



Recommendation for Action

File #: 22-1579, Agenda Item #: 45.

3/24/2022

Posting Language

Authorize negotiation and execution of a multi-term cooperative contract with ProForce Marketing, Inc. d/b/a ProForce Law Enforcement for firearms and accessories, for a term of up to four years in an amount not to exceed \$2,000,000.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Financial Services Department.

Client Department(s)

Austin Police Department.

Fiscal Note

Funding in the amount of \$300,000 is available in the Fiscal Year 2021-2022 Operating Budget of the Austin Police Department. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple contractors within this cooperative purchasing program were reviewed for these goods. The Financial Services Department has determined this contractor best meets the needs of the department to provide the goods at the best value for the City.

For More Information:

Inquiries should be directed to Marian Moore, at 512-974-2062 or Marian.Moore@austintexas.gov [<mailto:Marian.Moore@austintexas.gov>](mailto:Marian.Moore@austintexas.gov).

Additional Backup Information:

The contract is for the continued purchase of firearms and accessories for the Austin Police Department (APD). The Smith and Wesson M&P 9mm optic ready pistol will become the primary duty weapon for the department. A direct milled slide provides an increased visibility for the officer by eliminating the need to raise the front and rear sight. Benefits of this weapon include a reduced possibility of mounting failure and improvement to overall accuracy and proficiency for both cadets and in-service officers. The purchase of additional firearms will be on an as needed basis and contingent upon available funding.

The Local Government Purchasing Cooperative, administered by Texas Association of School Boards, Inc. (BuyBoard) establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative

purchasing program.

If the City is unable to secure a contract, the APD would need to distribute the remainder of the older model 9mm pistols and would not have the ability to provide updated firearms training for the 145th cadet class resulting in the potential for inconsistent training among new officers.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	1 yr.	\$ 500,000
Optional Extension 1	1 yr.	\$ 500,000
Optional Extension 2	1 yr.	\$ 500,000
Optional Extension 3	1 yr.	\$ 500,000
TOTAL	4 yrs.	\$2,000,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Safety.