



## Recommendation for Action

**File #:** 21-1003, **Agenda Item #:** 31.

2/18/2021

### **Posting Language**

Authorize amendments to the existing contracts to provide continued security guard services, with Champion National Security, Inc.; Securitas Security Services USA Inc.; and Whelan Security Co.; for an increase in the amount of \$5,750,000, and to exercise the last one-year extension option, for revised contract amounts not to exceed \$23,902,042, divided among the contractors.

(Note: These contracts were reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this contract, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established).

### **Lead Department**

Purchasing Office.

### **Client Department(s)**

All City departments.

### **Fiscal Note**

Funding in the amount of \$3,833,334 is available in the Fiscal Year 2020-2021 Operating Budget of various City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

Contract Amendments.

### **Prior Council Action:**

March 2, 2017 - Council approved initial two-year contract with no extension options, item 25, on an 11-0 vote.

January 31, 2019 - Council approved an amended extension term of one year, item 22, on a 10-0 vote, with Council Member Flannigan absent.

February 6, 2020 - Council approved an amended extension term of one year, item 47, on a 11-0 vote.

### **For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov) <<mailto:AgendaOffice@austintexas.gov>> or to Erin D'Vincent, at 512-974-3070 or [erin.dvincent@austintexas.gov](mailto:erin.dvincent@austintexas.gov) <<mailto:erin.dvincent@austintexas.gov>>.

### **Additional Backup Information:**

In October 2016, the Purchasing Office issued Request for Proposals (RFP) 7400 RWS0501 for security guard services. The City held several evaluation meetings and determined Champion National Security, Inc.,

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Securitas Security Services USA Inc., and Whelan Security Co. to be the best evaluated offerors to provide these services. These contractors have been performing these services since March 2017 when the contracts were executed.

In March 2017, the original Request for Council Action (RCA) was brought to Council and only the initial term of the contract was approved. In January 2019, an RCA was brought to Council to extend the term for up to three years. That motion was amended, and one extension was approved. In February 2020, an RCA was brought to Council to extend the term for up to two years. That motion was amended, and one extension was approved. These proposed amendments are to allow for the last one-year extensions to provide sufficient time to start insourcing City employee security guard services. This additional time is needed due to the City's hiring freeze for several months.

These services are currently used by several City departments, with the largest users being Austin Water, the Building Services Department, Municipal Court, Austin Public Health, and the Austin Public Library. The current contracts expire March 14, 2021. Approval of these proposed amendments will allow for the continuation of security guard services under contracted rates.

**Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Current Contract Authorization</u></b>	<b><u>Requested Additional Authorization</u></b>	<b><u>Revised Total Authorization</u></b>
Initial Term	2 yrs.	\$8,407,063		\$ 8,407,063
Extension Option 1	1 yr.	\$4,244,979		\$ 4,244,979
Extension Option 2	1 yr.	\$5,500,000		\$ 5,500,000
Proposed Amendment	1 yr.		\$5,750,000	\$ 5,750,000
<b>TOTALS</b>	<b>5 yrs.</b>	<b>\$18,152,042</b>	<b>\$5,750,000</b>	<b>\$23,902,042</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage

**Strategic Outcome(s):**

Safety.