



Recommendation for Action

File #: 21-2772, Agenda Item #: 35.

9/2/2021

Posting Language

Authorize negotiation and execution of a cooperative contract with Dell Marketing LP, for tracking location software licensing and maintenance services, for a term of 40 months for a total contract amount not to exceed \$734,000.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Communications and Technology Management.

Fiscal Note

Funding in the amount of \$134,000 is available in the Fiscal Year 2020-2021 Operating Budget of Communications and Technology Management. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple vendors within this cooperative purchasing program were reviewed for these goods and services. The Purchasing Office has determined this contractor best meets the needs of the department to provide the goods and services required at the best value for the City.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>> or to Brett Hardy, at 512-978-1525 or Brett.Hardy@austintexas.gov <<mailto:Brett.Hardy@austintexas.gov>>.

Additional Backup Information:

The contract is for tracking location software licensing and maintenance services. The Absolute Resilience software is utilized by Communications and Technology Management and Public Safety on devices, and performs device location of the entire fleet, remotely wipes, or locks down compromised devices, selectively wipes data from at-risk endpoints, and mitigates most risk scenarios relative to the endpoint. The software and

continued maintenance are critical for the security of these sensitive City devices.

The State of Texas Department of Information Resources cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

Strategic Outcome(s):

Safety, Government that Works for All.