



Recommendation for Action

File #: 20-2936, **Agenda Item #:** 47.

9/17/2020

Posting Language

Authorize award of a multi-term contract with Trillium Development LTD CO, to provide traffic signal cables, for up to five years for a total contract amount not to exceed \$403,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D, Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting goals established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Transportation Department.

Fiscal Note

Funding in the amount of \$13,410 is available in the Fiscal Year 2019-2020 Operating Budget of the Austin Transportation Department. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued Invitation for Bid (IFB) 2400 DCM1027 for these goods. The solicitation issued on May 25, 2020 and closed on June 16, 2020. Of the five offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link:

[Solicitation Documents](#)

https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134327.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or

AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Diana McIntosh, at 512-974-2034 or

Diana.McIntosh@austintexas.gov <<mailto:Diana.McIntosh@austintexas.gov>>.

Additional Backup Information:

The contract will provide for the purchase of various sized traffic signal cables, loop detector lead-in cables and CAT 5E cables of various types and sizes for the Austin Transportation Department (ATD). The cables are UV rated for outdoor installation and are used for maintenance, and repair of traffic signals and school zones. The cables will be ordered on an as needed basis and delivered to the Cameron Road facility to ensure an adequate supply is available for day to day operations of City crews.

The recommended contractor is the current provider for these cables. The previous contract expired on July 6, 2020. Authorization amounts are based on historical spending and forecasted needs. The requested authorization is based on historical spend.

This contract is necessary to supply ATD with a reliable supply of traffic signal cables which will minimize delays in the installation and repair to current cables. If the City is unable to secure a contract, the department will be forced to procure these cables on an as-needed basis which may result in higher prices for cables, higher operational costs and increased down time.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	3 yrs.	\$241,800
Optional Extension 1	1 yr.	\$ 80,600
Optional Extension 2	1 yr.	\$ 80,600
TOTAL	5 yrs.	\$403,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Mobility; Safety.