



## Recommendation for Action

**File #:** 21-2367, **Agenda Item #:** 104.

7/29/2021

### **Posting Language**

Authorize award of three multi-term contracts to provide security alarm monitoring and security installation services: with Tony Parent Enterprises d/b/a Allied Fence & Security (MBE); Entech Sales and Service LLC; and Johnson Controls US Holdings LLC d/b/a Johnson Controls Fire Protection LP; each for up to five years for total contract amounts not to exceed \$4,803,500, divided among the contractors.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established).

### **Lead Department**

Purchasing Office.

### **Client Department(s)**

Building Services Department; Parks and Recreation Department; Austin Police Department; Public Works; Austin Resource Recovery; Municipal Court; Watershed Protection Department.

### **Fiscal Note**

Funding in the amount of \$182,917 is available in the Fiscal Year 2020-2021 Operating Budget of various City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

The Purchasing Office issued an Invitation for Bids (IFB) 7500 CRR1017 for these goods and services. The solicitation issued on March 22, 2021 and it closed on April 22, 2021. Of the four offers received, the recommended contractors submitted the lowest responsive offers. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134870)

[https://www.austintexas.gov/financeonline/account\\_services/solicitation/solicitation\\_details.cfm?sid=134870](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134870).

### **For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov) <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Claudia Rodriguez, at 512-974-2959 or [ClaudiaR.Rodriguez@austintexas.gov](mailto:ClaudiaR.Rodriguez@austintexas.gov) <<mailto:ClaudiaR.Rodriguez@austintexas.gov>>.

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**Additional Backup Information:**

These contracts will provide for the inspection, installation, maintenance, monitoring, and repair of security systems located at City Hall and other various City facilities. Supported departments include the Building Services Department, the Parks and Recreation Department, Austin Resource Recovery, Municipal Court, the Watershed Protection Department, Public Works, the Austin Police Department, the Austin Fire Department, Emergency Medical Services, Austin Public Health, and Animal Services. The security systems include both security access control and closed-circuit television monitoring (CCTV) systems. The contractors will perform preventative maintenance services which include inspection, cleaning, testing, and adjusting equipment such as sensors, power systems and backup batteries, cameras, monitors, and software. City employees will monitor the CCTV systems, while burglar alarm systems will be monitored by the contractors. The system components will be repaired or replaced on an as-needed basis. As the City's requirements change, the contractors may be requested to provide written recommendations for upgrades or other enhancements to ensure system performance and optimal security to City facilities.

City security systems are continually changed and upgraded with the newest technology and programs to comply with City safety requirements. These new contracts will bring the City to a current support level with each safety system manufacturer and enhance existing on-site systems. These upgraded systems will also provide advance level support for customizations, version upgrades, and licensing required for these critical systems.

Two of the recommended contractors, Entech Sales and Service LLC and Johnson Controls US Holdings LLC are the current providers for these goods and services. Tony Parent Enterprises is certified with the City as a Minority Business and is also a State of Texas Historically Underutilized Business. These contracts will replace the current contracts for these services, which will expire on November 21, 2021.

If the City is unable to secure these contracts, the repair and monitoring of City security systems will be impacted, leaving facilities vulnerable and at risk until a new provider can be sourced.

**Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Contract Authorization</u></b>
Initial Term	3 yrs.	\$2,950,500
Optional Extension 1	1 yr.	\$ 926,500
Optional Extension 2	1 yr.	\$ 926,500
<b>TOTAL</b>	<b>5 yrs.</b>	<b>\$4,803,500</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

**Strategic Outcome(s):**

Safety; Government That Works for All.