



Recommendation for Action

File #: 22-1560, Agenda Item #: 42.

3/24/2022

Posting Language

Authorize an amendment to a revenue contract with Rowing Dock for continued boating concession operation services for an estimated revenue increase in the amount of \$280,000 and to extend the term by two years for a revised total estimated contract revenue amount of \$1,711,686.

(Note: This contract was awarded in compliance with the 1996 M/WBE Ordinance. There were no opportunities for subcontracting available; therefore, no goals were established).

Lead Department

Financial Services Department.

Client Department(s)

Parks and Recreation Department.

Fiscal Note

There is no fiscal impact.

Purchasing Language:

Contract Amendment.

Prior Council Action:

April 6, 2000 - Council approved the original contract, item 23, on an 7-0 vote.

For More Information:

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Additional Backup Information:

The Parks and Recreation Department (PARD) recommends the extension of the revenue contract with Rowing Dock to provide watercraft rentals on Lady Bird Lake. The proposed amendment for a two-year term will continue providing quality recreation on the lake while giving the City and the community time to develop long-term design specifications and recreational plans through the Zilker Park Vision Plan. The goal of the Vision Plan is to optimize recreational opportunities at Zilker Park and Lady Bird Lake while maintaining its environmental integrity.

The current contract with Rowing Dock will expire April 30, 2022. The proposed amendment for this contract will allow for the continued provision of watercraft activities at this location and support the ongoing Vision Plan. Once the final recommendations, including community input, of the Vision Plan are approved, PARD will determine the next steps for watercraft concessions.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Actual Contract Revenue</u>	<u>Additional Estimated Revenue</u>	<u>Revised Total Revenue</u>
Initial Term	5 yrs.	\$ 87,775		\$ 87,775
Extension Option 1	5 yrs.	\$ 140,087		\$ 140,087
Extension Option 2	5 yrs.	\$ 507,399		\$ 507,399
Extension Option 3	5 yrs.	\$ 696,425		\$ 696,425
Proposed Amendment	2 yrs.		\$280,000	\$ 280,000
TOTAL	22 yrs.	\$1,431,686	\$280,000	\$1,711,686

Note: Contract Revenue amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Economic Opportunity and Affordability, Health and Environment, Culture and Lifelong Learning, Government that Works for All.