



Recommendation for Action

File #: 21-1546, **Agenda Item #:** 29.

4/22/2021

Posting Language

Authorize award of a contract with Dana Safety Supply Inc., to provide Whelen brand lights and siren parts, for a term of five years for a total contract amount not to exceed \$625,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Communications and Technology Management.

Fiscal Note

Funding in the amount of \$62,500 is available in the Fiscal Year 2020-2021 Operating Budget of the Communications and Technology Management. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued an Invitation for Bids (IFB) 6400 BRS1020 for these goods. The solicitation issued on December 7, 2020 and it closed on January 21, 2021. Of the seven offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134615)
<https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134615>.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Bridney Stewart, at 512-974-3127 or Bridney.Stewart@austintexas.gov <<mailto:Bridney.Stewart@austintexas.gov>>.

Additional Backup Information:

The contract is to provide Communications and Technology Management - Wireless Communications Service Division (WCSD), with public safety vehicle light bars, siren equipment, parts, and accessories. Light bars and siren equipment are used to alert traffic of potentially hazardous conditions, fast-moving vehicles, and lane closures.

The current contract expires on June 13, 2023. A new contract is needed to maintain adequate inventory levels

necessary to sustain business operations. The State of Texas Mover Over Law was amended to require emergency lighting in all public service vehicles. To be in compliance with the law, WCSD is installing emergency lighting in additional City vehicles, including ones for Austin Energy, Austin Water, Public Works, and the Watershed Protection Department, causing the spending authority on the current contract to be expended earlier than anticipated. The requested authorization amount for this contract was determined using the actual usage over the last two years as well as estimates of future needs.

If the City is unable to secure a contract, WCSD will not have a reliable and continuous source of equipment, repair parts, and replacement parts for public safety and service vehicles. This will likely result in higher prices and operational costs associated with spot purchases.

Strategic Outcome(s):

Mobility; Safety.