



## Recommendation for Action

**File #:** 20-3309, **Agenda Item #:** 23.

10/29/2020

### **Posting Language**

Authorize award of a multi-term contract with McCain Inc., to provide traffic signal cabinets, for up to five years for a total contract amount not to exceed \$7,149,500.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

### **Lead Department**

Purchasing Office.

### **Client Department(s)**

Austin Transportation Department.

### **Fiscal Note**

Funding in the amount of \$2,184,569 is available in the Fiscal Year 2020-2021 Operating Budget of the Austin Transportation Department. Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

The Purchasing Office issued an Invitation for Bids (IFB) 2400 BJT1016 for these goods. The solicitation issued on June 6, 2020 and it closed on August 13, 2020. Of the four offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link:

[Solicitation Documents](#)

[https://www.austintexas.gov/financeonline/account\\_services/solicitation/solicitation\\_details.cfm?sid=134373](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134373).

### **For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or

[AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov) <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Bartley Tyler, at 512-974-2023 or [Bartley.Tyler@austintexas.gov](mailto:Bartley.Tyler@austintexas.gov) <../../../../Users/HilbunJ/AppData/Local/Microsoft/Windows/INetCache/Content.Outlook/8WS9T7OP/Bartley.Tyler@austintexas.gov>.

### **Additional Backup Information:**

The contract will provide traffic signal cabinets for new, modified, and aging traffic signals. Traffic signal cabinets contain all the equipment required to operate traffic signals. Traffic signals cannot operate without a traffic signal cabinet. The traffic signal cabinets will also support over 140 signals along the 2016 bond corridors. In addition, a number of existing traffic signal cabinets are at the end of their life and require

replacement.

This contract is replacing a contract that expired December 17, 2019. The requested authorization amount is based on Austin Transportation Department's projected workload over the next several years. The spend will increase over the next several years due to new installations and replacement of traffic signal cabinets that reach their end of life. The recommended contractor is not the current provider for these goods.

If the City is unable to secure a contract, the City will not have the ability to install new traffic signals or to replace traffic signal cabinets as they fail.

**Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Contract Authorization</u></b>
Initial Term	2 yrs.	\$2,859,800
Optional Extension 1	1 yr.	\$1,429,900
Optional Extension 2	1 yr.	\$1,429,900
Optional Extension 3	1 yr.	\$1,429,900
<b>TOTAL</b>	<b>5 yrs.</b>	<b>\$7,149,500</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

**Strategic Outcome(s):**

Mobility.