### Evaluation Matrix

**EVALUATION MATRIX**

**Received:** October 25, 2021  
**Project:** CLMA045 - CMR Barbara Jordan Terminal (BJT) Optimization  
**Project Manager:** Robert Mercado / Joe Medici

<table>
<thead>
<tr>
<th>Item 1</th>
<th>Item 2</th>
<th>Item 3</th>
<th>Item 4</th>
<th>Item 5</th>
<th>Item 11</th>
<th>Item 12</th>
<th>Final Evaluation</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Item 14</strong></td>
<td><strong>Subtotal</strong></td>
<td><strong>Interview</strong></td>
<td><strong>TOTAL</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Experience of Proposed CMR Team Members</strong></td>
<td><strong>Project Manager</strong></td>
<td><strong>Pre Construction Manager</strong></td>
<td><strong>Superintendent</strong></td>
<td><strong>Team Structure &amp; Communications</strong></td>
<td><strong>Construction Site Schedule</strong></td>
<td><strong>Cost Control</strong></td>
<td><strong>Business Outreach Practices</strong></td>
</tr>
<tr>
<td><strong>Comparison of Submittals</strong></td>
<td><strong>JE Dunn &amp; Clark</strong></td>
<td><strong>Hensel Phelps</strong></td>
<td><strong>Turner &amp; Flatiron (Joint Venture)</strong></td>
<td><strong>Archer Western Construction LLC</strong></td>
<td><strong>Austin Industries dba Austin Commercial</strong></td>
<td><strong>Carroll Contractors Inc.</strong></td>
<td><strong>Subtotal</strong></td>
</tr>
<tr>
<td><strong>Yes</strong></td>
<td><strong>Yes</strong></td>
<td><strong>Yes</strong></td>
<td><strong>Yes</strong></td>
<td>22.20</td>
<td>19.60</td>
<td>5.10</td>
<td>7.50</td>
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<tr>
<td><strong>Yes</strong></td>
<td><strong>Yes</strong></td>
<td><strong>Yes</strong></td>
<td><strong>Yes</strong></td>
<td>20.80</td>
<td>14.00</td>
<td>4.10</td>
<td>8.00</td>
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<tr>
<td><strong>Yes</strong></td>
<td><strong>Yes</strong></td>
<td><strong>Yes</strong></td>
<td><strong>Yes</strong></td>
<td>20.40</td>
<td>11.80</td>
<td>4.90</td>
<td>6.80</td>
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<td><strong>Yes</strong></td>
<td><strong>Yes</strong></td>
<td><strong>Yes</strong></td>
<td><strong>Yes</strong></td>
<td>15.00</td>
<td>12.70</td>
<td>3.40</td>
<td>5.70</td>
</tr>
</tbody>
</table>

**Preconstruction Services, plus Construction and Construction Administration Org. Charts**

**Required Documentation**

**Business Practices**

**Quality and Performance**

**Service Disabled Veteran Business Enterprise (SDVBE) Construction Manager’s Fee**

**General Conditions Estimated 90%**

**Points**

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**Firm or Joint Venture**

- JE Dunn & Clark (Joint Venture)
- Hensel Phelps Construction
- Turner & Flatiron (Joint Venture)
- Archer Western Construction LLC
- Austin Industries dba Austin Commercial
- Carroll Contractors Inc.

**Proposed Fees**

- JE Dunn & Clark: 100.85%  
- Hensel Phelps: 140.31%  
- Turner & Flatiron: 125.63%  
- Archer Western Construction: 120.14%  
- Austin Industries dba Austin Commercial: 119.34%  
- Carroll Contractors Inc.: 109.22%  

**Points**

- JE Dunn & Clark: 102.28  
- Hensel Phelps: 120.15  
- Turner & Flatiron: 119.34  
- Archer Western Construction: 119.34  
- Austin Industries dba Austin Commercial: 109.22  
- Carroll Contractors Inc.: 109.22