



Recommendation for Action

File #: 21-1902, **Agenda Item #:** 69.

7/29/2021

Posting Language

Authorize award of a multi-term contract with Tony Parent Enterprises d/b/a Allied Fence & Security (MBE), to provide fencing installation and repair services, for up to five years for a total contract amount not to exceed \$8,400,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Parks and Recreation Department; Austin Convention Center Department; Austin Energy; Austin Public Library; Austin Resource Recovery; Austin Water; Aviation; Building Services Department; Austin Fire Department; Austin Police Department; Public Works; Watershed Protection Department.

Fiscal Note

Funding in the amount of \$280,000 is available in the Fiscal Year 2020-2021 Operating Budget of various City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued an Invitation for Bid (IFB) 8600 SBR1013 for these goods and services. The solicitation issued on February 8, 2021 and it closed on March 9, 2021. Of the four offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=135132)

[<https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=135132>](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=135132).

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Sarah Ramos, at 512-974-2554 or sarah.ramos@austintexas.gov <<mailto:sarah.ramos@austintexas.gov>>.

Council Committee, Boards and Commission Action:

May 5, 2021 - Recommended by the Water and Wastewater Commission on a 9-0 vote, with two vacancies.

June 21, 2021 - Recommended unanimously by the Electric Utility Commission on a 6-0 vote, with Commissioner Reed off the dais and Commissioners Funkhouser, Trostle and Wray absent, and one vacancy.

Additional Backup Information:

The contract will provide fencing and fencing-related products and services including the installation of new fencing, fencing repair services, and custom fencing projects for multiple City departments at various locations. The contractor will supply all the necessary equipment, labor and material needed for the installation or repair of the fence.

These services will enable departments to effectively manage their chain link and wood fencing needs, providing effective and individualized project management. It includes prompt repair services for circumstances such as damage to fences, gates, and vandalized fences to protect critical City infrastructure.

This contract will replace a contract which will expire on August 29, 2021. The recommended contractor is the current provider for these goods and services. The requested authorization amount was determined using departments annual requirements and historical spend.

If the City is unable to secure a contract, the administrative burden on City staff will increase as a result of the ongoing need to solicit each project, which will result in higher prices and a delay in the City's ability to quickly procure services affecting critical facilities.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	3 yrs.	\$5,040,000
Optional Extension 1	1 yr.	\$1,680,000
Optional Extension 2	1 yr.	\$1,680,000
TOTAL	5 yrs.	\$8,400,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Safety.