



Recommendation for Action

File #: 21-1944, **Agenda Item #:** 29.

6/10/2021

Posting Language

Authorize negotiation and execution of a multi-term contract with FlashParking, Inc. d/b/a Klever Logic, Inc., to provide a parking access and revenue control system, for up to seven years for a total contract amount not to exceed \$1,609,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Convention Center Department.

Fiscal Note

Funding in the amount of \$249,598 is available in the Fiscal Year 2020-2021 Operating Budget of the Austin Convention Center Department. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued a Request for Proposals RFP 1100 PAB3007 for these services. The solicitation issued on September 14, 2020 and it closed on November 3, 2020. Of the eight offers received, the recommended contractor submitted the best evaluated responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134804)

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For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or

AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives shall continue to direct inquiries to the solicitation's Authorized Contact Person: Paula Barriffe, at 512-322-6118 or Paula.Barriffe@austintexas.gov <<mailto:Paula.Barriffe@austintexas.gov>>.

Additional Backup Information:

The contract is for a lease agreement with the option to purchase parking garage equipment and associated software that is necessary for the operation of the equipment for use at the Austin Convention Center Department (ACCD) parking garages. This contract will allow the ACCD to purchase equipment, software upgrades, training, and other goods and services required to maintain and operate the software and

equipment.

The ACCD maintains and operates three parking garages: the Palmer Events Center garage, the 5th Street garage, and the Brazos Street (2nd Street) garage. These garages are used by clients and visitors attending events at ACCD facilities, visitors of Austin and the downtown district, and patrons of the Long Center for Performing Arts.

The parking equipment used in the ACCD parking garages includes multiple parking gates, access card readers, ticket dispensers, fee computers, pay station devices, and facility management software. The equipment ensures consistency for the purpose of maintaining control of access, revenue, operations, reporting, and auditing in all three parking garages.

An evaluation team with expertise in this area evaluated the offers and scored FlashParking, Inc. d/b/a Klever Logic, Inc. as the best to provide these services based on required features, preferred and/or optional services and products, transition of service, maintenance, support and parts, warranty, price, prior experience and references, local preference and service-disabled veteran business enterprise.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	3 yrs.	\$ 749,000
Optional Extension 1	1 yr.	\$ 215,000
Optional Extension 2	1 yr.	\$ 215,000
Optional Extension 3	1 yr.	\$ 215,000
Optional Extension 4	1 yr.	\$ 215,000
TOTAL	7 yrs.	\$1,609,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Government That Works for All.