M/WBE Summary

Public notice was given for this solicitation, CLMC772A Zaragoza Warehouse Fire Sprinkler System Upgrade REBID, through the City's Vendor Connection web portal. Four bids were received and opened on September 24th, 2020. Of the four bids received one was from a MBE/WBE certified firm. Balfour Beatty Construction Group, Inc. submitted the lowest responsive bid of four bids received:

| Balfour Beatty Construction Group, Inc., Austin, TX | *W) \$736,000.00 |
|---|------------------|
| Piatra, Inc., Austin, TX (WBE/FW) | \$736,000.00 |
| SEFBO Pipeline Bridge, Inc., Austin, TX | \$788,888.00 |
| Rider Construction Group, LLC, Austin, TX | \$922,457.15 |

The contractor's choice of work methodology provides for six areas of subcontracting opportunities which are listed below. Participation goals stated in the solicitation were 1.19% African American; 1.76% Hispanic; 2.60% Native/Asian; and 3.08% WBE. Total participation estimated on base bid amount:

| | Base Bid: | \$ 700,000.00 | |
|-----------------------------|---|------------------|--------|
| PRIME | NON M/WBE | \$ 253,221.00 | 36.18% |
| | Balfour Beatty Construction, Austin, TX | | |
| MBE TOTALS - SUBCONTRACTORS | \$ 247,269.00 | 35.32% | |
| | African American Subtotal | \$ 141,152.00 | 20.16% |
| | (MA) Ceda-Tex Svcs. Inc., Cedar Park, TX (drywall, acoustic clg.) | \$ 141,152.00 | 20.16% |
| | Hispanic Subtotal | \$ 106,117.00 | 15.16% |
| | (MH) Mario L. Carlin Management, LLC, Austin, TX (masonry) | \$ 29,400.00 | 4.20% |
| | (MH) Elite Mechanical of Texas, Inc., New Braunfels, TX (HVAC) | \$ 65,610.00 | 9.37% |
| | (MH) Southstone Development Group, Austin, TX (painting) | \$ 11,107.00 | 1.59% |
| | Native/Asian American Subtotal | \$ - | 0.00% |
| | | | 0.00% |
| WBE TOTALS - SUBCONTRACTORS | | \$ - | 0.00% |
| | | | 0.00% |
| NON ME | BE/WBE TOTALS - SUBCONTRACTORS | \$ 199,510.00 | 28.50% |
| | Firetron, Inc., Round Rock, TX (Fire Suppression & Alarm) | \$ 157,010.00 | 22.43% |
| | Walker Engineering, Inc., Austin, TX (electrical) | \$ 42,500.00 | 6.07% |

The Contractor submitted a MBE/WBE Compliance Plan that demonstrated a Good Faith Effort and was approved by the Small and Minority Business Resources Department. Second and third low bidder information is provided.

SECOND BIDDER – Piatra, Inc., Austin, TX (WBE/FW)

\$736,000.00

57.51% prime participation; 1.32% African American; 3.14% Hispanic; 3.97% Native/Asian; 57.51% WBE; 33.96% Non M/WBE subcontractor participation.

91.37% prime participation; 1.19% African American; 1.76% Hispanic; 2.60% Native/Asian; 3.08% WBE; 42.20% Non M/WBE subcontractor participation.