



## Recommendation for Action

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**File #: 21-1525, Agenda Item #: 23.**

**5/6/2021**

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### **Posting Language**

Authorize an amendment to an existing cooperative contract with Dell Marketing LP, to provide Dell hardware and software products and related services including maintenance and support, for an increase in the amount of \$21,000,000, for a revised total contract amount not to exceed \$68,250,000.

(Note: The contract was awarded in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this procurement, there were no subcontracting opportunities; therefore, goals were not established).

### **Lead Department**

Purchasing Office.

### **Client Department(s)**

Austin Energy; Austin Water; Communications and Technology Management.

### **Fiscal Note**

Funding in the amount of \$4,500,000 is available in the Fiscal Year 2020-2021 Operating Budget of Austin Energy. Funding in the amount of \$500,000 is available in the Fiscal Year 2020-2021 Operating Budget of Austin Water. Funding in the amount of \$4,500,000 is available in the Fiscal Year 2020-2021 Operating Budget of Communications and Technology Management. Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

Contract Amendment.

### **Prior Council Action:**

March 2, 2017 - Council approved the original contract, item 24, on an 11-0 vote.

February 6, 2020 - Council approved an amendment, item 38, on an 11-0 vote.

### **For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov) <<mailto:AgendaOffice@austintexas.gov>> or to Brett Hardy, at 512-322-6122 or [Brett.Hardy@austintexas.gov](mailto:Brett.Hardy@austintexas.gov) <<mailto:Brett.Hardy@austintexas.gov>>.

### **Council Committee, Boards and Commission Action:**

April 7, 2021 - Recommended by the Water and Wastewater Commission on a 9-0 vote, with Commissioner Michel absent.

April 19, 2021 - Recommended unanimously by the Electric Utility Commission on a 7-0 vote with Commissioners Hadden and Reed off the dais and Commissioners Tuttle and Wray absent.

**Additional Backup Information:**

The contract is for the purchase of Dell hardware and software products and services including maintenance and support for Austin Energy, Austin Water, and Communications and Technology Management. These products are used to conduct daily operations throughout the City and meet information technology (IT) infrastructure requirements. The associated product and technical services will assist City IT departments with infrastructure and business continuity improvements, allowing for enhanced remote access capabilities, while ensuring stability and maintaining effective security levels. City departments utilized this contract for increased teleworking capabilities during the COVID-19 pandemic. This proposed amendment will increase the authorization allowing those departments to continue to purchase Dell hardware and software products, professional services, and maintenance in support of daily City operations, key IT infrastructure and application management initiatives and further supporting any pandemic related needs.

**Contract Detail:**

<b>Contract Term</b>	<b>Length of Term</b>	<b>Current Contract Authorization</b>	<b>Requested Additional Authorization</b>	<b>Revised Total Authorization</b>
Initial Term	5 yrs.	\$29,250,000		\$29,250,000
Contract Amendment		\$18,000,000		\$18,000,000
Proposed Amendment			\$21,000,000	\$21,000,000
<b>TOTALS</b>	<b>5 yrs.</b>	<b>\$47,250,000</b>	<b>\$21,000,000</b>	<b>\$68,250,000</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

**Strategic Outcome(s):**

Government That Works for All.