

City of Austin



Recommendation for Action

File #: 20-2043, Agenda Item #: 55.

7/29/2020

Posting Language

Authorize negotiation and execution of a multi-term contract with EMR Elevator Inc. D/B/A EMR Elevator Excellence, to provide elevator and escalator preventive maintenance, repair, and modernization services, for up to five years for a total contract amount not to exceed \$18,590,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

All City Departments.

Fiscal Note

Funding in the amount of \$3,040,000 is available in the Fiscal Year 2019-2020 Operating Budgets of various City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued a Request for Proposals (RFP) 8200 JOG3001 for these services. The solicitation issued on December 23, 2019 and it closed on February 6, 2020. Of the five offers received, the recommended contractor submitted the best evaluated responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: Solicitation Documents

https://www.austintexas.gov/financeonline/account-services/solicitation/solicitation-details.cfm?sid=133816.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <mailto:AgendaOffice@austintexas.gov>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Persons: Jo Gutierrez, at 512-974-2827 or Jo.Gutierrez@austintexas.gov or to Sandy Wirtanen, at 512-974-7711 or Sandy.Wirtanen@austintexas.gov.

Council Committee, Boards and Commission Action:

May 11, 2020 - Recommended by the Electric Utility Commission on an 8-2 vote, with Commissioner Wray absent and two vacancies.

June 8, 2020 - Recommended by the Water and Wastewater Commission on an 8-0 vote, with Commissioner Parton off the dais and Commissioner Fisher absent.

Additional Backup Information:

The contract will provide elevator, escalator, lift, dumbwaiter, and moving walkway preventive maintenance, repair, inspection, and modernization services at various City buildings. The services provided under the terms of this contract are vital to the City's overall efforts to provide quality, safe, and reliable elevator, escalator, lift, dumbwaiter, and moving walkways for City staff, customers, and citizens. In addition to providing parts and services for preventative maintenance and repairs, the contractor will also maintain all registrations and/or licenses required by the City and the State of Texas. Additional departments and building locations may be added to this contract as existing contracts expire, and new City facilities are built.

The contract will replace an existing contract, which expires on August 26, 2020. The requested authorization amount was determined using a departmental estimate based on historical spend and future usage.

An evaluation team with expertise in this area evaluated the offers and scored EMR Elevator Inc. D/B/A EMR Elevator Excellence as the best to provide these services based on applicable experience, technical program and proposed solution, pricing, local presence, and service-disabled veteran business enterprise.

Contract Detail:

Contract	Length	Contract
<u>Term</u>	of Term	<u>Authorization</u>
Initial Term	3 yrs.	\$11,730,000
Optional Extension 1	1 yr.	\$ 3,430,000
Optional Extension 2	1 yr.	\$ 3,430,000
TÖTAL	5 yrs.	\$18,590,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Government that Works for All; Safety.