



Recommendation for Action

File #: 22-2265, Agenda Item #: 21.

7/28/2022

Posting Language

Authorize award of two contracts with Trexxler Energy Solutions, LLC d/b/a Trexxler Logistics LLC and Cothrons Security Solutions, LLC to provide security system parts, each for a term of five years in an amount not to exceed \$1,100,000 divided between the contractors.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities, therefore, no subcontracting goals were established.).

Lead Department

Financial Services Department.

Client Department(s)

Aviation.

Fiscal Note

Funding in the amount of \$40,981 is available in the Fiscal Year 2021-2022 Operating Budget of Aviation. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Financial Services Department issued an Invitation for Bids (IFB) 8100 AMA1070 for these goods. The solicitation was issued on February 14, 2022, and it closed on March 22, 2022. Of the three offers received, the recommended contractors submitted the lowest responsive offers. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=136401)
<https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=136401>.

For More Information:

Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Persons: Ajani Aird, at 512-974-2965 or Ajani.Aird@austintexas.gov <<mailto:Ajani.Aird@austintexas.gov>> or to Sandy Wirtanen, at 512-974-7711 or sandy.wirtanen@austintexas.gov <<mailto:sandy.wirtanen@austintexas.gov>>.

Council Committee, Boards and Commission Action:

June 14, 2022 - Recommended by the Airport Advisory Commission on a 9-0 vote with Chair E. Sepulveda and Commissioner Hendricks absent.

Additional Backup Information:

These contracts will provide original equipment manufacturer security system parts at the Austin-Bergstrom International Airport (AUS) which are necessary for operational security. It is essential that a constant stock of

security system parts is available and maintained to immediately address any downtime issues that may occur at AUS.

The security system parts serve as a crucial operational need at the airport for the various layers of security involving closed circuit television, access control, campus perimeter access controls, communications components, mounts, and related equipment that allow AUS personnel to actively monitor the airport campus. The current security system at AUS has been approved by the Transportation Security Administration (TSA). Without the security system parts provided by this contract AUS would have to seek approval from the TSA to modify their existing Airport Security Program which would require using Aviation staff to physically man various controlled access points into the secured areas of the airport.

The requested authorization amounts for these contracts were determined using departmental estimates and historical spend, with an allowance for growth at AUS during the term of the contracts. As AUS expands and passenger traffic increases, security concerns grow thereby identifying new areas that require security monitoring in compliance with the TSA directives.

These contracts will replace the current contract which will expire on August 14, 2022. If contracts are not secured, the City will have to perform repetitive spot purchases that increase administrative costs for procurement of equipment necessary to maintain the security of the airport.

Strategic Outcome(s):

Mobility.