



## Recommendation for Action

**File #:** 21-2701, **Agenda Item #:** 45.

8/26/2021

### **Posting Language**

Authorize award of three multi-term contracts with BWI Companies, Inc.; Marubeni America Corporation, d/b/a Helena-Agri Enterprises; N-Gulf LLC d/b/a Ameriturf; to provide pesticides and fertilizers, each for up to five years for total contract amounts not to exceed \$1,625,000, divided among the contractors.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities, therefore, no subcontracting goals were established).

### **Lead Department**

Purchasing Office.

### **Client Department(s)**

Parks and Recreation Department.

### **Fiscal Note**

Funding in the amount of \$125,000 is available in the Fiscal Year 2020-2021 Operating Budget of the Parks and Recreation Department. Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

The Purchasing Office issued an Invitation for Bid (IFB) 8600 DCM1039REBID1 for these goods. The solicitation was issued on February 15, 2021 and it closed on March 11, 2021. Of the three offers received, the recommended contractors submitted the lowest responsive offers. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](#)

[https://www.austintexas.gov/financeonline/account\\_services/solicitation/solicitation\\_details.cfm?sid=135388](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=135388).

### **For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov) <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Diana McIntosh, at 512-974-2034 or [Diana.McIntosh@austintexas.gov](mailto:Diana.McIntosh@austintexas.gov) <<mailto:Diana.McIntosh@austintexas.gov>>.

**Additional Backup Information:**

These contracts will provide pesticides and fertilizers for all City golf courses managed by the Parks and Recreation Department (PARC). These products will be used to maintain the turf on fairways, tees, and greens. Products are administered by PARC staff certified by the Texas Department of Agriculture and in accordance with the Integrated Pest Management Plan established with the Watershed Protection Department.

Due to varying seasonal weather conditions and high foot and cart traffic, a diverse array of products is required to ensure consistent health and playability of the soil, playing surfaces, and grasses on the City's golf courses. Organic products are PARC's preferred solution and will be utilized at every opportunity.

These contracts are replacing a contract which expires September 30, 2021. Estimates for these contracts are based on historical use by the golf courses and anticipated capital improvement projects over the next five years.

If the City is unable to enter into these contracts, the golf course grounds will not be appropriately maintained, resulting in poor playing conditions, less play and revenue, and possible course closure as well as the City will be forced to buy these items on an as-needed basis, which may result in higher prices and additional operational costs.

**Strategic Outcome(s):**

Health and Environment.