



## Recommendation for Action

**File #:** 21-1422, **Agenda Item #:** 58.

3/25/2021

### Posting Language

Authorize award of two multi-term contracts with Pathmark Traffic Equipment, LLC and Houston Barricade and Supply, LLC, to provide channelizer posts and barricades, each for up to five years for total contract amounts not to exceed \$2,726,000, divided between the contractors.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

### Lead Department

Purchasing Office.

### Client Department(s)

Austin Transportation Department.

### Fiscal Note

Funding in the amount of \$265,018 is available in the Fiscal Year 2020-2021 Operating Budget of the Austin Transportation Department. Funding for the remaining contract terms is contingent upon available funding in future budgets.

### Purchasing Language:

The Purchasing Office issued an Invitation for Bids (IFB) 2400 BJT1012 for these goods. The solicitation issued on November 16, 2020 and it closed on December 15, 2020. Of the three offers received, the recommended contractors submitted the lowest responsive offers. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=133946)  
<[https://www.austintexas.gov/financeonline/account\\_services/solicitation/solicitation\\_details.cfm?sid=133946](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=133946)>.

### For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov) <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Bartley Tyler, at 512-974-2023 or [Bartley.Tyler@austintexas.gov](mailto:Bartley.Tyler@austintexas.gov) <<mailto:Bartley.Tyler@austintexas.gov>>.

### Additional Backup Information:

These contracts are for the purchase of channelizer posts and barricades for the Austin Transportation Department. Channelizer posts are vertical delineation devices that are installed on roads open to public travel. The function of channelizer posts is to provide a visual and physical barrier to those traveling in the roadway and they are often used to delineate bike lanes from general traffic lanes. The barricades will be used for traffic control during installation and maintenance of signs and markings assets, as well as to assist in road

closures, special events, and emergency response.

The requested authorization amount is based on the City's projected workload over the next several years. One of the contractors recommended for award, Houston Barricade and Supply LLC, is a current vendor for several items on an existing contract, which expires October 29, 2022. These new contracts will supplement the existing contract that do not include all the items needed to meet the current overall needs of the City.

If the City is unable to secure a contract, the City will be forced to buy these items on an as-needed basis, which may result in higher prices and additional operational costs.

**Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Contract Authorization</u></b>
Initial Term	2 yrs.	\$1,090,400
Optional Extension 1	1 yr.	\$ 545,200
Optional Extension 2	1 yr.	\$ 545,200
Optional Extension 3	1 yr.	\$ 545,200
<b>TOTAL</b>	<b>5 yrs.</b>	<b>\$2,726,000</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

**Strategic Outcome(s):**

Mobility.