Authorize award of a multi-term contract with KBS Electrical Distributors, Inc., for pressure treated wood poles, for up to five years for a total contract amount not to exceed $3,700,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities therefore, no subcontracting goals were established).

Lead Department
Purchasing Office.

Client Department(s)
Austin Energy.

Fiscal Note
Funding in the amount of $308,333 is available in the Fiscal Year 2020-2021 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:
The Purchasing Office issued an Invitation for Bids (IFB) 1100 MEA1028 for these goods. The solicitation issued on December 14, 2020 and it closed on January 7, 2021. Of the three offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City’s Financial Services website, Austin Finance Online. Link: Solicitation Documents <https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=135018>.

For More Information:
Inquiries should be directed to the City Manager’s Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <mailto:AgendaOffice@austintexas.gov>.
NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation’s Authorized Contact Person: Maria Andrade, at 512-972-9424 or Maria.Andrade@austintexas.gov <mailto:Maria.Andrade@austintexas.gov>.

Council Committee, Boards and Commission Action:
April 19, 2021 - Recommended unanimously by the Electric Utility Commission on a 7-0 vote with Commissioners Hadden and Reed off the dais and Commissioners Tuttle and Wray absent.

Additional Backup Information:
The contract will provide wooden utility poles to support overhead power line conductor cable, fiber optic cable and related equipment such as transformers, streetlights and all other associated hardware for the...
transmission and distribution of electricity to Austin Energy customers. The contract includes various sizes of wooded poles ranging from 35 to 95 feet. They are treated with creosote to protect them from rot, fungus and insects. The poles will be used to replenish stock at Austin Energy’s warehouses and will be used as required.

**Contract Detail:**

<table>
<thead>
<tr>
<th>Contract Term</th>
<th>Length of Term</th>
<th>Contract Authorization</th>
</tr>
</thead>
<tbody>
<tr>
<td>Initial Term</td>
<td>2 yrs.</td>
<td>$1,480,000</td>
</tr>
<tr>
<td>Optional Extension 1</td>
<td>1 yr.</td>
<td>$ 740,000</td>
</tr>
<tr>
<td>Optional Extension 2</td>
<td>1 yr.</td>
<td>$ 740,000</td>
</tr>
<tr>
<td>Optional Extension 3</td>
<td>1 yr.</td>
<td>$ 740,000</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>5 yrs.</strong></td>
<td><strong>$3,700,000</strong></td>
</tr>
</tbody>
</table>

**Note:** Contract Authorization amounts are based on the City’s estimated annual usage.

**Strategic Outcome(s):**

Government That Works for All.