Authorize award of a multi-term contract with Lauren Concrete Inc., for ready-mix concrete, for up to five years for a total contract amount not to exceed $8,700,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

**Lead Department**
Purchasing Office.

**Client Department(s)**
Austin Energy.

**Fiscal Note**
Funding in the amount of $7,830,000 is available in the Fiscal Year 2020-2021 Capital Budget of Austin Energy. Funding in the amount of $101,500 is available in the Fiscal Year 2020-2021 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

**Purchasing Language:**
The Purchasing Office issued an Invitation for Bids (IFB) 1100 JMF1009REBID for these goods. The solicitation issued on November 2, 2020, and it closed on December 8, 2020. The recommended contractor submitted the only responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City’s Financial Services website, Austin Finance Online. Link: Solicitation Documents <https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134911>.

**For More Information:**
Inquiries should be directed to the City Manager’s Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov. NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation’s Authorized Contact Persons: Julia Finn, at 512-322-6060 or Julia.Finn@austintexas.gov or DeJuan Brown, at 512-322-6472 or DeJuan.Brown@austintexas.gov.

**Council Committee, Boards and Commission Action:**
February 8, 2021 - Recommended by the Electric Utility Commission on an 8-0 vote, with Commissioners Ferchill, Funkhouser, and Wray absent.

**Additional Backup Information:**
The contract will provide various types of ready-mix concrete used by Austin Energy on an as-needed basis. Ready-mix concrete is a type of concrete manufactured in a plant according to a specific mix design then delivered to a work site by truck-mounted transit mixers. Austin Energy will use this concrete for various installation and maintenance projects including but not limited to encasement of electrical conduit, concrete repairs, installation of pull boxes, and creation of pads for substation equipment such as transformers, switchgear, and circuit breakers.

Lauren Concrete Inc. is the current provider of ready-mix concrete. The current contract expires April 2, 2021.

**Contract Detail:**

<table>
<thead>
<tr>
<th>Contract Term</th>
<th>Length of Term</th>
<th>Contract Authorization</th>
</tr>
</thead>
<tbody>
<tr>
<td>Initial Term</td>
<td>3 yrs.</td>
<td>$5,220,000</td>
</tr>
<tr>
<td>Optional Extension 1</td>
<td>2 yrs.</td>
<td>$3,480,000</td>
</tr>
<tr>
<td>TOTAL</td>
<td>5 yrs.</td>
<td>$8,700,000</td>
</tr>
</tbody>
</table>

**Note:** Contract Authorization amounts are based on the City’s estimated annual usage.

**Strategic Outcome(s):**

Government That Works for All.