



Recommendation for Action

File #: 21-1942, Agenda Item #: 37.

6/3/2021

**Posting Language**

Authorize award of a multi-term contract with 360 Network Solutions, LLC d/b/a 360 Network Solutions, to provide an electronic lock access control system, for up to five years for a total contract amount not to exceed \$3,833,625.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

**Lead Department**

Purchasing Office.

**Client Department(s)**

Austin Transportation Department; Austin Energy; Building Services Department; Parks and Recreation Department.

**Fiscal Note**

Funding in the amount of \$255,575 is available in the Fiscal Year 2020-2021 Operating Budget of various City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

**Purchasing Language:**

The Purchasing Office issued an Invitation for Bids (IFB) 2400 SBR1012 for these goods. The solicitation issued on March 15, 2021 and it closed on April 6, 2021. Of the five offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents <https://www.austintexas.gov/financeonline/account\\_services/solicitation/solicitation\\_details.cfm?sid=135035>](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=135035).

**For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov <mailto:AgendaOffice@austintexas.gov>](mailto:AgendaOffice@austintexas.gov)

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Sarah Ramos, at 512-974-2554 or [sarah.ramos@austintexas.gov <mailto:sarah.ramos@austintexas.gov>](mailto:sarah.ramos@austintexas.gov).

**Council Committee, Boards and Commission Action:**

May 12, 2021 - Recommended unanimously by the Electric Utility Commission on an 8-0 vote, with Commissioners Ferchill, Funkhouser, and Wray absent.

**Additional Backup Information:**

The contract will provide the ability to install an electronic lock system for the City's traffic signal infrastructure and other facilities throughout the Austin area. The electronic lock system will allow the City to provide vendors with electronic keys restricting their access to specific locks, allowing them to access only the locations to which they have been authorized to access. Electronic keys can also be disabled if lost or stolen. Additionally, the electronic lock system maintains a transaction log of all activities, including when each lock was unlocked and locked and by whom. Overall, the electronic lock system will allow increased security to the City's infrastructure by restricting user access and preventing the unauthorized duplication of keys.

In the years and decades ahead, the City's infrastructure will experience significant change and growth. The electronic lock system would enable the City to better keep up with the change by using modern technology. If the City is unable to secure a contract, the City would rely on physical locks and keys, which are easily duplicated.

**Contract Detail:**

| <b><u>Contract Term</u></b> | <b><u>Length of Term</u></b> | <b><u>Contract Authorization</u></b> |
|-----------------------------|------------------------------|--------------------------------------|
| Initial Term                | 3 yrs.                       | \$2,486,525                          |
| Optional Extension 1        | 1 yr.                        | \$ 673,550                           |
| Optional Extension 2        | 1 yr.                        | \$ 673,550                           |
| <b>TOTAL</b>                | <b>5 yrs.</b>                | <b>\$3,833,625</b>                   |

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

**Strategic Outcome(s):**

Safety; Mobility.