



Recommendation for Action

File #: 21-3231, Agenda Item #: 5.

11/4/2021

Posting Language

Authorize an amendment to a contract with Solix, Inc. for automatic enrollment administrator services, to increase the amount by \$7,250,000 and to extend the term by five years, for a revised total contract amount not to exceed \$12,424,700.

(Note: This contract was awarded in compliance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for the contract, subcontractor goals were applied. Current participation to date is a combined 0.00% MBE/WBE participation).

Lead Department

Purchasing Office.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$1,123,800 is available in the Fiscal Year 2021-2022 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Contract Amendment.

Prior Council Action:

August 18, 2016 - Council approved the original contract, item 54, on a 10-0 vote with Council Member Troxclair off the dais.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>> or to Paula Barriffe, at 512-322-6118 or Paula.Barriffe@austintexas.gov <<mailto:Paula.Barriffe@austintexas.gov>>.

Council Committee, Boards and Commission Action:

October 11, 2021 - The Electric Utility Commission meeting was cancelled due to lack of quorum.

Additional Backup Information:

The proposed amendment will increase the authorization and provide continued and enhanced support for the automatic enrollment process for Austin Energy (AE) customers eligible to participate in the City of Austin's Utility Bill Discount Program. The automatic enrollment process combines eligibility lists received from AE and local entitlement program offices such as Medicaid, Supplemental Nutrition Assistance Program, Children's Health Insurance Partnership, the Telephone Lifeline Program, Supplemental Security Income benefits, Travis County Medical Assistance Program, Comprehensive Energy Assistance Program, Veterans Affairs

Supportive Housing Program, and any other entitlement programs that may be approved by the City. The contractor cross references lists of individuals who receive these benefits with lists of City utility services customers in order to determine eligibility for discounted utility service.

The contractor has extensive knowledge of eligibility-based public benefit programs as well as the Customer Assistance Program. Their expertise is unparalleled in the industry.

Contract Detail:

Contract Term	Length of Term	Current Contract Authorization	Requested Additional Authorization	Revised Total Authorization
Initial Term	3 yrs.	\$3,087,900		\$ 3,087,900
Extension Option 1	1 yr.	\$1,040,500		\$ 1,040,500
Extension Option 2	1 yr.	\$1,046,300		\$ 1,046,300
Proposed Amendment	5 yrs.		\$7,250,000	\$ 7,250,000
TOTAL	10 yrs.	\$5,174,700	\$7,250,000	\$12,424,700

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Government that Works for All.