



Recommendation for Action

File #: 22-2281, Agenda Item #: 26.

7/28/2022

Posting Language

Authorize negotiation and execution of a multi-term cooperative contract with SHI-Government Solutions Inc. to provide Tableau business intelligence and analytics software, for up to three years for a total contract amount not to exceed \$1,400,000.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C, Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Financial Services Department.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$257,946 is available in the Fiscal Year 2021-2022 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple contractors within this cooperative purchasing program were reviewed for these goods and services. The Financial Services Department has determined this contractor best meets the needs of the department to provide the goods and services required at the best value for the City.

For More Information:

Inquiries should be directed to Michelle Rocha, at 512-974-2261 or Michelle.Rocha@austintexas.gov [<mailto:Michelle.Rocha@austintexas.gov>](mailto:Michelle.Rocha@austintexas.gov).

Council Committee, Boards and Commission Action:

July 18, 2022 - To be reviewed by the Electric Utility Commission.

Additional Backup Information:

The contract is to provide Tableau software, a business intelligence, data analytics and visualization tool utilized across the entire Austin Energy enterprise. Products include Tableau Creator, which allows creation of individual datasets and visualizations such as dashboards, as well as Tableau server, which allows for publishing and sharing of data across multiple workgroups. The Tableau platform is used daily by hundreds of Austin Energy resources and is vital in the initiative to supporting a more data driven organization.

The State of Texas Department of Information Resources cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement.

Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

The recommended contractor is a HUB-certified small business.

Contract Detail:

| <u>Contract Term</u> | <u>Length of Term</u> | <u>Contract Authorization</u> |
|-----------------------------|------------------------------|--------------------------------------|
| Initial Term | 1 yr. | \$ 257,946 |
| Optional Extension 1 | 1 yr. | \$ 571,027 |
| Optional Extension 2 | 1 yr. | \$ 571,027 |
| TOTAL | 3 yrs. | \$1,400,000 |

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Government that Works for All.