



## Recommendation for Action

**File #:** 21-3236, **Agenda Item #:** 7.

11/4/2021

### Posting Language

Authorize negotiation and execution of a multi-term contract with Preferred Technologies LLC to provide an access control and identity management system, for up to five years for a total contract amount not to exceed \$6,400,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

### Lead Department

Purchasing Office.

### Client Department(s)

Aviation.

### Fiscal Note

Funding in the amount of \$3,064,000 is available in the Fiscal Year 2021-2022 Capital Budget of Aviation. Funding for the remaining contract term is contingent upon available funding in future budgets.

### Purchasing Language:

The Purchasing Office issued a Request for Proposals (RFP) 8100 JTH3001 for these goods and services. The solicitation was issued on July 6, 2020 and it closed on October 6, 2020. Of the seven offers received, the recommended contractor submitted the best evaluated responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134428)  
<[https://www.austintexas.gov/financeonline/account\\_services/solicitation/solicitation\\_details.cfm?sid=134428](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134428)>.

### For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov) <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Sai Xoomsai Purcell, at 512-978-1524 or [Sai.Xoomsai@austintexas.gov](mailto:Sai.Xoomsai@austintexas.gov) <[mailto:Elisa.Folco@austintexas.gov](mailto:Sai.Xoomsai@austintexas.gov)>.

### Council Committee, Boards and Commission Action:

October 12, 2021 - Recommended by the Airport Advisory Commission on an 8-0-1 vote with Commissioner

Coon abstained and Vice Chair Madole absent.

**Additional Backup Information:**

The contract will provide new access control and identity management systems for Austin-Bergstrom International Airport (ABIA). The new access control system will improve the security posture of ABIA through a strong integration with the existing video management and perimeter intrusion detection systems. The identity management system will enhance the efficiency of the Airport Badging Office by providing secure integrations between disparate applicant vetting systems, reducing duplicate manual data entry, and moving towards a paperless, structured workflow. This project supports ABIA's ongoing efforts to provide enhanced and improved security, situational awareness, and better managing and accounting for airport security credentials as mandated by federal authorities.

An evaluation team with expertise in this area evaluated the offers and scored Preferred Technologies LLC as the best to provide these goods and services based on prior experience and references, system description, price, concepts and solutions, local preference, and service-disabled veteran business enterprise.

This is a new contract. The requested authorization amount is based on pricing for equipment, implementation services and maintenance submitted in response to the solicitation and department estimates to cover anticipated growth for additional access points that may be required during the life of this technology solution.

**Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Contract Authorization</u></b>
Initial Term	2 yrs.	\$3,073,446
Optional Extension 1	1 yr.	\$1,099,818
Optional Extension 2	1 yr.	\$1,108,718
Optional Extension 3	1 yr.	\$1,118,018
<b>TOTAL</b>	<b>5 yrs.</b>	<b>\$6,400,000</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

**Strategic Outcome(s):**

Mobility, Safety.