



Recommendation for Action

File #: 22-1511, **Agenda Item #:** 36.

3/24/2022

Posting Language

Authorize award of a contract with Aviramp Ltd. for mobile air stairs, in an amount not to exceed \$500,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Financial Services Department.

Client Department(s)

Aviation.

Fiscal Note

Funding is available in the Fiscal Year 2021-2022 Capital Budget of Aviation.

Purchasing Language:

The Financial Services Department issued an Invitation for Bids (IFB) 8100 MMO1025 for these goods. The solicitation was issued on January 17, 2022, and it closed on February 8, 2022. Of the three offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=136294)
<https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=136294>.

For More Information:

Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Persons: Marian Moore, at 512-974-2062 or Marian.Moore@austintexas.gov <<mailto:Marian.Moore@austintexas.gov>> or Richard Whipple, at 512-974-3349 or Richard.Whipple@austintexas.gov <<mailto:Richard.Whipple@austintexas.gov>>.

Council Committee, Boards and Commission Action:

March 8, 2022 - Recommended by the Airport Advisory Commission on a 7-0 vote with Commissioners Owens, Ennis, and Hendricks absent.

Additional Backup Information:

The contract is for a one-time purchase of three mobile air stairs for the Austin-Bergstrom International Airport (AUS). Mobile air stairs are required for Aviation to allow AUS to embark and disembark passengers from a variety of types of aircraft without the use of a boarding bridge or gate. The use of the air stairs will allow AUS to accommodate the increase in passenger traffic in a safe and convenient manner. AUS has worked to identify this solution to immediately respond to rapid growth in an effort to meet the demand for service.

AUS passenger and flight traffic has rebounded significantly. As a result, in November 2021, AUS airlines made public announcements that they would increase service levels leading up to Spring 2022 and beyond. This increase will result in multiple airport peak hours at AUS, and a requirement to provide a higher standard of service and responsiveness. In addition to this increase in air service, AUS is also the primary airport for diverted flights from Houston and Dallas-Fort Worth.

As AUS is under tremendous pressure to increase capacity, a decision was made to implement hardstand operations. This process involves establishing bus gates and transferring passengers to aircraft using COBUS and mobile air ramp stair units.

Strategic Outcome(s):

Mobility.