated in the same manner as the Earnest Money and shall be (i) non-refundable to Buyer except to the extent the Earnest Money is refundable to Buyer pursuant to the terms of this Agreement, and (ii) applied to the Purchase Price at Closing.
- <u>Prorations.</u> Subject to the terms of <u>Section 5.f</u> below, Buyer and Seller shall prorate c. all real estate taxes, personal property taxes and all other assessments related to the Property (collectively, the "Taxes") as of the date of Closing, with the date of Closing being treated as a day of ownership by Buyer. If the final tax bill is not available at Closing, the Taxes shall be prorated based upon the latest available tax assessment(s) for the Property, which proration will be re-prorated outside of escrow when the actual Taxes are determined. If the Property is a part of a larger tax parcel or was recently subdivided from a larger tax parcel and a separate tax bill for the Property is unavailable at Closing, then the proration of the Taxes will be based upon the latest available tax bill based upon the percentage of the tax parcel being purchased by Buyer. If there are any improvements on the larger tax parcel that are separately valued or assessed, the value of such improvements shall be assigned to the Buyer only if such improvements are located on the Property. If any of the amounts set forth in the final bill for the Taxes are different than the amounts prorated at Closing, the Taxes shall be re-prorated and the difference shall either be proportionately refunded to Seller or paid by Seller to Buyer, as applicable. Notwithstanding anything to the contrary set forth in this Agreement, Seller shall pay on or before the date of Closing all Taxes for previous tax years and all other preceding periods for which any Taxes are due or payable. Seller shall be solely responsible for any recoupment of any agricultural credit for the Property. This Section 5.c shall not apply to any Rollback Taxes (hereinafter defined) described in Section 5.f below. This Section 5.c shall survive the Closing and delivery of the Deed.
- d. <u>Costs</u>. Seller shall pay the taxes and assessments for which Seller is responsible hereunder, the cost for the preparation of the Deed, any conveyance fee or transfer tax, the cost of curing any title or survey defect that Seller agreed to cure or is obligated to cure

pursuant to the terms of this Agreement, the premium for the Title Policy and 100% of any broker's commission or fee in accordance with <u>Section 8.f</u> hereof. Except as may otherwise be stated herein, each Party shall bear its own expenses, including without limitation its own attorneys' fees.

- e. <u>Seller's Obligations Prior to Closing</u>. At all times until Closing, Seller shall maintain indefeasible fee simple legal title to the Property free and clear of any and all defects, liens, and encumbrances of every kind and nature (other than the Permitted Exceptions and liens and encumbrances that will be released at Closing). If at any time prior to Closing, Buyer or Buyer's counsel determines that Seller is not or will not be able to convey to Buyer good and indefeasible fee simple title, Buyer shall have the right terminate this Agreement by delivering written notice thereof to Seller and Buyer shall receive a full and prompt refund of the Earnest Money (including without limitation the Original Earnest Money and any Extension Fees), together with accrued interest thereon, without the need for Seller's signature or consent for its release.
- Rollback Taxes. If (i) the sale contemplated hereby, (ii) a change in the use of the Property, or (iii) a denial of any special use valuation of the Property, would result in the assessment after the Closing of additional taxes and interest applicable to the period of time before the Closing ("Rollback Taxes"), then Buyer shall receive a credit against the Purchase Price at the Closing for the amount of the Rollback Taxes (including interest and penalties) that may be assessed after the Closing as reasonably estimated by the Title Company (the "Estimated Rollback Taxes"). Buyer shall then be responsible for the payment of the Rollback Taxes (including interest and penalties) if and when assessed after the Closing; provided, however, if after Closing the amount of Rollback Taxes that are actually assessed (the "Assessed Rollback Taxes") exceeds the Estimated Rollback Taxes, upon written notice delivered by Buyer to Seller with the appropriate back-up material, Seller shall promptly pay to Buyer the difference between the Assessed Rollback Taxes and the Estimated Rollback Taxes. Notwithstanding anything to the contrary set forth in this Agreement, if any Rollback Taxes are due before the Closing due to Seller's change in use of the Property or a denial of a special use valuation of the Property, then Seller shall pay those Rollback Taxes (including any interest and penalties) at or before the Closing. This Section 5.f shall survive the Closing and delivery of the Deed.
- g. <u>Condemnation</u>. If, prior to Closing, condemnation proceedings are commenced against any portion of the Property, Buyer shall have the right to either (i) terminate this Agreement by delivering written notice to Seller within fifteen (15) days of Buyer's receipt of written notice from Seller of such condemnation proceedings, receive a full and prompt refund of the Earnest Money (including without limitation, the Original Earnest Money), together with accrued interest thereon without the need for Seller's signature or consent for its release, and Seller shall reimburse Buyer for Buyer's reasonable out-of-pocket expenses incurred in connection with its due diligence inspection of the Property, provided, however, the amount of such expenses shall not exceed the condemnation proceeds received by Seller; or (ii) elect not to terminate the Agreement and appear and defend in the condemnation proceedings and any award will, at Buyer's election, belong to

(A) Seller and the Purchase Price will be reduced by the same amount at Closing, or (B) Buyer and the Purchase Price will not be reduced. If Buyer elects to terminate this Agreement pursuant to the terms of this <u>Section 5.g</u>, Buyer shall be permitted to seek damages from the condemning authority.

6. **Defaults and Remedies.**

- a. <u>SELLER DEFAULT</u>. IF SELLER FAILS TO PERFORM IN ACCORDANCE WITH THE TERMS OF THIS AGREEMENT, OR OTHERWISE BREACHES ANY OF THE TERMS, COVENANTS, AGREEMENTS, REPRESENTATION OR WARRANTIES CONTAINED IN THIS AGREEMENT, AND SUCH FAILURE OR BREACH IS NOT CURED BY SELLER WITHIN FIFTEEN (15) DAYS AFTER BUYER'S DELIVERY TO SELLER OF WRITTEN NOTICE THEREOF (AND THE CLOSING DEADLINE AND ALL EXTENSIONS THEREOF WILL BE EXTENDED BY FIFTEEN (15) DAYS), THEN (I) BUYER MAY TERMINATE THIS AGREEMENT BY DELIVERING WRITTEN NOTICE THEREOF TO SELLER, WHEREUPON THE EARNEST MONEY (INCLUDING WITHOUT LIMITATION, THE ORIGINAL EARNEST MONEY, THE DUE DILIGENCE EARNEST MONEY, AND THE EXTENSION FEES (IF ANY)) SHALL BE REFUNDED AND RETURNED TO BUYER, TOGETHER WITH ACCRUED INTEREST THEREON WITHOUT THE NEED FOR SELLER'S CONSENT; OR (II) BUYER MAY ENFORCE THE TERMS AND CONDITIONS OF THIS AGREEMENT AND EXERCISE ANY RIGHTS AND REMEDIES AVAILABLE TO BUYER, AT LAW AND IN EQUITY, INCLUDING WITHOUT LIMITATION AN ACTION FOR DAMAGES AND/OR SPECIFIC PERFORMANCE OF THIS AGREEMENT.
- BUYER DEFAULT. IF BUYER FAILS TO PERFORM IN ACCORDANCE WITH THE TERMS b. OF THIS AGREEMENT, OR OTHERWISE BREACHES ANY OF THE TERMS, COVENANTS OR AGREEMENTS CONTAINED IN THIS AGREEMENT, AND SUCH FAILURE OR BREACH IS NOT CURED BY BUYER WITHIN FIFTEEN (15) DAYS AFTER SELLER'S DELIVERY TO BUYER OF WRITTEN NOTICE THEREOF, THEN, AS SELLER'S SOLE AND EXCLUSIVE REMEDY, SELLER MAY TERMINATE THIS AGREEMENT BY DELIVERING WRITTEN NOTICE THEREOF TO BUYER, ANY PORTION OF THE EARNEST MONEY THAT HAS BECOME NON-REFUNDABLE PURSUANT TO SECTIONS 3.B AND 3.C ABOVE SHALL BE FORFEITED BY BUYER AND DELIVERED TO SELLER, TOGETHER WITH ACCRUED INTEREST THEREON, AS LIQUIDATED DAMAGES, AND NOT AS A PENALTY. SELLER ACKNOWLEDGES AND AGREES THAT THE EARNEST MONEY IS A FAIR AND EQUITABLE AMOUNT FOR SELLER TO RECEIVE SINCE SELLER WILL HAVE CHANGED ITS POSITION IN RELIANCE ON BUYER COMPLETING THE TRANSACTION HEREIN DESCRIBED, WILL HAVE HELD THE PROPERTY OFF THE MARKET FOR AN EXTENDED PERIOD OF TIME IN RELIANCE UPON BUYER'S ABILITY TO CLOSE THIS TRANSACTION AND THE DAMAGES SUSTAINED BY SELLER IN SUCH CASE WOULD NOT OTHERWISE BE REASONABLY ASCERTAINABLE. SELLER WAIVES THE RIGHT TO EXERCISE ANY OTHER RIGHTS AND REMEDIES AVAILABLE TO SELLER BECAUSE OF A DEFAULT BY BUYER, WHETHER AT LAW AND/OR IN EQUITY, INCLUDING WITHOUT LIMITATION, THE RIGHT TO SUE BUYER FOR ADDITIONAL DAMAGES OR SEEK SPECIFIC PERFORMANCE.

- 7. <u>Seller's Representations and Warranties</u>. Seller represents and warrants to Buyer that:
 - a. <u>Title</u>. Seller is the owner of good and indefeasible fee simple title in and to the Property, and Seller has been the sole owner of the Property during the 40-month period preceding the Effective Date.
 - b. <u>Authority; Enforceability</u>. Seller has the capacity and authority to execute this Agreement and perform its obligations under this Agreement. This Agreement constitutes a legal and valid binding obligation of Seller, enforceable against Seller in accordance with its terms. All action necessary to authorize Seller's execution (and execution by the individual executing this Agreement on behalf of Seller), delivery and performance of this Agreement has been taken and such action has not been rescinded or modified.
 - Hazardous Substances. To the best of Seller's knowledge, there are no oil or gas wells (capped or uncapped) or underground storage tanks (in use or abandoned) on or about the Property and/or land adjacent to the Property. Neither Seller nor, to the best of Seller's knowledge, any prior owner or occupant of the Property has: (i) caused or permitted, and Seller has received no notice and has no knowledge of, the generation, manufacture, refinement, transportation, treatment, storage, deposit, release, salvage, installation, removal, disposal, transfer, production, burning or processing of Hazardous Substances (as hereinafter defined) on, under or about the Property or any adjacent properties; (ii) caused or permitted, and Seller has received no notice and has no knowledge of, the Release (as hereinafter defined) or existence of any Hazardous Substance on, under or affecting the Property or any adjacent properties; or (iii) caused or permitted, and Seller has received no notice and has no knowledge of, any substances or conditions on, under or affecting the Property or any adjacent properties which may support any claim or cause of action, whether by a governmental agency or any other person or entity, under any applicable federal, state or local law, rule, ordinance or regulation, including without limitation, those related to Hazardous Substances. For the purpose of this Agreement, the terms "Hazardous Substances" and "Release" shall have the same meaning as set forth in the Comprehensive Environmental Response, Compensation and Liability Act of 1980, 42 U.S.C. Sections 9601 et seq.; provided, however, that the definition of Hazardous Substances shall also include petroleum and related byproducts, hydrocarbons, radon, asbestos, urea formaldehyde, polychlorinated biphenyl compounds and any other substance considered hazardous to humans or the environment.
 - d. <u>Leases; Options</u>. (i) There are no outstanding written or oral leases, easements and/or other types of agreement in any way affecting the Property that are not recorded in the Real Property Records of the county in which the Property is located, (ii) no person or entity has any right with respect to all or any portion of the Property (whether by option to purchase, easement, right of first refusal, contract or otherwise) that may prevent or interfere with Buyer taking title to, and exclusive possession of, all of the Property at Closing, and (iii) Seller shall not enter into any new lease, easement or other contract with respect to the Property during the pendency of this Agreement that is not terminable upon

demand without Buyer's prior written consent, which may be given or withheld by Buyer in Buyer's sole and absolute discretion.

- e. <u>No Notices</u>. Seller has not received any notice of, and to the best of its knowledge, there are no (i) proposed special assessments, condemnation or changes in the roads adjacent to the Property; (ii) pending public improvements that will result in any charge being levied or assessed against, or a lien being created upon, the Property; or (iii) pending or threatened eminent domain or condemnation proceedings against or involving any portion of the Property or any adjacent parcel.
- f. Access. Seller has not received any written notice of any existing or proposed plans to widen, modify or realign any street adjoining the Property, and the Property has full and free access to and from public highways, streets and roads. Seller has no knowledge of any pending or threatened proceeding by any governmental authority, or any other fact or condition, which would limit or result in the termination of the Property's access to and from such public highways, streets and roads.
- g. <u>Utility Availability</u>. To the best of Seller's knowledge, public water, sanitary and storm sewer, electricity, gas, and other required utilities (i) are available to the Property; (ii) enter the Property through adjoining public streets or, if passing through adjoining private land, do so in accordance with recorded public or private easements; and (iii) are serviced and maintained by the appropriate public or quasi-public entity.
- h. <u>Utility District</u>. The Property is not situated in a utility or other statutorily created district providing water, sewer, drainage, or flood control facilities and services.
- i. <u>Pipelines</u>. To the best of the Seller's knowledge there are no transportation pipelines, including without limitation, pipelines for the transportation of natural gas, natural gas liquids, synthetic gas, liquefied petroleum gas, petroleum or a petroleum product or hazardous substance, located on, under or within the Property.
- j. <u>Owners' Association</u>. The Property is not subject to mandatory membership in a property owners' association.
- k. <u>Litigation</u>. There is no pending or, to the best of Seller's knowledge, threatened litigation, arbitration, administrative action or examination, claim or demand whatsoever relating to the Property; and no attachments, execution proceedings, liens, assignments or insolvency proceedings are pending or threatened against Seller or the Property or contemplated by Seller.
- I. <u>Performance under Leases and Service Contracts.</u> During the pendency of this Agreement, Seller will perform its material obligations under all agreements that affect the Property.
- m. <u>Insurance</u>. During the pendency of this Agreement, Seller shall maintain all insurance Seller was carrying on the Effective Date.

- n. <u>Exclusive Rights</u>. In consideration of Buyer's efforts and expenses required to perform its review of the Property, Seller agrees that it will not, either directly or indirectly, offer to sell or solicit any offers to purchase or negotiate for the sale or disposition of the Property during the pendency of this Agreement.
- o. <u>Foreign Person</u>. Seller is not a "foreign person" as defined in Section 1445 of the Internal Revenue Code of 1986, as amended.

Seller shall fully disclose to Buyer, immediately upon its occurrence, any change in facts, assumptions or circumstances of which Seller becomes aware prior to the date of Closing that may affect the representations and warranties set forth above. The representations and warranties of Seller contained herein shall survive the Closing and delivery of the Deed.

8. Miscellaneous.

- Plans and Approvals. Buyer shall have the right to file, at Buyer's expense, any and all applications and plans necessary to obtain building permits, rezoning, subdivision or plat (or the vacation of any existing subdivision or plat), and/or any other agreement, assurance, approval or permit from any and all governmental authorities having jurisdiction over the Property that Buyer deems appropriate in connection with the intended purpose of the Property. Seller agrees to join in the execution of any application required in order to obtain any such agreement, assurance, permit or approval (or file such application individually if the relevant governmental authority shall so require). Seller further agrees to cooperate with Buyer or its nominee in all respects, including without limitation, attending and giving favorable testimony at any hearings on the petitions or applications, meeting with and providing information to public and private utilities and governmental and quasi-governmental entities, and otherwise working to obtain the agreements, assurances, approvals and permits required by Buyer or its nominee without additional cost or obligation to Buyer or its nominee. Notwithstanding anything to the contrary contained herein, Buyer shall not record any subdivision or plat affecting the Property prior to the Closing Date without obtaining Seller's prior written consent, such consent not to be unreasonably withheld, conditioned, or delayed.
- b. <u>Notices and Deadline Dates</u>. Any notice, request, demand, instruction or other document to be given or served hereunder or under any document or instrument executed pursuant to this Agreement shall be in writing and shall be (i) delivered personally, (ii) sent or by overnight express courier, postage prepaid, or (iii) sent by facsimile or electronically (email), each addressed to the Parties at their respective addresses set forth above, and the same shall be effective upon receipt if delivered personally, by overnight courier or by facsimile or electronically. A Party may change its address for receipt of notices by service of a notice of such change in accordance herewith. If any deadline under this Agreement falls on a Saturday, Sunday or legal holiday (which for purposes of this Agreement shall be not be considered a "business day"), the deadline shall be extended to the next business day. The Parties agree that if the Party sending notice requests confirmation of its receipt, the receiving Party shall promptly provide such confirmation.

- c. <u>Attorneys' Fees</u>. In the event either Party brings an action at law or other proceeding permitted under the terms of this Agreement against the other Party in order to enforce or interpret any of the terms, covenants or conditions hereof or any instrument executed pursuant to this Agreement or by reason of any breach or default hereunder or thereunder, the Party prevailing in any such action or proceeding shall be paid all reasonable costs and expenses, including without limitation reasonable attorneys' fees, by the non-prevailing Party.
- d. Assignment; Binding Agreement. Seller may not assign this Agreement without the written consent of Buyer. Buyer may not assign this Agreement and/or any interest herein to a third party without Seller's consent; provided, however, Buyer may assign this Agreement without Seller's consent to any entity that is controlled by, controls, or is under common control with Buyer, provided such assignee agrees to be bound by all provisions, representations and warranties set forth in this Agreement. In the event of an assignment of this Agreement, the assignor shall be released from any and all of the assignor's obligations under this Agreement, provided the assignee agrees in writing to be fully bound by the terms and conditions of this Agreement as if such assignee had been the original Buyer hereunder. This Agreement shall be binding upon and inure to the benefit of the Parties and their respective heirs, legal representatives, successors and assignees. This Agreement constitutes the entire agreement between the Parties, and supersedes any and all prior agreements, arrangements and understanding between the Parties. This Agreement may only be amended by a written agreement executed by all of the Parties.
- BROKERS AND COMMISSIONS. EACH PARTY REPRESENTS TO THE OTHER PARTY e. THAT, OTHER THAN MCALLISTER & ASSOCIATES ("SELLER'S BROKER"), NEITHER PARTY HAS ENGAGED OR DEALT WITH ANY BROKER OR OTHER PERSON WHO WOULD BE ENTITLED TO ANY BROKERAGE FEE OR COMMISSION WITH RESPECT TO THE FINDING, NEGOTIATION, OR EXECUTION OF THIS AGREEMENT OR THE CONSUMMATION OF THE TRANSACTIONS CONTEMPLATED HEREBY. SELLER SHALL PAY ALL BROKER FEES AND COMMISSIONS TO SELLER'S BROKER AT CLOSING PURSUANT TO THE TERMS OF A SEPARATE AGREEMENT BETWEEN SELLER AND SELLER'S BROKER. EACH PARTY INDEMNIFIES THE OTHER AGAINST, AND SHALL HOLD THE OTHER PARTY HARMLESS FROM, ANY AND ALL SUITS, CLAIMS, DEMANDS, JUDGMENTS, DAMAGES, COSTS AND EXPENSES WITH RESPECT TO ANY FEES AND/OR COMMISSIONS OWED TO ANY PERSON CLAIMING TO HAVE BEEN ENGAGED BY SUCH PARTY, AND SHALL PAY ALL COSTS OF DEFENDING ANY ACTION OR LAWSUIT BROUGHT TO RECOVER ANY FEES OR COMMISSIONS INCURRED BY THE OTHER PARTY IN CONNECTION WITH SUCH CLAIMS, INCLUDING WITHOUT LIMITATION REASONABLE ATTORNEYS' FEES.
- f. <u>Effect of Termination</u>. This Agreement shall be void and of no further force and effect upon any proper termination under the terms hereof (other than terms herein that specifically provide that they survive the termination of this Agreement).
- g. <u>Multiple Counterparts</u>. This Agreement may be executed in one or more counterparts, and all so executed shall constitute one and the same agreement, binding

upon the Parties, and notwithstanding that all of the Parties are not signatories to the same counterparts.

- h. <u>Time of the Essence</u>. Time is of the essence of this Agreement and every provision hereof.
- i. <u>CHOICE OF LAW.</u> THIS AGREEMENT SHALL BE GOVERNED BY THE LAWS OF THE UNITED STATES OF AMERICA AND THE INTERNAL LAWS OF THE STATE OF TEXAS, WITHOUT REGARD TO ITS CHOICE AND CONFLICT OF LAW PRINCIPLES. VENUE AND JURISDICTION FOR ALL CLAIMS UNDER THIS AGREEMENT SHALL BE EXCLUSIVELY IN THE STATE OF TEXAS.
- j. <u>Severability</u>. If any provision of this Agreement is held to be illegal, invalid or unenforceable under present or future laws, such provision shall be fully severable, and this Agreement shall be construed and enforced as if such illegal, invalid, or unenforceable provision had never comprised a part of this Agreement, and the remaining provisions of this Agreement shall remain in full force and effect and shall not be affected by the illegal, invalid or unenforceable provision or by its severance from this Agreement. Furthermore, in lieu of such illegal, invalid or unenforceable provision, there shall be added automatically as a part of this Agreement, a legal, valid and enforceable provision that is as similar in terms to such illegal, invalid or unenforceable provision as is possible.
- k. <u>Complete Understanding</u>. This Agreement represents the complete understanding between the Parties as to the subject matter hereof and supersedes all prior negotiations, statements and agreements, either written or oral, between the Parties. No inducements, representations, statements or agreements have been made or relied upon in the making of this Agreement, except those specifically set forth in this Agreement. Neither Party has any right to rely on any other prior or contemporaneous statements and/or agreements made by anyone concerning this Agreement that are not set forth herein.
- 9. <u>Texas Disclosures</u>. By its signature to this Agreement, Buyer hereby acknowledges its receipt of the following notices at or before the execution of this Agreement:
 - a. <u>Notice Regarding Possible Liability for Additional Taxes</u>. If for the current ad valorem tax year the taxable value of the Property that is the subject of this Agreement is determined by a special appraisal method that allows for appraisal of the Property at less than its market value, Buyer may not be allowed to qualify the Property for that special appraisal in a subsequent tax year and the Property may then be appraised at its full market value. In addition, the transfer of the Property or a subsequent change in the use of the Property may result in the imposition of an additional tax plus interest as a penalty for the transfer or the change in the use of the Property. The taxable value of the Property and the applicable method of appraisal for the current tax year is public information and may be obtained from the tax appraisal district established for the county in which the Property is located.

- b. <u>Notice Regarding Possible Annexation</u>. If the Property that is the subject of this Agreement is located outside the limits of a municipality, the Property may now or later be included in the extraterritorial jurisdiction of a municipality and may now or later be subject to annexation by the municipality. Each municipality maintains a map that depicts its boundaries and extraterritorial jurisdiction. To determine if the Property is located within a municipality's extraterritorial jurisdiction or is likely to be located within a municipality's extraterritorial jurisdiction, Buyer should contact all municipalities located in the general proximity of the Property for further information.
- c. Property Located in a Certificated Service Area of a Utility Service Provider. The Property may be located in a certificated water or sewer service area, which is authorized by law to provide water or sewer service to the properties in the certificated area. If the Property is located in a certificated area there may be special costs or charges that Buyer will be required to pay before Buyer can receive water or sewer service. There may be a period required to construct lines or other facilities necessary to provide water or sewer service to the Property. Buyer is advised to determine if the Property is in a certificated area and contact the utility service provider to determine the cost that Buyer will be required to pay and the period, if any, that is required to provide water or sewer service to the Property.
- d. <u>Notice Regarding Title</u>. The Texas Real Estate License Act requires a real estate agent to advise Buyer that he should have an attorney examine an abstract of title to the Property being purchased; or a title insurance policy should be obtained. Notice to that effect is hereby given to Buyer.
- 10. <u>Tax Credit and Bond Provisions</u>. The Parties hereby acknowledge that Buyer intends to (i) apply for, syndicate and sell certain housing tax credits (whether under state or federal law, collectively, "Tax Credits") with the assistance of the appropriate housing agency of the state in which the Land is located (the "Housing Agency"); and/or (ii) apply for an allocation of tax-exempt bond financing ("Bond Financing"). Seller hereby agrees to assist Buyer, at Buyer's sole cost and expense, in obtaining and submitting such information as is necessary to apply for or obtain the Tax Credits and/or the Bond Financing to the extent such information is available to Seller and not to Buyer.

[Signatures begin on the next page]

SIGNATURE PAGE

IN WITNESS WHEREOF, the Parties have executed this Agreement to be effective as of the Effective Date.

SELLEN	•
ANGEL	Welson Sangelous
JOHOL	Lu Seesarioler SASARIDIS
BUYER	X
	WELL HOUSING PARTNERS, LLC, ware limited liability company
Ву:	
•	Name:
•	Title.

SIGNATURE PAGE

IN WITNESS WHEREOF, the Parties have executed this Agreement to be effective as of the Effective Date.

SELLEK:
ANGELOS ANGELOU
JOHN SASARIDIS
BUYER
MCDOWELL HOUSING PARTNERS, LLC,
a Delaware limited liability company
By:
Name: W. Patrick McDowell
Title: Managing Partner

TITLE COMPANY'S ACCEPTANCE AND RECEIPT

By signing this Acceptance and Receipt, the Title Company (a) acknowledges that it has received a copy of this Agreement executed by both Buyer and Seller, (b) agrees to act as escrow agent hereunder, and (c) acknowledges that it has received from Buyer a check payable to it in the amount of Twenty Thousand and 00/100 Dollars (\$20,000.00) constituting the Original Earnest Money hereunder, which it has deposited into one of its federally insured interest bearing accounts. The Title Company shall likewise deposit any additional amounts it receives constituting Earnest Money into a federally insured interest bearing account.

INDEPENDENCE TATLE COMPANY

Date: April 25, 2019

EXHIBIT A

Legal Description

Approximately 9.997 acres of land out of the Santiago Del Valle Grant, in Travis County, Texas, being all of that certain 9.39 acre tract of land conveyed to Charlie Goodnight by Deed recorded in Volume 4400, Page 2288 of the Deed Records of Travis County, Texas, and being more particularly described on Exhibit A-1 attached hereto.

EXHIBIT A-1

DESCRIPTION

9.997 dore tract of land out of the Santiago Del Valle Grant, in Travis County, Texas, being all of that certain 9.38 acre tract of land conveyed to Charlie Goodnight by Deed recorded in Volume 4400, Page 2288 of the Deed Records of Travis County, Texas:

BEGINNING at an iron stake found in the West line of Nuckol's Crossing Road at the Northeast corner of that certain 10.00 acre tract of land conveyed to Joe Pospisil by Deed recorded in Valume 6479, Page 1205 of the Deed Records of Travis County, Texas, and the Southeast corner of that certain 9.38 acre tract of land conveyed to Charlie Goodnight by Deed recorded in Volume 4400, Page 2288 of the Deed Records of Travis County, Texas, for the Southeast corner of the tract herein described;

THENCE with the North line of the said Pospisil 10.00 acre tract and the South line of the said Goodnight 8.38 acre tract of land, as found fenced, North 59 deg. 23 min. West 1378.51 feet to an iton stake found at base of a fence corner post in the East line of that certain 21.356 arre tract of land conveyed to Ed and L. J. McCoy by Deed recorded in Volume 6632 Page 2646 of the Deed Records of Travis County, Texas, same being at the Northwest corner of the said 9.38 acre tract for the Southwest corner of this tract;

THENCE with the East line of said McCsy 2D.366 acre tract of land and the West line of the said Goodnight 9.38 acre tract of land, as found fenced, North 30 deg. 44 min. 20 sec. East 311.69 feet to an income stake found at the Southwest corner of that certain 4.07 acre tract of land conveyed to Samuel B. Smith by Deed recorded in Volume 2724, Page 237 of the Deed Records of Travis County, Texas, and the Northwest corner of the said 9.38 acre tract, for the Northwest corner of this tract;

THENCE with the North line of the said Goodnight 9.38 acre tract and the South line of the said Smith 4.07 acre tract, as found fenced, South 60 deg. 03 min. 20 sec. East 272.64 feet to an iron stake found at the Southeast corner of the said 4.07 acre, tract, and the Southwest corner of that certain 8.67 acre tract of land conveyed to Felix Griffin, Jr. by Deed recorded in Volume 5725. Page 1578 of the Deed Records of Travis County, Texas, for an angle point in this tract,

THENCE with the South line of the said Griffin 3 67 acre tract and the North line of the said Goodnight 9.923 acre tract, as found fenced, South 59 deg. 46 min. 40 sec. East 246.90 feet to an iron stake found at the Southeast corner of the said 3.67 acre tract and the Southwest corner of that certain 2.58 acre tract of land conveyed to Hillard F. Moore by Deed recorded in Volume 1964, Rage 339 of the Deed Records of Travis County. Texas, for an angle point in this tract;

THENCE with the North line of the said Goodnight 9.38 acre tract, as found fenced, South 59 deg. 15 min. 40 sec. East 858.21 feet to an iron stake found at the Southeast-corner of that certain 6.65 acre tract of land conveyed to Patrick J. Dunne, II. Let al. by Deed recorded in Volume 853, Page 118 of the Deed Records of Travis County, Texas. ... and the Northeast corner of the said 9.38 acre tract for the Northeast corner of this / Tract, said iron stake being also in the West line of Nuckol's grossing Road;

THENCE with the West line of Nuckol's Crossing Road and the East line of the said Goodnight 9.38 acre tract, South 30 deg. 36 min. West 314.76 feet to the PEACE IF BEGINNING, containing 9.397 acres of land.

Attachment F

Financial Information

Financial Narrative

The project will be financed with a private activity bonds, 4% tax credits and a soft loan from Austin Housing Finance Corporation (AHFC)

Total project costs are projected at \$35,133,191, which will be funded with the following sources:

- Permanent financing (Tax-Exempt Bonds): \$19,349,368
- Equity from the sale of tax credits: \$11,391,491
- RHDA gap funding from Austin Housing Finance Corporation (AHFC): \$4M
- Deferred Developer Fee: As needed to balance. Currently estimated at \$392,332.

The attached proforma includes the following items:

- Rent Schedule
- Annual Operating Expense Schedule
- Development Cost Schedule (budget)
- Sources and Uses of Funds Schedule
- 15-year proforma

City Heights - Austin, TX - Elderly Project Setup

Project Information			
Project Name	City Heights	Demographic	Elderly
City, State	Austin, TX	Land (Acres)	16.7
County	Travis	Max Density	180
Developer	Chris/Ari	Zoning	MF - TBD
Ownership Entity	MHP City Heights, LLLF	Address	4500 Nuckols Crossing

Timing		Units	Date	Elapsed	Cumulative
Predevelopment Start Date			Jun-20	Months	Months
Closing Date			Feb-21		
First Unit Occupied (# of Occupied upon initial C/O)		50	Apr-22	14	14
Last Unit Occupied (# of Occupied per month)	100% QO	25	Sep-22	5	19
Permanent Loan Closing Date			Jan-23	4	23

Deal Info	
Deal Type:	4%
Acquisition:	No
Project Type:	NC Mid-Rise Wood
# of Buildings:	1
# of Floors:	5
# of Elevators:	1

Unit Type	Sq Ft.	Units	% Units	% Income	UA
Studio	0	0	0%		\$0.00
1/1	646	106	61%		\$79.00
2/2	922	69	39%		\$101.00
3/2	1,050		0%		
4/2			0%		
Total	755	175	100%	0%	

	Set Aside	% Units	% Income	% of Sq Ft
	30%	6%	3%	6%
	50%	63%	55%	65%
l	70%	0%	0%	0%
	80%	31%	43%	29%
ı				
	% Affordable	100%	100%	100%

Residential	# of	Rent	Unit	Market 2	2020 LIHTC	Net	Total Rent	Total Rent	Total	Rent	Rent
Rent Schedule	Units	Limit	Sq. Ft.	Rents	Rent	Rent	Monthly	Annual	Sq. Ft.	P.S.F.	Per Unit
1/1	5	30%	646		\$549	\$470	\$2,350	\$28,200	3,230	\$0.73	\$5,640
1/1	55	50%	646		\$915	\$836	\$45,980	\$551,760	35,530	\$1.29	\$10,032
1/1	46	80%	646		\$1,465	\$1,386	\$63,756	\$765,072	29,716	\$2.15	\$16,632
2/2	5	30%	922		\$659	\$558	\$2,790	\$33,480	4,610	\$0.61	\$6,696
2/2	55	50%	922		\$1,098	\$997	\$54,835	\$658,020	50,710	\$1.08	\$11,964
2/2	9	80%	922		\$1,758	\$1,657	\$14,913	\$178,956	8,298	\$1.80	\$19,884
		·	·		-	\$0	\$0	\$0	-		\$0
Total	175	Inc Avg 58.3%	132,094			\$11,106	\$184,624	\$2,215,488	132,094	\$1.40	\$12,660

Operating Expenses			P.S.F.	
Operating Expenses	Total	Per Unit	(rentable)	Notes
Management Fee (% of EGI)	107,681	\$615	\$0.00	5.0%
Admin	43,750	\$250	\$0.33	
Contracted Services	43,750	\$250	\$0.33	
Leasing and Marketing	17,500	\$100	\$0.13	
Repairs and Maintenance	105,000	\$600	\$0.79	
Payroll	245,000	\$1,400	\$1.85	
Utilities	99,750	\$570	\$0.76	
Real Estate Taxes	157,500	\$900	\$1.19	50% Exemption 501C3
Insurance	78,750	\$450	\$0.60	
Replacement Reserves	52,500	\$300	\$0.40	
Compliance Monitoring Fee	7,000	\$40	\$0.05	
AHFC Issuer Fee	\$2,100	\$12	\$0.02	
Total	960,281	\$5,487		
Senior Debt Service Coverage		1.20x		
Total Debt Service Coverage		1.20x		

Operating Assumptions	Per Year	Total
Vacancy Rate	6.00%	132,929
Rental Income Growth	2%	
Other Income Growth	3%	
Expense Growth	3%	

* TDHCA will underwrite to 7.5%

Other Income	U	nit/mo	%	Unit/yr	Per Annum
Washer/Dryer	\$	35.00	80%	\$336	\$55,272
Ancillary	\$	5.00	100%	\$60	\$9,870
Trash Valet	\$	5.00	60%	\$36	\$5,922
Other		\$0	0%	\$0	\$0
Other		\$0	0%	\$0	\$0
Total Other Income		\$45		\$432	\$71,064

^{* \$20}du/mo max underwritten by TDHCA

City Heights - Austin, TX - Elderly Capital Stack

Sources								Amort.								
Debt			Per Unit	Amount	Rate	Constr	Perm	(0=I/O)	Soft	DSC Cap	DSC Yr 1	Orig.	CC	For. Fund	Mo. Pay	Yr. Pay
Hard																
Construction Loan	Construction Loan	Proj.	\$21,874,703	\$22,000,000	3.75%	Yes	No	0				0.75%	0.20%	No	\$68,750	\$825,000
Bridge Loan	Bridge Loan		-		4.15%	Yes	No	0				0.00%	0.00%		\$0	\$0
Permanent Loan	Permanent Loan		\$110,568	\$19,349,368	4.15%	No	Yes	480		1.15x	1.20	0.75%	0.20%	No	\$82,683	\$992,195
Soft																
City of Austin	City of Austin		\$41,667	\$4,000,000	0.00%	Yes	Yes	0	Yes	1.10x	1.20	0.00%	0.00%		\$0	\$0
Soft Loan 2	Soft Loan 2			\$0	0.00%	Yes	Yes	0				0.00%	0.00%		\$0	\$0
Grant/Other #2	Grant/Other #2				0.00%	No	Yes	0				0.00%	0.00%	FALSE	\$0	\$0

Tax Credit Equity		Total Credits	<u>Amount</u>	\$/TC	Constr	Perm	TC% 4%	TC% 9%
LIHTC	LIHTC Equity	\$12,248,915	\$11,391,491	\$0.93		Yes	3.12%	9.00%
Historic LP Equity	Historic LP Equity	\$0	\$0	\$0.00	Yes	Yes	Mar-20	

Total Construction Sources Total Permanent Sources Total Permanent Uses	32,834,895 35,133,191 \$35,133,191
50% Test	68.53%

City Heights - Austin, TX - Elderly Sources & Uses

Sources		P	ermanent Phase		
Sources		Total	%	Per Unit	
Debt					
		\$0	0.00%	-	
		\$0	0.00%	-	
Construction Loan		\$0	0.00%	-	
		\$0	0.00%	-	
Permanent Loan		\$19,349,368	55.07%	110,568	
		\$0	0.00%	-	
		\$0	0.00%	-	
City of Austin		\$4,000,000	11.39%	22,857	
Soft Loan 2	Sc	\$0	0.00%	-	
	0				
LIHTC Equity		\$11,391,491	32.42%	65,094	
Deferred Developer Fee		\$392,332	1.12%	2,242	
Total Sources		\$35,133,191	100%	200,761	

Construction Phase						
Total	I %					
\$0	0.00%	-				
\$0	0.00%	-				
\$22,000,000	67.00%	125,714				
-	0.00%	-				
\$0	0.00%	-				
\$0	0.00%	-				
\$0	0.00%	-				
\$4,000,000	12.18%	22,857				
\$0	0.00%	-				
\$6,834,895	20.82%	39,057				
\$0	0.00%	-				
\$32,834,895	100%	187,628				

Uses	Total	Permanent Phase %	Per Unit
Hard Construction Costs	\$20.335.524	57.9%	\$116.203
GC Profit	\$1,220,131	3.5%	\$6.972
GC General Requirements	\$1,220,131	3.5%	\$6.972
GC Overhead	\$406,710	1.2%	\$2.324
Recreational / Owner Items	\$175,000	0.5%	\$1,000
Off-Site Improvements / acre	\$250,000	6.0%	\$1,429
Hard Cost Contingency @:	\$1,159,125	3.3%	\$6.624
Other	\$1,159,125	0.0%	\$0,024
		3.3%	
Construction Interest Expense	1,159,164		\$6,624
Bridge Loan Interest Expense		0.0%	\$0
Other Interest Expense	\$0	0.0%	\$0
Permanent Loan Origination Fee	\$145,120	0.4%	\$829
Permanent Loan Closing Costs	\$38,699	0.1%	\$221
Construction Loan Origination Fee	\$165,000	0.5%	\$943
Construction Loan Closing Costs	\$44,000	0.1%	\$251
COI	\$ 282,600	0.8%	\$1,615
Other	\$ -	0.0%	\$0
Other	\$0	0.0%	\$0
Other	\$0	0.0%	so
		0.0%	\$200
Accounting Fees	\$35,000		
Energy Consumption Study	\$2,998	0.0%	\$17
Appraisal	\$10,000	0.0%	\$57
Architect Fee-Design	\$350,000	1.0%	\$2,000
Architect Fee-Supervision	\$75,000	0.2%	\$429
Builder's Risk Insurance	\$127,516	0.4%	\$729
Building Permit	\$50,000	0.1%	\$286
Architect - Landscape	\$20,000	0.1%	\$114
Credit Underwriting Fee	\$0	0.0%	\$0
Engineering	\$153,450	0.4%	\$877
Environmental Report	\$7.000	0.0%	\$40
TDHCA Determination Fee	49.001	0.1%	\$280
TDHCA Application Fees	\$5.250	0.0%	\$30
TDHCA Compliance Mon. Fee	******	0.0%	so.
Impact Fees	\$0	0.0%	\$0
Lender Inspection Fees	\$21.000	0.1%	\$120
Insurance- Property/Liability	78.750	0.1%	\$450
Legal Fees- Partnership	\$250,000	0.7%	\$1,429
Legal Fees- Partnership Legal Fees- Other	\$250,000	0.7%	\$1,429
		0.3%	
Market Study	\$10,000	0.0%	\$57
Marketing/Advertising + Lease Up	\$100,000		\$571
Property Taxes (During Const + Yr. 1)	157,500	0.4%	\$900
Soil Test Report	\$20,000	0.1%	\$114
Survey(including as-built)	\$80,970	0.2%	\$463
Title Insurance & Recording	\$262,500	0.7%	\$1,500
Utility Connection Fee	\$0	0.0%	\$0
Plan and Cost Review	\$3,000	0.0%	\$17
Green Building Certification	\$30,000	0.1%	\$171
Material Testing	\$60,000	0.2%	\$343
Rezoning	\$40,000	0.1%	\$229
Other	\$0	0.0%	\$0
Other	\$0	0.0%	so.
Other	\$0	0.0%	so so
Contingency (Soft Cost)	\$104,947	0.3%	\$600
Sub-Total	\$28,805,086	82.0%	\$164,600
Existing Buildings, Owned	\$0,000,000	0.0%	\$104,000
Existing Buildings, To be Acquired	\$0	0.0%	\$0
Other Acquisition Costs	\$0	0.0%	\$0
Operating Deficit Reserve (3mo OpEx & Debt Ser		1.4%	\$2,792
Land, To be Acquired	\$1,900,000	5.4%	\$10,857
Other Land Costs	\$0	0.0%	\$0
Developer's Admin. & Overhead	\$0	0.0%	\$0
Developer's Profit Acquisition	\$0	0.0%	\$0
Developer's Profit	3,939,460	11.2%	\$22,511
Total Project Cost	\$35,133,191	100.0%	\$365,362

	Construction Phase	
Total	%	Per Unit
\$20,335,524	62.9%	\$116,203
\$1,220,131	3.8%	\$6,972
\$1,220,131	3.8%	\$6,972
\$406,710	1.3%	\$2,324
\$175,000	0.5%	\$1,000
\$250,000	0.8%	\$1,429
\$1,159,125	3.6%	\$6.624
\$0	0.0%	\$0
\$470,448	1.5%	\$2,688
\$0	0.0%	\$2,000
\$0	0.0%	\$0
\$145,120	0.0%	\$829
\$38,699	0.1%	\$221
\$165,000	0.5%	\$943
\$44,000	0.1%	\$251
\$282,600	0.9%	\$1,615
\$0	0.0%	\$35
\$0	0.0%	\$0
\$0	0.0%	\$0
\$35,000	0.1%	\$200
	0.0%	
\$2,998		\$17
\$10,000	0.0%	\$57
\$350,000	1.1%	\$2,000
\$75,000	0.2%	\$429
\$127,516	0.4%	\$729
\$50,000	0.2%	\$286
\$20,000	0.1%	\$114
\$0	0.0%	\$0
\$153,450	0.5%	\$877
\$7,000	0.0%	\$40
\$49,001	0.2%	\$280
\$5,250	0.0%	\$30
\$0	0.0%	\$0
\$0	0.0%	\$0
\$21.000	0.1%	\$120
\$78,750	0.2%	\$450
\$250,000	0.8%	\$1,429
\$100,000	0.3%	\$571
	0.0%	\$571 \$57
\$10,000		
\$100,000	0.3%	\$571
\$157,500	0.5%	\$900
\$20,000	0.1%	\$114
\$80,970	0.3%	\$463
\$262,500	0.8%	\$1,500
\$0	0.0%	\$0
\$3,000	0.0%	\$17
\$30,000	0.1%	\$171
\$60,000	0.2%	\$343
\$40,000	0.1%	\$229
\$0	0.0%	\$0
\$0	0.0%	\$0
\$0	0.0%	\$0
\$104.947	0.3%	\$600
\$28,116,370	87.0%	\$160,665
\$0	0.0%	\$100,003
\$0	0.0%	\$0
\$0	0.0%	\$0
\$0	0.0%	\$0
\$1,900,000		
	5.9% 0.0%	\$10,857
\$0		\$0
	0.0%	\$0
\$0		

Financing Gap surplus/(short)

 % Paid at:
 %
 Date
 Amount

 Closina
 30.0%
 Feb-21
 \$1.084,139

 25%
 0%
 Jul-21
 \$5.064,139

 50%
 15%
 Jul-21
 \$532,069

 75%
 0%
 Oct-21
 \$0

 100%
 20%
 Feb-22
 \$709,426

 31multipation
 35%
 Jan-23
 \$1,241,495

 Total Paid Fee
 \$3,547,129

\$512,891

City Heights - Austin, TX - Elderly Eligible Basis/Tax Credit Calculation

		ı	IHTC			Historic	
		Enter	Eligible	Eligible		Enter	
		Eligible	Basis	Costs	Ineligible	Eligible	Eligible
Eligible Costs	Total Costs	%	New/Rehab	Acquisition	Costs	%	Costs
Hard Construction Costs	20,335,524	98%	19,928,813	-	406,710	0%	-
GC Profit	1,220,131	100%	1,220,131	-	-	0%	-
GC General Requirements GC Overhead	1,220,131 406,710	100% 100%	1,220,131 406,710	-	-	0% 0%	-
Recreational / Owner Items	175.000	100%	406,710 87.500	-	87.500	0%	
Off-Site Improvements / acre	250,000	0%	87,500	-	250,000	0%	
Hard Cost Contingency	1.159.125	100%	1,159,125	-	250,000	0%	
Other	1,139,123	100%	1,100,120	-	- 1	0%	-
Construction Interest Expense	1.159.164	50%	576.899		582.265	0%	
Bridge Loan Interest Expense	1,100,104	0%	0,0,000	_		0%	
PDL Interest Expense		0%				0%	_
Permanent Loan Origination Fee	145,120	0%		-	145,120	0%	
Permanent Loan Closing Costs	38,699	0%		-	38,699	0%	-
Construction Loan Origination Fee	165,000	100%	165,000	-	-	0%	-
Construction Loan Closing Costs	44,000	100%	44,000	-	-	0%	-
COI	\$282,600	0%	-	-	282,600	0%	-
Other	\$0	0%	-	-	-	0%	-
Other	-	60%	-	-	-	0%	-
Other		0%	-	-	-	0%	-
Accounting Fees	\$35,000	100%	35,000	-	-	0%	-
Energy Consumption Study	2,998	0%	-	-	2,998	0%	-
Appraisal	10,000	100%	10,000	-	-	0%	-
Architect Fee-Design	350,000	100%	350,000	-	-	0%	-
Architect Fee-Supervision	75,000	100%	75,000	-	-	0%	-
Builder's Risk Insurance	127,516	100%	127,516	-	-	0%	-
Building Permit Architect - Landscape	50,000 20,000	100%	50,000	-	20.000	0%	
Credit Underwriting Fee	20,000	0%		-	20,000	0%	
Engineering	153.450	100%	153.450	-	-	0%	-
Engineering Environmental Report	7.000	100%	7.000	-	-	0%	-
TDHCA Determination Fee	7,000 49.001	100%	7,000	-	49.001	0%	
TDHCA Application Fees	5,250	0%	-	-	5,250	0%	
TDHCA Compliance Mon. Fee	3,230	0%	-	-	3,230	0%	-
Impact Fees		100%			[]	0%	
Lender Inspection Fees	21.000	100%	21.000	_		6%	1,260
Insurance- Property/Liability	78.750	50%	39.375	_	39.375	0%	1,200
Legal Fees- Partnership	250,000	50%	125,000		125,000	0%	_
Legal Fees- Other	100.000	75%	75.000		25.000	0%	-
Market Study	10.000	100%	10.000	_		0%	-
Marketing/Advertising + Lease Up	100.000	0%	-		100,000	0%	-
Property Taxes (During Const + Yr. 1)	157.500	100%	157,500		-	0%	-
Soil Test Report	20,000	100%		-	20,000	0%	-
Survey(including as-built)	80,970	100%	80,970	-	-	0%	-
Title Insurance & Recording	262,500	0%	-	-	262,500	0%	-
Utility Connection Fee	-	100%	-	-	-	0%	-
Plan and Cost Review	3,000	100%	3,000	-	-	0%	-
Green Building Certification	30,000	100%	30,000	-	-	0%	-
Material Testing	60,000	0%	-	-	60,000	0%	-
Rezoning	40,000	0%	-	-	40,000	0%	-
Other	-	0%	-	-	-	0%	-
Other	-	0%	-	-	-	0%	-
Other	4046:-	0%	4046:-	-	-	0%	-
Contingency (Soft Cost)	104,947	100%	104,947	-	2,542,018.07	0%	1,260
Sub-Total	28,805,086	100%	26,263,068.72		2,542,018.07	0%	1,260
Existing Buildings, Owned Existing Buildings, To be Acquired	•	100%		-		0%	-
Other Acquisition Costs	-	100%		-	- 1	0%	-
Operating Deficit Reserve (3mo OpEx & Debt Service)	488,644	100%		-	488,644	0 76	
Land. To be Acquired	1.900.000				1.900.000		
Other Land Costs	1,000,000				1,000,000		
Developer's Admin. & Overhead		100%			-	0%	
Developer's Profit Acquisition		100%			[]	0%	
Developer's Profit	3.939.460	100%	3.939.460	_	-	0%	
Total Cost	35,133,191	100%	30,202,529		4.930.662	0%	

City Heights - Austin, TX Eligible Basis/Tax Credit Calculation

Tax Credit Calculation	Coun	ty		1
County	Trav	is	0	Ī
DDA or QCT - (Yes/No)	Y	es l	1.3	Factor Applied
Maximum Request per unit			57,143	
Per Unit Cap	Not Applicable		10,000,000	
Applicable Cap	Not Applicable		10,000,000	
LIHTC 9% OR 4%			4%	
Eligible Basis (Rehab & Ner	w Construction)		30,202,529	I
Eligible Basis (Acquisition)			-	
Applicable %			100.00%	
Qualified Basis (Rehab & N	ew Construction)		39,263,288	<based on="" td="" un<=""></based>
Qualified Basis (Acquisition)		-	
Credit % Rehab & New Cor	struction (enter here)		3.12%	
Credit % Acquisition (enter	here)		0.00%	
Max Annual Credits			1,225,015	
Max Total Credits			1,225,015	
Annual Credits Request (I	Rounded Down nearest \$1		1,225,014	1
Total Credits (10 years)			12,250,140.00	
% Syndicated to LP (Enter	r % here>)		99.99%	
Price per Credit			0.93	
Limited Partner Equity - R	ounded nearest \$100	5	11,391,490,94	1

Financing Vehicle	,	Credit %
TE Bonds/4% LIHT	rc .	3.12%
LIHTC 9%		9.00%
Tax-Exempt Bond	Test (50% Test)	Amount
Land, To be Acquir	red	1,900,000
Total		32,102,529
Tax-exempt bond r	equest	22,000,000
As a Percent	Must Be Over 55%	68.53%
TC Delivery	Year	Amount
IC Delivery	Year 2022	\$700,008
IC Delivery		
TC Delivery	2022	\$700,008
TC Delivery	2022 2023	\$700,008 \$1,225,014

Tax Credit Calc N/A

Tax Credit Equity Pay-in				Payment	Elapsed	Cumulative	DRAW
rax Orean Equity ray-in	Enter %	% Pay-in	Equity in \$	Date	Months	Months	#
Closing Equity		20.00%	2,278,298	Feb-21			
Equity at 25.00%	25%	0.00%	-	Jun-21	4	4	5
Equity at 50.00%	50%	20.00%	2,278,298	Jul-21	1	5	6
Equity at 75.00%	75%	0.00%	-	Oct-21	7	8	9
Equity at 98.00%	98%	20.00%	2,278,298	Feb-22	5	12	13
Stabilization Equity		40.00%	4,556,596	Jan-23	18	23	24
Total		100%	11.391.490.94		•	•	

City Heights - Austin, TX - Elderly Operating Statement

Income:			Per Unit	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15
Housing																		
Rental Revenue			\$12,660	\$2,215,488	\$2,259,798	\$2,304,994	\$2,351,094	\$2,398,115	\$2,446,078	\$2,494,999	\$2,544,899	\$2,595,797	\$2,647,713	\$2,700,668	\$2,754,681	\$2,809,774	\$2,865,970	\$2,923,289
Reserve for Vacancy @ 6.0%			(\$760)	(\$132,929)	(\$135,588)	(\$138,300)	(\$141,066)	(\$143,887)	(\$146,765)	(\$149,700)	(\$152,694)	(\$155,748)	(\$158,863)	(\$162,040)	(\$165,281)	(\$168,586)	(\$171,958)	(\$175,397)
	0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Washer/Dryer			\$316	\$55,272	\$56,930	\$58,638	\$60,397	\$62,209	\$64,075	\$65,998	\$67,978	\$70,017	\$72,117	\$74,281	\$76,509	\$78,805	\$81,169	\$83,604
Ancillary			\$56	\$9.870	\$10,166	\$10,471	\$10,785	\$11,109	\$11,442	\$11,785	\$12,139	\$12,503	\$12.878	\$13,264	\$13,662	\$14.072	\$14,494	\$14,929
Trash Valet			\$34	\$5.922	\$6,100	\$6,283	\$6,471	\$6.665	\$6.865	\$7.071	\$7,283	\$7,502	\$7,727	\$7.959	\$8,197	\$8,443	\$8.697	\$8,958
Other			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Effective Gross Income			\$12,306	\$2,153,623	\$2,197,406	\$2,242,086	\$2,287,682	\$2,334,212	\$2,381,696	\$2,430,153	\$2,479,605	\$2,530,071	\$2,581,573	\$2,634,132	\$2,687,769	\$2,742,508	\$2,798,372	\$2,855,383
Expenses:			Per Unit															
Management Fee (% of EGI)			\$615	\$107,681	\$109,870	\$112.104	\$114.384	\$116.711	\$119.085	\$121.508	\$123.980	\$126,504	\$129.079	\$131,707	\$134,388	\$137,125	\$139.919	\$142,769
Admin			\$250	\$43.750	\$45.063	\$46,414	\$47.807	\$49.241	\$50.718	\$52,240	\$53.807	\$55.421	\$57.084	\$58,796	\$60.560	\$62,377	\$64.248	\$66.176
Contracted Services			\$250 \$250	\$43,750	\$45,063	\$46,414	\$47.807	\$49,241	\$50,718	\$52,240	\$53,807	\$55,421	\$57.084	\$58,796	\$60,560	\$62,377	\$64,248	\$66.176
Leasing and Marketing			\$250 \$100	\$43,750 \$17,500	\$18.025	\$18,566	\$47,007	\$19,696	\$20,716	\$20,896	\$21,523	\$22,168	\$22.834	\$23,519	\$24,224	\$02,377 \$24,951	\$25,699	\$26,470
Repairs and Maintenance			\$100 \$600		\$18,025 \$108,150		\$19,123 \$114,736	\$19,696	\$20,287 \$121,724	\$20,896 \$125,375	\$21,523 \$129,137	\$22,168 \$133.011	\$22,834 \$137.001		\$24,224 \$145,345	\$24,951 \$149,705		\$26,470 \$158.822
			\$600 \$1.400	\$105,000 \$245,000	\$108,150	\$111,395 \$259,921	\$114,736 \$267,718	\$118,178 \$275,750	\$121,724 \$284,022	\$125,375 \$292,543	\$129,137 \$301,319	\$133,011	\$137,001	\$141,111 \$329,260	\$145,345 \$339,137	\$149,705 \$349,311	\$154,196 \$359,791	\$158,822 \$370.584
Payroll																		
Utilities			\$570	\$99,750	\$102,743	\$105,825	\$109,000	\$112,270	\$115,638	\$119,107	\$122,680	\$126,360	\$130,151	\$134,056	\$138,077	\$142,220	\$146,486	\$150,881
Real Estate Taxes			\$900	\$157,500	\$162,225	\$167,092	\$172,105	\$177,268	\$182,586	\$188,063	\$193,705	\$199,516	\$205,502	\$211,667	\$218,017	\$224,557	\$231,294	\$238,233
Insurance			\$450	\$78,750	\$81,113	\$83,546	\$86,052	\$88,634	\$91,293	\$94,032	\$96,853	\$99,758	\$102,751	\$105,833	\$109,008	\$112,279	\$115,647	\$119,116
Replacement Reserves			\$300	\$52,500	\$54,075	\$55,697	\$57,368	\$59,089	\$60,862	\$62,688	\$64,568	\$66,505	\$68,501	\$70,556	\$72,672	\$74,852	\$77,098	\$79,411
Compliance Monitoring Fee			\$40	\$7,000	\$7,210	\$7,426	\$7,649	\$7,879	\$8,115	\$8,358	\$8,609	\$8,867	\$9,133	\$9,407	\$9,690	\$9,980	\$10,280	\$10,588
			\$12	\$2,100	\$2,163	\$2,228	\$2,295	\$2,364	\$2,434	\$2,508	\$2,583	\$2,660	\$2,740	\$2,822	\$2,907	\$2,994	\$3,084	\$3,176
Total Expenses			\$5,487	\$960,281	\$988,048	\$1,016,628	\$1,046,043	\$1,076,319	\$1,107,482	\$1,139,557	\$1,172,571	\$1,206,552	\$1,241,528	\$1,277,530	\$1,314,586	\$1,352,729	\$1,391,990	\$1,432,403
				2.100	\$2,163	\$2,228	\$2.295	\$2,364	\$2,434	\$2,508	\$2.583	\$2,660	\$2,740	\$2.822	\$2.907	\$2,994	\$3,084	\$3,176
Total Expenses Net		_	\$5,499	\$962,381	\$990,211	\$1,018,856	\$1,048,338	\$1,078,683	\$1,109,916	\$1,142,064	\$1,175,153	\$1,209,212	\$1,244,268	\$1,280,352	\$1,317,493	\$1,355,723	\$1,395,074	\$1,435,580
Net Operating Income			\$6,807	\$1,191,242	\$1,207,195	\$1,223,231	\$1,239,346	\$1,255,532	\$1,271,783	\$1,288,094	\$1,304,458	\$1,320,866	\$1,337,313	\$1,353,789	\$1,370,286	\$1,386,796	\$1,403,309	\$1,419,816
Debt Service & Cashflow Hard Debt																		
Permanent Loan				\$992.195	\$992.195	\$992,195	\$992,195	\$992.195	\$992.195	\$992.195	\$992,195	\$992.195	\$992.195	\$992.195	\$992,195	\$992,195	\$992,195	\$992,195
. Smallett Loan	DSCR			1.20	1.22	1.23	1.25	1.27	1.28	1.30	1.31	1.33	1.35	1.36	1.38	1.40	1.41	1.43
Total Hard Debt	DOCK	_	\$5.670	\$992.195	\$992.195	\$992.195	\$992.195	\$992.230	\$992.196	\$992.195	\$992.195	\$992.195	\$992.195	\$992.195	\$992.195	\$992.195	\$992.195	\$992.195
DSCR		-	\$3,070	1.20	1.22	1.23	1.25	1.27	1.28	1.30	1.31	1.33	1.35	1.36	1.38	1.40	1.41	1.43
Waterfall Cashflow		_	\$4,690,099	\$199.047	\$215.000	\$231.037	\$247.151	\$263.302	\$279.588	\$295,900	\$312,263	\$328.672	\$345,118	\$361.594	\$378.091	\$394.601	\$411.115	\$427.621
		=	. ,,		,	,			,	,						,		
Asset Mgmt Fee		2%	\$5,000	\$5,000	\$5,100	\$5,202	\$5,306	\$5,412	\$5,520	\$5,631	\$5,743	\$5,858	\$5,975	\$6,095	\$6,217	\$6,341	\$6,468	\$6,597
DDF			\$392,332	\$198,285	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Soft Debt																		
City of Austin				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Soft Loan 2				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Soft Paid		-		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cashflow		-	\$0	\$0	\$11.615	\$225.835	\$241.845	\$257.890	\$274.068	\$290,269	\$306.520	\$322.813	\$339.142	\$355,499	\$371.874	\$388,260	\$404.647	\$421,024
Not Casiniow		-	ψU	\$0	Ψ11,010	4223,033	Q4-71,040	₩£37,030	₩£14,000	9230,203	ψ500,520	₩04Z,013	4009,142	###	ψ51 1,014	ψ300,200	\$404,04 <i>1</i>	₩ 7 £1,024
Debt Service Coverage					4.00	4.00	4.05	4.07	4.00	4.00		4.00	4.05		4.00			
Permanent Loan				1.20	1.22	1.23	1.25	1.27	1.28	1.30	1.31	1.33	1.35	1.36	1.38	1.40	1.41	1.43



ALLOWANCES FOR TENANT-FURNISHED UTILITIES & OTHER SERVICES

REPORT DATE: 2020-02-17
PROPERTY: City Heights
LOCATION: Austin, TX

TABLE 1: MONTHLY UTILITY ALLOWANCES

Unit Type	Electricity	Water	Sewer	Total
1 BR	\$47	\$14	\$18	<i>\$79</i>
2 BR	\$58	\$19	\$24	\$101

TABLE 2: MONTHLY UTILITY CONSUMPTION

Unit Type	Electricity (kWh)	Water/Sewer (kGal)
1 BR	466	1.68
2 BR	579	2.36

 $UApro+^{m}$ is compliant with IRS regulation 26 CFR 1.42-10. See technical documentation for further details on compliance, methodology, and additional data.

Attachment G

Management Company Resume

Highmark Residential is one of the country's largest residential property management firms, providing management services throughout the United States. The firm utilizes its in-house expertise to perform leasing, marketing, accounting, legal and financial analysis services. The company also focuses on asset value enhancement through capital improvements and strategic re-positioning programs.

Headquartered in Dallas, Highmark Residential maintains regional offices in Atlanta, Austin, Baltimore, Charlotte, Dallas, Denver, Fort Worth, Houston, Jacksonville, Miami, Nashville, Orlando, Phoenix, and Tampa.

Highmark Residential is led by President Steve Lamberti, a veteran in apartment property acquisition, financing, investing, dispositions and property operations.