



Recommendation for Action

File #: 21-1859, **Agenda Item #:** 23.

5/20/2021

Posting Language

Authorize award of two contracts with Grande Ford Truck Sales, Inc., d/b/a Grande Truck Center, and Longhorn International Trucks LTD, d/b/a Kyrish Truck Centers, Kyrish Truck Centers of Austin, to provide original equipment manufacturer parts and repair services for refuse truck cabs and chassis, each for a term of five years in an amount not to exceed \$5,084,000, divided between the contractors.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Fleet Mobility Services.

Fiscal Note

Funding in the amount of \$338,933 is available in the Fiscal Year 2020-2021 Operating Budget of Fleet Mobility Services. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued an Invitation for Bids (IFB) 7800 BJT1020 for these goods and services. The solicitation issued on December 14, 2020 and it closed on January 7, 2021. Of the three offers received, the recommended contractors submitted the lowest responsive offers. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134800)

[<https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134800>](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134800).

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or

AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Bartley Tyler, at 512-974-2023 or Bartley.Tyler@austintexas.gov.

Additional Backup Information:

The contract is for the supply of original equipment manufacturer (OEM) parts and repair services for city-owned refuse truck cabs and chassis on an as needed basis. The City has 136 refuse units that will fall under the services of this contract, with 55 new refuse units coming into the fleet within the next 18 to 24 months. The contractors will provide parts and repair services to supplement the work performed by City technicians, which will increase responsiveness for Austin Resource Recovery. This contract is necessary to supply Fleet

Mobility Services with a reliable supply of parts and continuous repair services which will minimize delays in maintenance and repairs for these refuse trucks.

The requested authorization amount is based on the City's projected workload over the next several years. The increase in predicted spend is due to an increase in similar items that have been added to this contract. One of the contractors recommended for award, Longhorn International Trucks LTD d/b/a Kyrish Truck Centers of Austin, was the contractor for the previous contract which expired on October 16, 2020.

If the City is unable to secure a contract, the City will be forced to buy these items on an as-needed basis, which may result in higher prices and additional operational costs.

Strategic Outcome(s):

Mobility.